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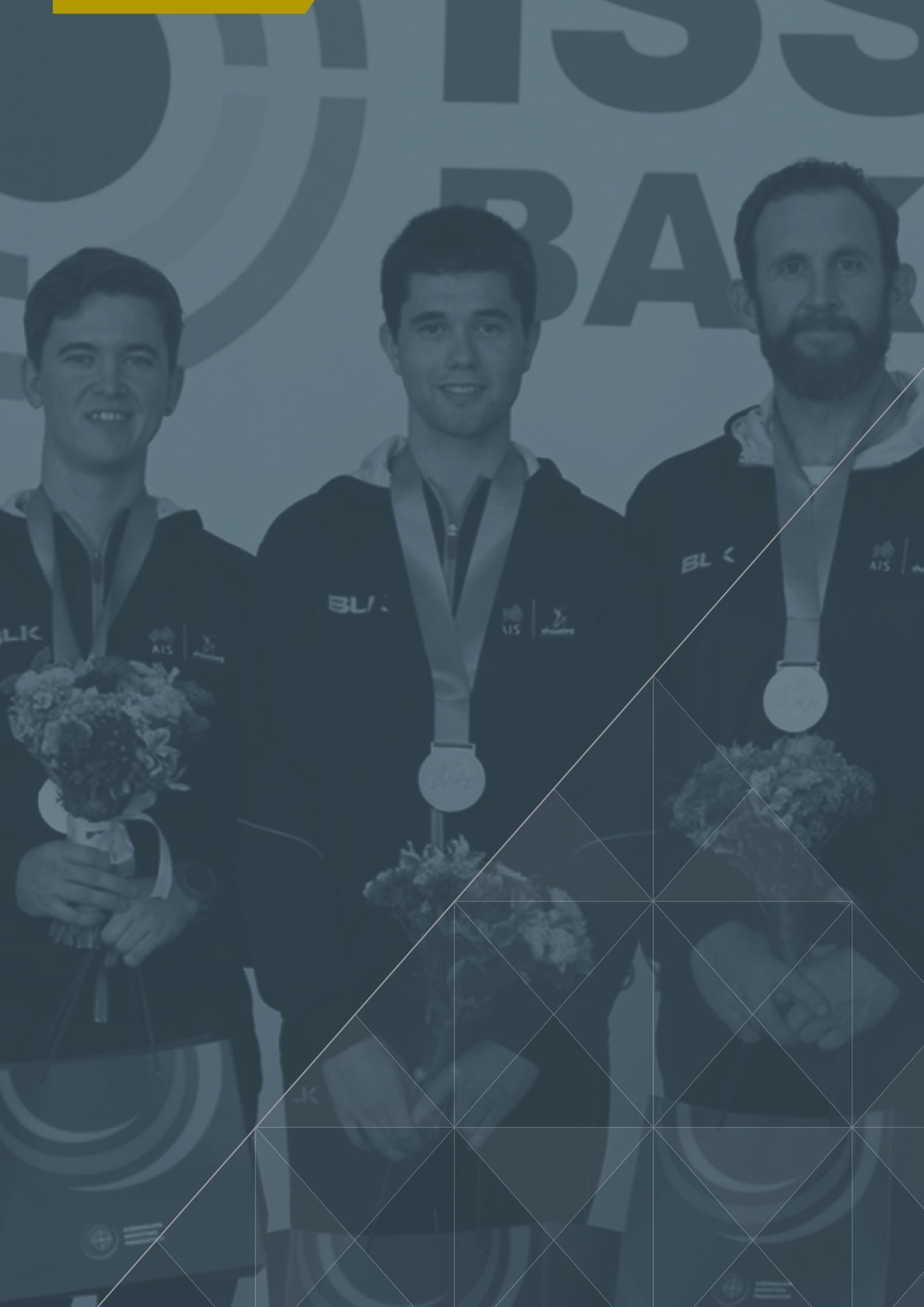
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21 Annual Report 22

AUSTRALIAN INTERNATIONAL SHOOTING LIMITED
- SHOOTING AUSTRALIA



shooting
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AUSTRALIAN SPORTS COMMISSION REPORT

**A MESSAGE FROM THE
CHAIR OF THE AUSTRALIAN
SPORTS COMMISSION
– JOSEPHINE SUKKAR AM**



Sport has a place for everyone and delivers results that make Australia proud.

This is the Australian Sports Commission's (ASC) vision as we embark on a defining era in Australian sport over the next decade and beyond.

We are setting out to lead, support and provide opportunities for all communities to be involved in sport, while growing elite success and representation, inspiring future generations.

Our role, as the Australian Government agency responsible for supporting and investing in sport at all levels, is to increase involvement in sport and enable continued international sporting success.

We do this through leadership and development of a cohesive and effective sports sector, targeted financial support and the operation of the Australian Institute of Sport (AIS).

We play a unique role in the sport ecosystem and tackle the big challenges and opportunities with and for the sector.

We're proud to do so and through our vision, we aim to bring out the best in everyone involved in sport as we establish Australia as the world's best sporting nation.

The 2022 Birmingham Commonwealth Games provided a perfect launch pad for our athletes to shine.

To finish on top of the medal table with 67 gold and cement our status as the most successful nation in the event's history sets us up brilliantly as we look to host the next Games in Victoria 2026.

These Games, uniquely hosted in regional areas, will be another opportunity to inspire Australians to get involved in sport, and to champion the role sport can play in engaging every Australian.

This is a defining era for Australian sport. We have begun the Green and Gold decade to Brisbane 2032, and we are focused on building sustainable success for decades to come.

The sporting strategies, programs and facilities we deliver now have the capacity to shape Australia's long-term prosperity, well beyond sporting boundaries. A thriving Australian sport system is enormously influential to a thriving Australia.

We will advocate for sport and its positive influence on Australia, promote and support inclusive and diverse sporting environments and drive thought leadership and innovation to inspire world's best practices.

We will build the capability of sport and the people involved through projects like our Sport Volunteer Coalition Action Plan which outlines a new approach to foster positive, safe and fulfilling experiences for sport volunteers, and our Women Leaders in Sport programs which champion equal representation in sport.

It has been great to see the AIS site buzzing with activity again after

a challenging few years due to COVID-19. We continue to welcome sports and athletes back to the campus, who are all keen to use our facilities to prepare for major sporting events.

Our aim is for sport in Australia to be world's best so we will optimise our facilities to advance sport and use them to showcase sport at its best.

This is an incredible opportunity to unite and inspire Australia through sport as we capitalise on the calendar of major sporting events on the road to a home Olympic and Paralympic Games.

On behalf of the ASC, thank you to everyone who contributes to Australian sport with the aim of making it better for all.

JOSEPHINE SUKKAR AM



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Western Australian Shooting Centre
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SHOOTING

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2017
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PRESIDENT'S REPORT

A MESSAGE FROM THE SHOOTING AUSTRALIA PRESIDENT – CATH FETTELL



Despite continuing uncertain times in the first half of 2021/22, the latter part of the year largely saw shooting get back to “normal” for Shooting Australia (SA) with competitions regularly being held at international, national, and local level, albeit in some cases on a reduced scale to pre-COVID times.

The past year has been one of significant change in SA. Following a comprehensive post Tokyo Olympics review, we restructured our workforce to that of a flatter, smaller staff base headed up by our new CEO Adam Sachs leading a realigned High Performance (HP) team, with Jenni Thom as our COO overseeing the daily operations including the finances, and implementation of our business strategies, plans and procedures.

The motive behind the restructure was a sharpening of our focus on HP. With the Paris 2024 Olympic Games now only 20 months away our concentration is firmly on preparing our athletes to perform to their best on their day in Paris, actually Chateauroux (270 Kms from Paris).

This year has also seen significant changes at the ASC including the AIS, and we will learn more about these in the near future. The organisational changes that we made at SA were done

in consultation with the ASC with whom SA has a very good relationship that has been strengthened by our refocus within HP. Indeed, recent feedback from the ASC has been complimentary of SA's recent governance enhancement achievements.

With the return of our athletes to international competition in early 2022 they wasted no time in making their mark and claiming several podium places, both as individuals and in team events. Details on these great successes are listed elsewhere in this Annual Report.

Commonwealth Games 2026 and the non-inclusion of Shooting in the program announced in April lead to a major piece of work for SA to put together a bid for the inclusion of Shooting in the few additional ‘phase 2’ sports to be chosen and announced in late 2022. The SA Commonwealth Games Working Group was made up of representatives from the Australian Clay Target Association, National Rifle Association of Australia, Pistol Australia, and Target Rifle Australia, and included a concentration of Victorian-based members with strong connections to and comprehensive understanding of their communities and the shooting sport in Victoria. This Group worked through the different scenarios for shooting's inclusion in the Games and how we could best present a package of events that is attractive and unique and in doing so sets us apart from other sports, thereby hopefully giving us a competitive advantage for inclusion. SA received full support from the International Shooting Sport Federation (ISSF) as the bid lead and also our other international federations and key stakeholders including WSPS (Para-Shooting), ICFRA (Full-bore) and the CSF (Commonwealth Shooting Federation). Hopefully by the time this report is tabled we will know the outcome of the selection process for the additional sports for 2026.

This is my final report as President of SA as I have completed the maximum number of terms as per the Constitution and will be stepping down at the conclusion of the AGM. This will be with pride and sadness as I have enjoyed my role and working with all involved. I will continue to work with SA in my roles in the ISSF, Australian Olympic Committee (AOC) and the Oceania Shooting Federation (OSF).

SA has come a long way in recent times, and I think it is fair to say we are now seen quite differently by others including the Australian Sports Commission and AIS, AOC, ISSF and OSF. We are a stronger organisation with our focus clearly set on Paris 2024 and beyond. Indeed, the development of our athletes on the pathway to Los Angeles in 2028 and to Brisbane 2032 is not in the future, we are on that runway now!

I would like to thank the members of the SA Board, the CEO, Management Team, and staff for all their hard work and continuing support for what has been a huge year. Thank you to the Member Organisations for your support and partnership and I wish you all the very best for the future.

A handwritten signature in black ink that reads "C Fettel". The signature is fluid and cursive.

CATH FETTELL
PRESIDENT
AUGUST 2022

CEO'S REPORT

A MESSAGE FROM SHOOTING AUSTRALIA'S CHIEF EXECUTIVE OFFICER – ADAM SACHS



TOKYO 2020 GAMES TEAM DEBRIEF

As the dust settled on the Tokyo 2020 Olympics and Paralympics, SA embarked on an ambitious review of its preparations for and performances at the Games. Our Games Team Debrief process, was supported by the AIS and Australian Army, undertook to clearly identify the drivers of barriers to our athletes' performances in Tokyo.

Athletes (i.e. Able and Para), personal coaches, SA's high-performance staff (i.e. both those that attended the Games and those that didn't) and our performance support staff from across the National Institute Network (NIN) were all encouraged to contribute to the Games Team Debrief, which ran across several months.

Eight key areas for improvement were distilled from the extensive feedback collected from our Tokyo campaign including (in no particular order):

- Addressing the technical direction and resourcing for Para Shooting;
- Developing more sophisticated individualised campaign plans with a stronger performance mindset and more quality 'time on task';
- Exposure to the right national and international competition

environments, supported by the better coordinated technical coaching support on the range;

- Access to quality ranges, applied use of technology and improved utilisation of performance support services;
- A stronger more inclusive team identity and culture for SA;
- Quality communication and role clarity between management, national coaches, personal coaches and performance support staff so athletes can own their campaign;
- Increased training/familiarisation time at the Games venue; and
- Assisting the athletes financially with the equipment and access to enough ammunition.

In most cases, insights from the Games Team Debrief are closely aligned with the priorities and initiatives identified within SA's 2020-2024 HP Strategy. This Strategy is continuing to inform the evolution of SA's HP Program and the pathways that underpin it in the years to come.

AIS REFRESH PROCESS

In November 2021, Shooting was identified as one of three sports that the AIS would engage in its 'Refresh' process. Refresh is a 'deep dive' strategic review process, led by the AIS with support from the NIN, that aims to enhance the delivery of sustained medal winning success by targeted sports' high-performance programs in the future.

Shooting was identified for Refresh on the basis that having achieved a gold medal in Rio 2016, it narrowly missed medals in Tokyo but can and should contribute to Australia's medal tallies in Paris 2024 and beyond.

The Refresh process for Shooting concluded in April 2022 with the following key outcomes:

- Australian Shooting has a proud history of Olympic and Paralympic medal winning success;
- Shooting has talented athletes that are capable of achieving medals in the future;
- SA's HP Strategy is good and has all the elements to support consistent medal winning outcomes for the sport;
- SA's organisational focus needs to support the performance of Australian Team's at pinnacle events;
- This will involve the consolidation and alignment of staff, activities, resources and outcomes towards the achievement of this primary purpose;
- Enhanced whole-of-organisation operational planning and monitoring will underpin the effective and successful delivery of Shooting's strategy, programs and performance outcomes between now and in Paris.

Shooting's high-performance investment from the AIS through to Paris 2024 was confirmed at the conclusion of the Refresh process.

PARIS 2024 CAMPAIGN PLANNING

In addition to confirmation of investment, a further key outcome of the Refresh process was a Paris 2024 Campaign Plan for Shooting that has been reviewed and endorsed by the AIS and the NIN. The Campaign Plan defines what success will look like for Shooting in Paris in three key areas:

1. PERFORMANCE – All athletes in all disciplines deliver a personal best performance, producing 1-2 medals in Shotgun and 1 medal in Para events;

2. TEAM – A united team, living the agreed behaviours and executing their agreed roles in support of overall team outcomes; and

3. ENVIRONMENT – The systems and processes required to support HP are embedded within team practices.

To achieve these, the Paris Campaign Plan clearly articulates key activities and measurable outcomes against eight themes, which were identified by the AIS as a result of Tokyo 2020 Games Team Debriefs conducted across all sports and include:

- Performance Health;
- Equipment, Apparel, Technology and Data;
- Competition Readiness;
- Team Environment;
- Athlete, Coach and Performance Support Staff Experience;
- COVID Management;
- Sport Leadership of Logistics, Operations and Communications; and
- Games Administration, Support and Protocols.

Shooting's Campaign Plan extends from March 2022 to Games time and is comprised of the following phases:



Pre-Qualification (March to September 2022)

Identifying and preparing our Paris cohort of athletes for the start of the qualification periods for the Olympic and Paralympic Games.

Qualification (September 2022 to November 2023)

Selecting and supporting Able and Para National Teams to engage successfully in and secure quotas at qualification events starting with the 2022 World Championships and concluding with the 2023 Oceania Championships.

Nomination and Selection (January to May 2024)

Delivering an effective nomination and selection process that identifies Shooting athletes with the highest probability of medal success in Paris.

Pre-Games Preparation (May to July 2024)

Finalising Games-time logistics and progressing the preparation of Shooting athletes and teams including through engagement in international competition and a final staging camp in Europe.

Games Delivery (July to September 2024)

Successful execution of Games-time plans by athletes, coaches and performance support staff resulting in the achievement of success in Performance, Team and Environment (i.e. detailed above).

Games Review (August to October 2024)

Debriefing our experiences and performance outcomes from Paris to identify learnings that will inform our plans for the Olympic/Paralympic Games in Los Angeles 2028 and Brisbane 2032.

Fortuitously, the Paris Campaign Plan anticipated a decision by the International Olympic Committee and the organisers of the 2024 Olympic/Paralympic Games to conduct the Shooting competitions in Chateauroux, which is approximately 270 kilometres south of Paris. This 'sub-site' location presents some unique challenges and opportunities that have already been considered and (largely) accounted for.

PATHWAYS TO PERFORMANCE IN BRISBANE 2032

Confirmation that Brisbane will host the Olympic and Paralympic Games in 2032 has triggered a flurry of important strategic planning conversations across and at all levels within Australian sport. Investment and engagement in sport are expected to bloom and sporting organisations, including SA and its Member Organisations, need to be ready to capitalise on the opportunities that the 'green and gold runway' presents.

This will include working more and better together to identify and develop our people – athletes, coaches,

technical officials, club administrators and volunteers – at all levels of Shooting's development pathways. SA is continuing to leverage increased investment in the pathways space from the ASC and AIS but funding alone will not be enough.

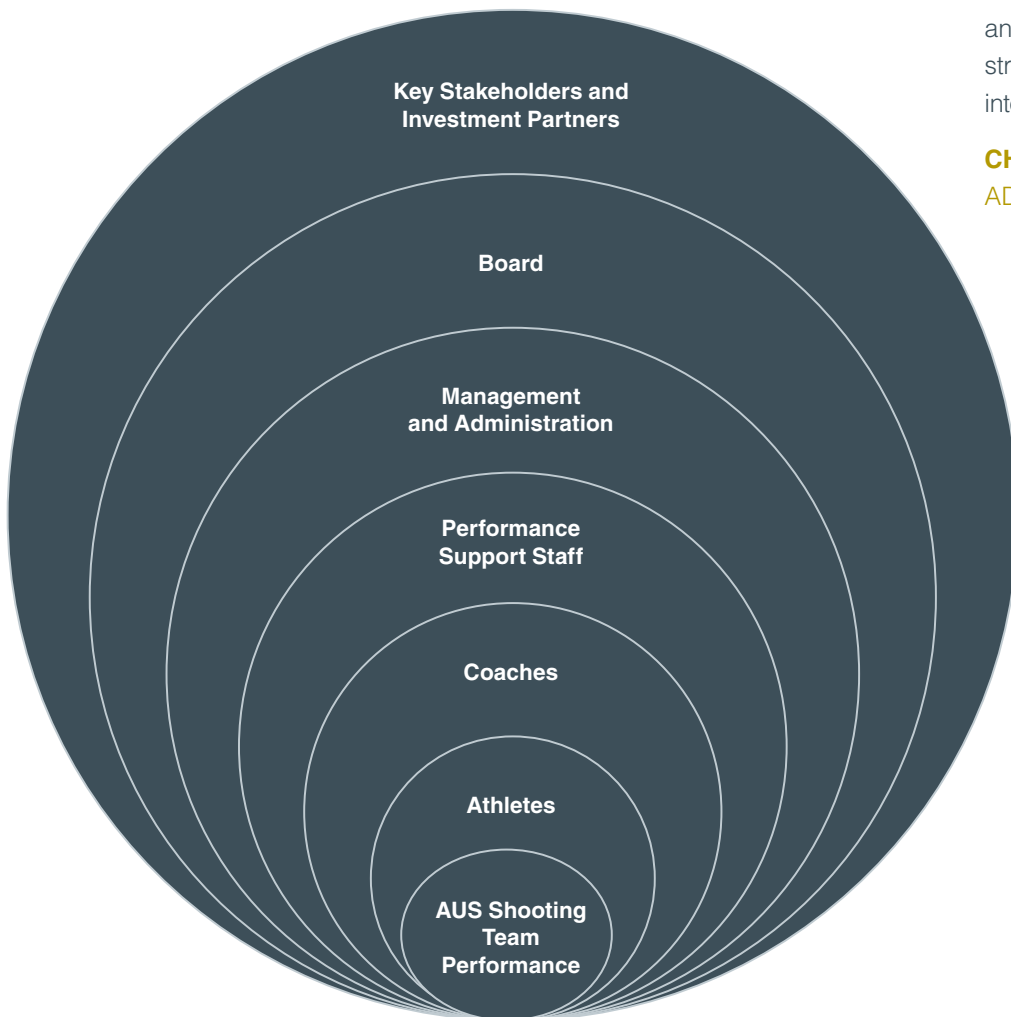
The collective willingness and ability of our Shooting organisations to grow and maintain more safe places for people to enjoy and learn from positive experiences in our sport will ensure that Shooting is well-positioned for success on and off the range, not just in Brisbane 2032 but for ten years beyond that. And, our time to plan and execute this important work starts now.

ACKNOWLEDGEMENT OF OUR BOARD AND PRESIDENT

At this time of year, it is important to acknowledge the significant contribution that the members of SA's Board make to the good governance and strategic direction of our sport. Their commitment of time, knowledge and experience ensures that our organisation continues to evolve and meet the performance expectations of our key stakeholders the AIS, NIN, AOC, Paralympics Australia and Commonwealth Games Australia.

Special mention should also be made of the tremendous contribution made by SA's outgoing President – Cath Fettell. Cath's strong, purposeful leadership over many years has helped guide Shooting through challenges towards significant opportunities for growth and success. Her enormous investment in and service to our sport has created a strong, positive legacy that will last well into the future. Thank you Cath!

CHIEF EXECUTIVE OFFICER
ADAM SACHS



OPERATIONS

A MESSAGE FROM SHOOTING AUSTRALIA'S CHIEF OPERATIONS OFFICER – JENNI THOM

2021/2022 FINANCIALS

Finance Overview

SA is in a fortunate financial position despite the COVID-19 impact. SA's income for FY22 was largely unaffected and SA was able to carry forward the unspent funding to be invested into the Paris Olympic/Paralympic Cycle.

During FY22 SA has been successful in obtaining the following additional funds:

- Funding from Target Rifle South Australia (TRSA) for the employment of a Rifle State Development Coach (RSDC). The RSDC is responsible for delivering TRSA's Junior Club and State Development programs, which underpin SA's performance pathway in rifle within South Australia and in collaboration with SA and South Australian Sport Institute (SASI) through the Rifle National Centre of Excellence. A key outcome for the role will be the identification and development of young athletes (able and para) through these programs.
- A Participation Grant Program from ASC a for \$300,000. The project will be delivered in collaboration with Archery Australia (AA), Scouts and Target Rifle Australia (TRA) and is fundamentally about introducing participants / members from within the Scouts Network to the target shooting sports through the use of optical rifle equipment. The project will focus on establishing strong connection from introductory experiences to club level participation and club membership. The funding of \$300,000 will be split between SA \$200,000 and AA \$100,000.

- A Performance Pathways Workforce Grant from the AIS for \$300,000. SA received a Pathways Workforce Grant for two years which was through to 31 June 2021. The AIS extended the funding for a further two years to provide certainty for pathway staff, whilst SA continues to develop its strategic Pathway Plan.

SA has also been successful in obtaining \$262,000 from the AIS for Small NSO Infrastructure and Daily Training Environment (DTE) Video Optimisation grants that will enable the following projects:

o 2018 Commonwealth Games Trap Relocation Project

This project will see repurposing of the 53 trap machines purchased for the 2018 Gold Coast Commonwealth Games at Belmont and that have not been in use since the Games. The trap machines will be relocated and installed at the Brisbane Gun Club (BGC) as part of a significant upgrade to the current facilities. The trap relocation project will see BGC being a premier clay target club in Queensland who will play a highly important role in SA's National Shotgun Program (ISSF) as the primary Queensland based training facility and host of SA endorsed events.

o Melbourne International Shooting Centre (MISC) Electronic Target Project

Currently MISC does not have 25m electronic target systems for 25m pistol events including Rapid Fire or Sport Pistol (Olympic disciplines). This means SA's National pistol squad athletes who use MISC as their DTE are training on sub optimal facilities that do not replicate international equivalent facilities used during competition.

This electronic target project will see the purchase of two sets of 25m electronic target systems that will be based at MISC and used primarily to provide appropriate DTE facilities for Melbourne

based pistol athletes who are part of the National Pistol Program (ISSF).

o Daily Training Environment (DTE) Video Optimisation Project

\$51,000 was received to support the installation of video analysis technology at Brisbane International Shooting Centre (BISC). SA was successful in obtaining funding through this grant program to install the same system at the Wingfield Shooting Complex in South Australia in FY21. The opportunity to install this video analysis at BISC will mean SA is able to significantly enhance the reach of our National Rifle Coach and National Rifle Talent Coach who are based in Adelaide, while also enabling concurrent inter-state training sessions for athletes based in Adelaide and Brisbane.

2021/2022 FINANCIALS

PROFIT & LOSS STATEMENT

INCOME	2021/22 (\$)	2020/21 (\$)
Affiliation Fees	\$25,000.00	\$25,000.00
Carry Over Funding	\$1,745,770.52	\$935,979.00
Commission	\$19,297.87	\$16,469.74
Interest	\$1,362.67	\$4,182.74
Sponsorship	\$0.00	\$10,000.00
Other income - Other	\$137.14	\$51,335.74
Grants		
AOC	\$1,136.36	\$800.00
APC	\$1,500.00	\$6,500.00
ASC	\$1,860,978.00	\$1,864,231.48
SIS/SAS	\$99,756.80	\$50,000.00
ORSR		\$50,000.00
Trade/Operation		
Sale of Goods	\$427.00	\$774.08
Total Income	\$3,755,366.36	\$3,015,272.78

Cost of Sales		
Purchases - Goods	\$260.66	\$335.49
Total Cost of Sales	\$260.66	\$335.49

GROSS PROFIT **\$3,755,105.70** **\$3,015,272.78**

Expenses	2021/22 (\$)	2020/21 (\$)
Advertising & Promotion	\$492.07	\$3,278.26
Affiliate Support	\$600.00	\$38,058.05
Annual Leave Expenses	\$14,776.33	(\$1,630.29)
Audit Fees	\$9,650.00	\$5,300.00
Bank Charges	\$1,044.89	\$765.00
Board/Governance Expense	\$18,119.82	\$12,801.78
Computer Expenses	\$7,755.38	\$6,918.70
Consultancy Fees	\$15,175.00	\$42,130.95
Depreciation	\$69,583.00	\$88,869.13
Entertainment Costs	\$2,354.27	\$1,237.14
Interest	\$8,350.00	\$3,570.00
Legal Fees	\$19,687.16	\$13,840.00
Long Service Leave Expenses	\$8,657.96	\$8,991.81
Media	\$44,535.57	\$129,735.16
Meeting Expenses	\$25,410.11	\$12,365.18
Membership Fees Paid	\$1,600.03	\$1,811.76
Printing & Stationery	\$3,719.92	\$5,093.41
Publications/Subscriptions	\$15,053.99	\$14,770.08
Rates & Taxes	\$0.00	\$281.23
Recruitment Expenses	\$2,604.45	\$1,870.00
Rent	\$49,213.11	\$24,942.36
Staff Amenities	\$1,981.74	\$2,077.10
Phone Internet Postage	\$28,701.29	\$23,949.96
Uniforms	\$135,000.20	\$5,555.37
Insurance		
Business Package	\$4,311.79	\$3,289.68
Insurance - Public Liability	\$4,311.87	\$7,221.15
Travel	\$4,311.87	\$4,262.35
Salaries and Wages	\$559,226.84	\$680,891.41

Salaries and Wages HP	\$934,968.11	\$886,868.32
Superannuation Payable	\$147,289.33	\$134,386.20
Payroll Tax	\$7,254.97	\$404.42
Workcover	\$13,482.28	\$12,115.50
Support & Development		
Athlete and Coach Support	\$61,704.94	\$74,197.99
Coach & Official Development	\$386.03	\$74,142.14
Development Project	\$207,154.87	\$14,774.11
Staff Development	\$1,619.37	\$5,821.23
Training & Comp. - Paralympic		
Domestic	\$38,976.33	\$78,136.14
International	\$66,410.19	(\$1,366.29)
DTE Support	\$3,529.75	(\$7,290.20)
DAS	\$8,333.00	\$492.43
Solutions Grant - Para	\$45,825.64	
Training & Comp - Pistol		
Domestic	\$63,822.49	\$112,681.56
International	\$42,256.76	\$1,730.68
DTE Support	\$2,837.37	\$2,049.34
DAS	\$16,976.90	\$1,500.00
Training & Comp - Rifle		
Domestic	\$45,112.74	\$125,634.11
International	\$181,969.91	\$3,191.20
DTE Support	\$109,205.16	\$49,587.73
DAS	\$10,500.00	\$7,500.00
Training & Comp - Shotgun		
Domestic	\$74,111.17	\$139,816.91
International	\$388,277.60	\$12,959.26
DTE Support	\$5,408.13	\$28,577.50
DAS	\$39,704.55	\$1,500.00
Solutions Grant - Shotgun	\$78,062.49	\$40,478.98
Events		
Awards of Excellence	\$49,800.21	\$6,455.94
Performance Series	\$53,897.39	\$87,477.37
Expenses - Other		
Other Expenses		\$8,392.09
Loss on Sale		\$3,311.74
Bad Debts		\$218.18
Total Expenses	\$3,755,106.34	\$3,047,991.31

NET PROFIT/(LOSS) **\$0.00** **(\$33,054.02)**

NOTE TO PROFIT AND LOSS STATEMENT

SA's operating grant revenue is predominately received from AIS and SportAus. With the exception of events (noted below) expenditure is typically wholly related to meeting the related performance obligations. Operating grant revenue exceeded expenditure in the period. A nil net profit has been recognised and the unspent operating grant revenue has been recognised as a liability. SA's other usual revenue sources comprise miscellaneous income from commissions and affiliations and periodic income from events. The miscellaneous income received in the period generated related expenditure and therefore generated a nil net profit. Event income is recognised as revenue and the relevant costs are included as expenses. Net income from an event will generate a corresponding operating surplus in the period. If the event generates a loss and the conduct of the event represents the satisfaction of a performance obligation under SA's operating grant(s), the loss from the event will be offset against operating grant revenue (to the extent available). There were no income generating events in the current period.

FINANCIALS

SA has been through a period of significant reflection since the Tokyo Olympics and Paralympics and after the departure of some key staff, the SA Board and senior management have undertaken an extensive review of the organisation. This whole of organisation review has received significant support from the AIS, SA's primary financial partner, and focussed on both high-performance and non high-performance activities and initiatives. SA has also been part of the Games Team Debrief and more recently the AIS's Refresh program. As a result SA's HP investment from the AIS has been confirmed until 2024.

Moving forward, SA will prioritise a focus on providing enhanced support of the preparation and success of the Australian Shooting Teams at pinnacle events including World Championships and the Olympic and Paralympic Games. The SA Board has approved an organisational restructure to align and consolidate SA's people, activities, and outcomes toward the achievement of this realigned focus.

SA has been in a fortunate position that it was able to carry over significant amount of unused funding to invest into the Paris Cycle. The focus of investment to Paris will include:

- investment in international travel for each discipline to support the return of National Teams to international competitions.
- support of pathways programs including camps, network coaches and competition; and
- restructure of workforce to align with SA's priorities and strategic direction.

SA is investing carry forward through the remainder of the cycle to best position SA's athletes for success in Paris.

GOVERNANCE

Board Nominations Committee

SA established a Nominations Committee in line with ASC's good governance principles in early 2022. In June 2022 SA held a Special General Meeting (SGM) to ratify the Nominations Committee in the AISL Constitution. The Nominations Committee had strong support from SA's Member bodies and the ratification was passed at the SGM.

SA's Board with assistance from ASC undertook a thorough process to identify an independent chair of the Committee, and through this process, the Board appointed Kelvyn Prescott to this important role.

One of the key responsibilities of the Nominations Committee is to develop a Board Skills Matrix that will detail the mix of skills, expertise, experience, diversity and personal attributes that future appointments to SA's Board should seek to fulfill.

SA is currently seeking Expressions of Interest for suitable candidates as appointed Directors based on the Future Board Composition Matrix. In addition the SA Board is assessing the possibility of increasing the number of Elected members on SA's Board from 4 to 5, to be brought to the Annual General Meeting in November 2022.

Athlete Committee

SA is in the process of implementing an Athlete Committee (AC). The role of the AC is to provide athletes with a representative body that can be the voice of Australia's elite shooting athletes, have influence, and be the representative voice of the athlete cohort.

The AC seeks to position itself as a complementary communication mechanism between athletes and SA and will be responsible for guidance, review and feedback covering an array

of issues on behalf of the athlete group.

Representatives appointed to the AC (for a two-year term) will be elected by the current SA HP and Performance Squad Members (including para athletes).

Board Acknowledgement

Catherine Clark was appointed as the new CEO of Paralympics Australia in October 2021, accordingly Catherine stood down from her position on the Board of SA. The Board would like to thank Catherine for the energy, knowledge and experience she offered during her five years of service to the SA Board.

After four years' service Clive Pugh's term on the SA Board concluded at the end of February 2022. We thank Clive for the time he volunteered to the Board and the experience and commitment he offered during his years of service.

As noted in the CEO's report, November 2022 will bring to an end the service of long term SA President Cath Fettell. Cath's service to SA, Target Shooting and Sport more generally is unmatched. The SA Board and Management would like to thank Cath for her dedication, contribution and tireless efforts throughout her 9 year term. During Cath's tenure as President, we have seen enormous change, and Cath has been integral to the important advances we have made. Cath's dedication to Sport will see her step down from the SA Board but remain on the Executive of the AOC and ISSF, as well as President of the Oceania Shooting Federation (OSF) and Vice President of the Commonwealth Shooting Federation (CSF). Thank you Cath.

CHIEF OPERATIONS OFFICER

JENNI THOM

HIGH PERFORMANCE REPORT

A MESSAGE FROM SHOOTING AUSTRALIA'S PERFORMANCE MANAGER – KATHRYN PERIAC

Getting back to “Normal”

While there is little that is normal about training for and competing in elite international competition, the athletes and coaches in the HP program were excited for the opportunities that came internationally as our borders opened in 2022. We were fortunate to be able to send teams to the ISSF World Cups and Grand Prix' and WSPS World Cups from March, though international travel still felt far from normal pre-COVID, with the many layers of paperwork and protective measures required to enter safely into the wider world.

Our staff, athletes and coaches rose to every challenge to support the return to international competition. Their diligence and commitment to excellence shone through as each and every circumstance arose. An athlete could wake up in a foreign hotel with mild symptoms, and find themselves missing a competition they had worked really hard to prepare for. Our team staff were constantly adapting to new schedules, determining who remains to support people in hotel isolation, and who travels forward to the next event to support those competing there. We worked hard together and we achieved our priority to focus on team health, safety and performance.

Returning to Success

When our athletes hit the ranges in Europe after a two year absence, they did so with great success.

Some notable performances have been outlined below with full results further on in the Annual Report.

Nicosia World Cup 8-19 March (Shotgun)

Australia wins gold, silver and bronze medals.

- James Willett (Mens Trap) shot 119 as it snowed during qualifying, shooting the second highest qualification score, and went on to finish 4th in the final.
- Catherine Skinner was the best of the Australian women also finishing second in qualifying with 116 and qualifying for the semi-final.
- In the Teams event the Australian women Catherine, Penny Smith and Laetisha Scanlan defeated the USA to win the Trap Women Teams event.
- James and Laetisha won the silver medal in Trap Mixed Teams while Penny and Mitch Iles finished with a bronze medal.

Lonato World Cup 19-30 April (Shotgun)

Gold and bronze medals for Australia

- Penny (Womens Trap) finished as top qualifier with a score of 117, narrowly missing the medal match by one shot in the semi-finals
- Mitch (Mens Trap) made the semi finals also after shooting a qualification score of 118. Mitch missed the medal match by 2 shots after the semi finals.
- Laetisha, Penny and Catherine again won the Trap Women's Team event, this time defeating host nation Italy.
- James and Catherine won a bronze medal in the Trap Mixed Teams event.

Suhl Junior World Cup 9-20 May (Pistol, Rifle, Shotgun)

Gold, silver and bronze to Australia.

- Marco Corbo won the gold medal in the shotgun Mens Trap event after finishing 2nd in qualifying shooting 121. Gabe Sensi also made the semi-finals shooting 119.
- Kiara Dean won the silver medal in the shotgun Womens Trap event, just one shot from gold.
- The women's Trap team of Renae Jones, Kiara and Molly Bretag won the bronze medal.

Baku World Cup 27 May – 5 June (Pistol, Rifle, Shotgun)

Gold, two silver and bronze medals.

- Laetisha won the bronze medal after top-scoring with 119 in qualification for the Women's Trap event.
- Laetisha teamed with James to win the gold medal in the Trap Mixed Teams event.
- Jack Rossier, Dane Sampson and Michael Davis won the silver medal in the 10m Air Rifle Mens Team event.
- In the Trap women's team event, the team of Laetisha, Catherine and Charlie Hudson-Czerniecki won silver, resulting in three medals in three events for Laetisha.
- Sergei Evglevski scored 582 in the 25m Rapid Fire pistol event, to finish only 1 point from making the final.

Changwon World Cup (Pistol, Rifle, Shotgun)

Breakthrough for Rifle athletes with two individual finalists and another men's team medal. Shotgun wins gold and 2 silver medals.

- Dane qualified in 6th place for the final in the Mens 10m air rifle event, improving to finish 5th in the final.
- Jack qualified 8th and made his first World Cup final, improving to finishing 5th in the final of the Mens 50m 3 position rifle event.
- Dane and Jack teamed with Michael to win the bronze medal in the Mens 50m 3 Position Team event.
- Penny set an international personal best qualifying score with 122 and went on to win the silver medal in the Womens Trap event.
- Penny teamed with James to win gold in the Trap Mixed Teams event, with Tom Grice and Catherine finishing with the silver medal.

PARIS NOUS VOILA

The 2024 Paris Olympic and Paralympic Games are fast approaching. Our HP team is deep into getting ready for Paris. Our Campaign motto, Paris Nous Voila, can be translated to have different meanings, from Paris we are getting ready, all the way to Paris here we are, and we are ready. Ensuring we focus first on the journey, and ensuring we leave nothing to chance in our preparation will have our team arrive on the ranges ready to succeed in 2024.

The venue for the Shooting competition in Paris 2024 has now been confirmed at a subsite several hundred kilometres from Paris, in a town called Chateauroux. This year many of our athletes and coaches visited the range in Chateauroux, and our para-shooters competed in a World Cup there in June. Increased training and familiarisation time at the Games venue was identified through our Tokyo 2020 Games Debrief as a priority for the Paris preparation.

The qualification for quota places for Paris is different to previous Games, with less opportunities available to win these places. Without a quota place specific to the event, gender and for para-shooting, classification, Australia cannot enter an athlete. As part of getting ready for Paris we must enable our athletes to step up at qualifying/benchmark events and win quota places.

Qualification for quota allocations has begun for our para-athletes with the World Cup in Chateauroux, and the next places available for them will be at the World Championships in November. The first quota places our Olympic athletes can compete for will be at the 2022 World Championships – for shotgun in Osijek Croatia from 19 September to 12 October, and for pistol and rifle in Cairo Egypt from 12 to 25 October. For all athletes the final opportunities will be in 2024 just before the Games, so we are developing specific plans to optimise targeted performance at qualification events.

Other components of getting ready for Paris which are already well progressed, and will be of significant focus through 2023 include:

- Developing an aligned competition strategy and selection strategy for the identification of athletes who are able to deliver program targets at priority events.
- Developing clear individualised plans with athletes with a strong performance focus on quality time on task. These plans will be aligned to performance support delivery by experienced and specialist staff in team and training environments to optimise the impact on performance.
- Enhancing the technical and coaching support for the athletes. This includes bespoke support for the National Coaches and, where applicable, athletes' personal

coaches, access to quality ranges and applied use of technology to measure the impact of training activities.

- Nurturing a stronger, more inclusive culture within the HP program.
- Assisting athletes to flourish in their DTE. This includes supporting the growing costs of ammunition and assisting athletes to have a work/life/sport balance across the Paralympic/Olympic cycle.

What does Success in Paris look like?

We have defined success in Paris in 3 key areas:

Performance – all athletes in all disciplines deliver a personal best performance, producing medals

Team – A united team, living the agreed behaviours and executing their agreed roles in support of overall team outcomes.

Environment – The systems and processes required to support HP are embedded within team practices.

Acknowledgements

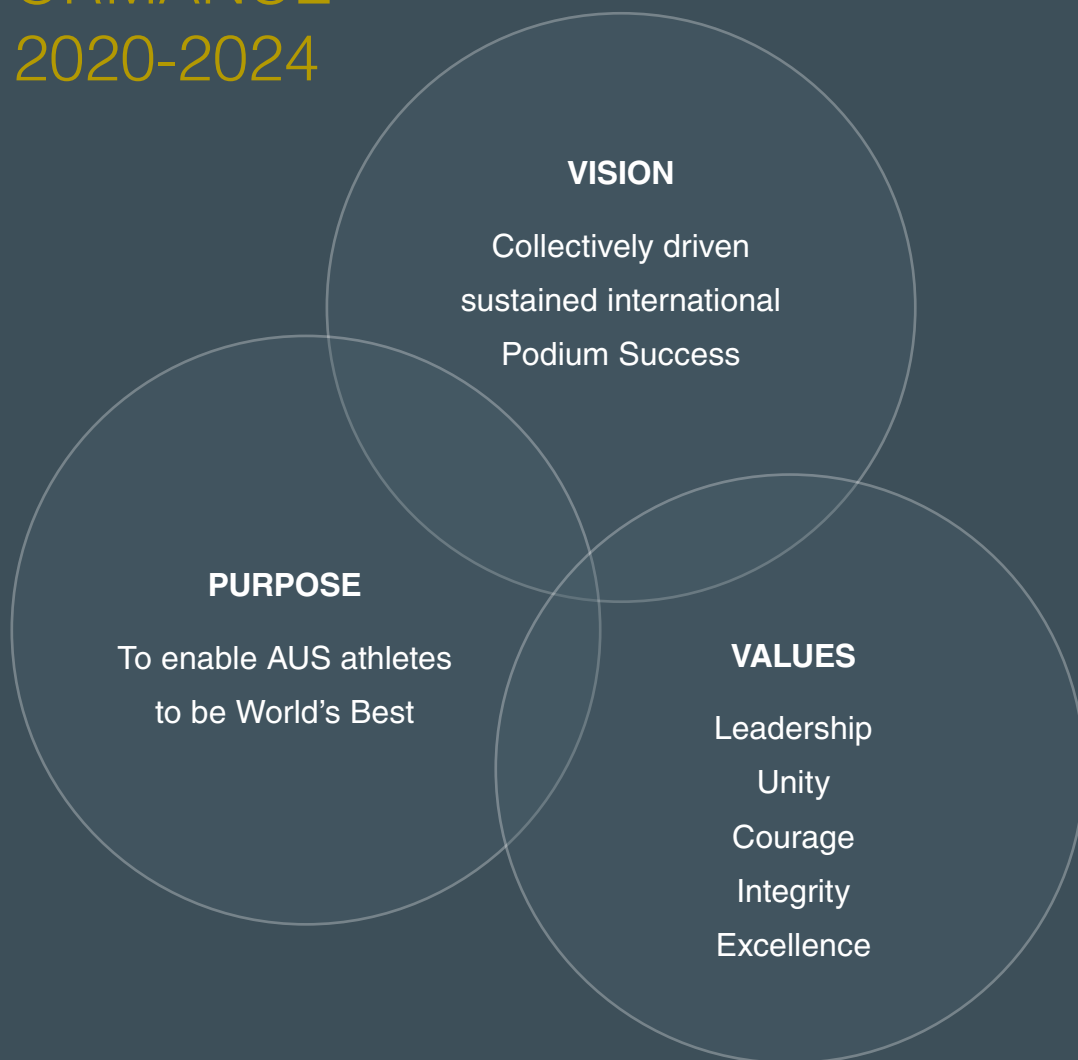
SA would like to thank and congratulate the Shooting community, led by our Member Organisations, for their enormous contributions to the successes of our National Teams. We would also like to acknowledge the extraordinary investment and support that our sport continues to be provided by its HP Program partners the AIS, Victorian Institute of Sport (VIS) and the South Australian Sports Institute (SASI). We look forward to growing these partnerships in the coming years.

PERFORMANCE MANAGER
KATHRYN PERIAC



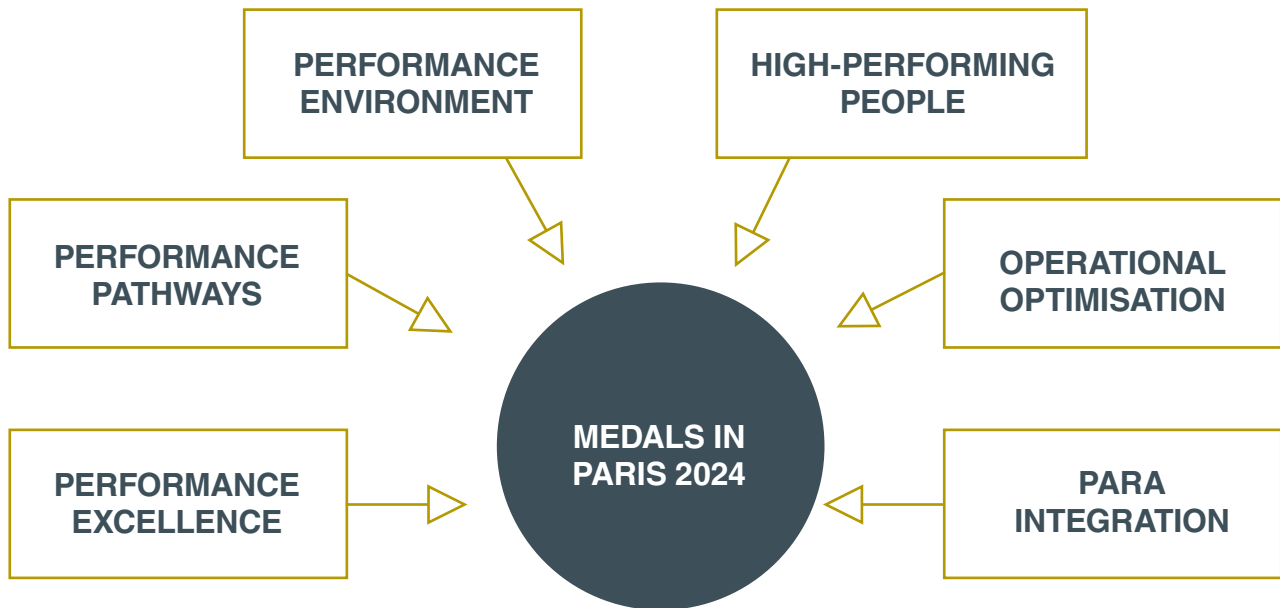
HIGH PERFORMANCE STRATEGY

SHOOTING AUSTRALIA'S HIGH PERFORMANCE STRATEGY 2020-2024



SA started 2022 with a series of important discussions with the AIS and other High Performance Program partners about our sport's performances at and learnings from the Tokyo 2020 Olympic and Paralympic Games and how these might be applied to Shooting's campaign plans for Paris 2024. As the results of these discussions, SA's HP investment from the AIS has now been confirmed until 2024. SA has also renewed its focus on enabling and supporting the international success of our Australian Shooting Teams, and as an organisation, have continued to build the teams of athletes and staff that will achieve the Paris 2024 campaign objectives.

STRATEGIC TARGETS



STRATEGIC PRIORITIES

1: Performance Excellence

We will identify and prioritise support and opportunities for athletes that we believe are most likely to achieve medal success at the Paris 2024 Olympic/Paralympic Games.

2: Performance Pathways

We will rethink and respond to how we provide challenge, support, and opportunity to athletes at each stage of our performance pathway. We will invest significantly in our success in future Olympic/Paralympic cycles.

3: Performance Environment

We will work closely with athletes and their personal coaches to increase the focus and improve the impact of their 'time on task' across their DTEs. We will ensure that athletes have appropriate access to high quality domestic and international competition in support of their development/progression.

4: High-Performing People

We will engage great people in support of our athletes and help them to become even better through a commitment to ongoing personal and professional development. These great people will lead our 'Winning Culture'.

5: Operational Optimisation

We will ensure that our strategic thinking/planning and operational delivery underpin the achievement of performance excellence by our people.

6: Para Regeneration and Integration

We will invest in the identification and development of our next generation of Para-Shooting champions. We will embrace the opportunity for all athletes – Para and Able – to challenge and support one another through their engagement in our HP Program activities and events ... together.

WELLBEING & ENGAGEMENT

A REPORT FROM SHOOTING AUSTRALIA'S WELLBEING AND ENGAGEMENT LEAD – JANE ALTSCHWAGER

High Performance Wellbeing Check

Conducted by the AIS in September 2021, the High-Performance Program Wellbeing Health Check survey sent to Podium and Podium Potential athletes and High-Performance staff was used to measure how well athletes and staff are supported by their National Sports Organisation when it comes to mental, physical and emotional wellbeing.

The survey targeted 6 themes; Mental Health, Cultural Values, Injury & Illness, Conduct & Behavioural Standards, Selection & Non-selection, Equality & Inclusion.

After receiving the survey results, SA identified five areas within the High-Performance program where we can improve as both athletes and staff. These areas will be a focus with SA staff taking up project leads to help deliver action items to address the following areas:

1. We will develop our skills and confidence in the ability to have formal and informal conversations with one another.
2. We will recognise, respect, and celebrate diversity within our program and the broader community, and we will not stand for any inappropriate language or behaviour.
3. Using AIS Best Practice Guidelines, and in consultation with athletes, SA commits to exploring how the selection criteria and selection decisions are best communicated and received.

4. We will educate ourselves more about mental health and wellbeing to support ourselves and others.
5. SA recognise the importance of and encourage the voice of our athletes. SA will help athletes to create a representative body that will represent the HP athletes.

Wellbeing Program

In March 2022 the SA Wellbeing Program was launched with all national squad athletes, coaches and staff participating. The delivery has included the following course topics; "What is Wellbeing?", "Understanding your personal values", with "Understanding your personal strengths" to finish out the year. The wellbeing program aims to educate and upskill all of our athletes, coaches and staff on how we can be proactive with our own wellbeing, leading to a life that is flourishing.

We have also had athletes partake in courses across the year run by the AIS including Rifle athlete Dane Sampson being named as an AIS Mental Fitness Ambassador. Dane undertook education workshops as part of the

AIS Black Dog Mental Fitness Program and then delivered free positive psychology programs to high school students and sporting clubs using his experiences as an elite athlete along with his new education to engage them in mental fitness and resilience building strategies.

This year also saw Rifle athlete Kata Kowplos join together with athletes from 10 different sports as ambassadors for the inaugural AIS Thrive with Pride Program, which aims to provide safe and inclusive sporting environments for all athletes to thrive.



"I'm hoping to get rid of the additional barriers that myself and other LGBTQAI+ athletes uniquely face through playing sport. In particular I'm aiming to have clear documentation in my sport for gender diverse athletes so everything is accessible."

Katarina Kowplos, Shooting

A portrait of Katarina Kowplos, a young woman with long brown hair, smiling. She is wearing a dark green polo shirt. The background is a light blue and white pattern.

2022 DOMESTIC ENDORSED EVENT SERIES

With a return to International Competition opportunities this year, SA identified the following opportunities for a 2022 domestic endorsed event series across the ISSF (and WSPS equivalent) disciplines:

- A need for quality domestic ISSF Competition opportunities for International competition preparation
- An opportunity to encourage greater inclusivity across all disciplines
- An opportunity to continually encourage improved event delivery efficiency in collaboration with event hosts
- An opportunity to encourage greater participation in the ISSF disciplines

The 2022 SA Endorsed Event Series comprised of 33 events across the Pistol, Rifle, and Shotgun disciplines. The Endorsed Event Series saw SA partner with Event Hosts including Member Organisations, State Associations, and Clubs, to deliver events that provided a platform to encourage greater competitive participation in the ISSF disciplines as well as an opportunity for our athletes to prepare for upcoming International ISSF Competitions.

This year, the Endorsed Event Series comprised of Tier 1 and Tier 2 events;

Tier 1 – Pinnacle endorsed events delivered by event hosts that were used to provide a selection opportunity for the 2022 World Championships National Teams (Junior and Senior).



Tier 2 – Endorsed events to provide opportunities to record a performance score to go towards an athletes APS as well as competition opportunities for the purposes of developing athletes in National Squads. These events did not form part of any National Team selection series.

Thanks to the enormous contribution from Event Hosts and the huge appetite from athletes looking for domestic competition opportunities, the Endorsed Event Series has so far been delivered successfully with a few events remaining to close out the 2022 calendar year. The large number of events delivered in 2022 would not have been possible without the dedication and passion shown by the Event Hosts enabling our athletes the best opportunities to develop and grow in both the immediate and long term. SA is extremely thankful and appreciative.

INTERNATIONAL COMPETITION RESULTS

2022 saw the Australian Shooting Team return to international competition, with Australia's best adding to the medal haul and young athletes making their international debuts. In total (as of 1st September, 2022), the Australian Team has won 21 medals Internationally in 2022 showing the quality possessed by our athletes.

The 2022 World Championships will close out the 2022 International circuit and we wish our athletes the best of luck as they travel to Croatia (Shotgun), Egypt (Pistol and Rifle) and Al Ain (WSPS/Para).

ISSF WORLD CUP RIFLE/PISTOL - CAIRO, EGYPT RESULTS | 26 FEB – 8 MAR 2022

Event	Athlete	Score	Position
Men's 10m Air Rifle	Jack Rossiter	626.1	32
Men's 10m Air Rifle	Dane Sampson	624.3	45
Men's 10m Air Rifle	Michael Davis	613.7	87
Women's 10m Air Rifle	Tori Rossiter	626.7	32
10m Air Rifle Mixed Teams	Jack & Tori Rossiter	624.3	28
Men's 50m Rifle 3 Positions	Jack Rossiter	580	13
Men's 50m Rifle 3 Positions	Dane Sampson	577	21
Men's 50m Rifle 3 Positions	Michael Davis	569	31
Women's 50m Rifle 3 Positions	Tori Rossiter	567	35
50m Rifle 3 Positions Team Men	Dane Sampson, Jack Rossiter, Michael Davis	1291-45x	13
25m Rapid Fire Pistol	Sergei Evglevski	571	18
50m Rifle 3 Positions Mixed Teams	Dane Sampson & Tori Rossiter	865-33x	17

ISSF WORLD CUP SHOTGUN - NICOSIA, CYPRUS | 8 – 19 MARCH 2022

Event	Athlete	Score	Position
Trap Women Qualification	Laetisha Scanlan	104 out of 125	27
Trap Women Qualification	Penny Smith	112 out of 125	11
Trap Women Qualification	Catherine Skinner	116 out of 125 (SO + 0)	3
Trap Women Semi Final	Catherine Skinner	8 out of 15	4
Trap Men Qualification	Thomas Grice	106 out of 125	82
Trap Men Qualification	Mitch Iles	116 out of 125	15
Trap Men Qualification	James Willett	119 out of 125 (SO + 0)	4
Trap Men Semi Final	James Willett	22 out of 25	2

Trap Men Final	James Willett	12 out of 15	4
Trap Mixed Team Qualification	James Willett & Laetisha Scanlan	135 out of 150	4
Trap Mixed Team Qualification	Mitch Iles & Penny Smith	138 out of 150	1
Trap Mixed Team Semi Final 1	Mitch Iles & Penny Smith	38 out of 50	3 (Bronze Medal)
Trap Mixed Team Semi Final 2	James Willett & Laetisha Scanlan	42 out of 50	1
Trap Mixed Teams Gold Match	James Willett & Laetisha Scanlan	5 (SO +6)	2 (Silver Medal)
Trap Team Women	Penny Smith, Laetisha Scanlan, and Catherine Skinner	206 out of 225	1
Trap Team Women Gold Medal Match	Penny Smith, Laetisha Scanlan, and Catherine Skinner	6	1 (Gold Medal)
Trap Team Men	James Willett, Thomas Grice, and Mitch Iles	204 out of 225	6

ISSF WORLD CUP SHOTGUN - LONATO, ITALY | 19 – 30 APRIL 2022

Event	Athlete	Score	Position
Trap Women Qualification	Laetisha Scanlan	106 out of 125	32
Trap Women Qualification	Catherine Skinner	111 out of 125	12
Trap Women Qualification	Penny Smith	117 out of 125	1
Trap Women Semi Final	Penny Smith	17 out of 25	3
Trap Men Qualification	Craig Henwood	111 out of 125	68
Trap Men Qualification	Thomas Grice	113 out of 125	44
Trap Men Qualification	James Willett	115 out of 125	27
Trap Men Qualification	Nathan Argiro	116 out of 125	16
Trap Men Qualification	Mitch Iles	118 out of 125 (SO + 2)	8
Trap Men Semi Final	Mitch Iles	22 out of 25	2
Trap Team Women Qualification	Catherine Skinner, Penny Smith, Laetisha Scanlan	200 out of 225	1
Trap Team Women Medal Match	Catherine Skinner, Penny Smith, Laetisha Scanlan	7	1 (Gold Medal)
Trap Team Men Qualification	Thomas Grice, Mitch Iles, James Willett	205 out of 225	6
Trap Mixed Team Qualification	Mitch Iles and Penny Smith	133 (SO + 0 + 1)	10
Trap Mixed Team Qualification	James Willett and Catherine Skinner	135 out of 150	4
Trap Mixed Team Bronze Medal Match	James Willett and Catherine Skinner	7	3 (Bronze Medal)
Skeet Men Qualification	Joshua Bell	114 out of 125	77
Skeet Men Qualification	Luke Argiro	112 out of 125	99

ISSF WORLD CUP JUNIOR PISTOL, RIFLE, SHOTGUN - SUHL, GERMANY | 9 – 20 MAY 2022

Event	Athlete	Score	Position
10m Air Rifle Junior Men Qualification	Michael Davis	622.5	14
10m Air Rifle Junior Women Qualification	Tori Rossiter	628.7	6
10m Air Rifle Mixed Team Junior	Tori Rossiter & Michael Davis	623.7	10
Trap Women Junior Qualification	Renaë Jones	91/125	32
Trap Women Junior Qualification	Molly Bretag	108/125	15
Trap Women Junior Qualification	Kiara Dean	112/125 (SO + 1)	7
Trap Women Junior Semi Final 1	Kiara Dean	22/25	1 in SF1
Trap Women Junior Medal Match	Kiara Dean	25/35	2 (Silver Medal)
Trap Men Junior Qualification	William Freni-Lizzi	113/125	23
Trap Men Junior Qualification	Gabe Sensi	119/125	6
Trap Men Junior Qualification	Marco Corbo	121/125	2
Trap Men Junior Semi Final 2	Gabe Sensi	14/25	3 in SF2
Trap Men Junior Semi Final 2	Marco Corbo	16/25	2 in SF2
Trap Men Junior Medal Match	Marco Corbo	32/35	1 (Gold Medal)
Trap Team Women Junior Qualification	Kiara Dean, Molly Bretag, Renaë Jones	196/225	3
Trap Team Women Junior Bronze Medal Match	Kiara Dean, Molly Bretag, Renaë Jones	6	3 (Bronze Medal)
Trap Team Men Junior Qualification	Marco Corbo, Gabe Sensi, William Freni-Lizzi	203/225 (SO + 1)	3
Trap Team Men Junior Bronze Medal Match	Marco Corbo, Gabe Sensi, William Freni-Lizzi	5 (SO + 0)	4
50m Rifle 3 Positions Men Junior	Michael Davis	578/600	10
Trap Mixed Team Junior Qualification	Gabe Sensi & Kiara Dean	134/150 (SO)	7
Trap Mixed Team Junior Qualification	Renaë Jones & William Freni-Lizzi	134/150 (SO)	4
Trap Mixed Team Junior Medal Match	Renaë Jones & William Freni-Lizzi	0	6
50m Rifle 3 Positions Women Junior	Tori Rossiter	576/600	27
Skeet Men Junior Qualification	Mark Du Rose	103/125	58

ISSF GRAND PRIX SHOTGUN - GRANADA, SPAIN RESULTS | 20 – 29 MAY 2022

Event	Athlete	Score	Position
Trap Women Qualification	Catherine Skinner	119/125	3
Trap Women Qualification	Laetisha Scanlan	119/125	2
Trap Women Qualification	Penny Smith	121/125	1
Trap Women Medal Match	Penny Smith	21/25	3 (Bronze Medal)
Trap Women Medal Match	Laetisha Scanlan	30 (SO + 0)	2 (Silver Medal)
Trap Women Medal Match	Catherine Skinner	30 (SO + 0)	1 (Gold Medal)
Trap Men Qualification	Mitch Iles	120/125 (SO)	7
Trap Men Qualification	James Willett	120/125 (SO)	5
Trap Men Qualification	Thomas Grice	124/125	1
Trap Men Semi Final 1	James Willett	12/15	4 in SF 1
Trap Men Semi Final 1	Mitchell Iles	22/25	3 in SF 1
Trap Men Semi Final 1	Thomas Grice	24/25	1
Trap Men Medal Match	Thomas Grice	31/33	1 (Gold Medal)
Trap Team Men Qualification	Thomas Grice, Mitchell Iles, James Willett	218/225	1
Trap Team Men Medal Match	Thomas Grice, Mitchell Iles, James Willett	5-5 (SO + 6)	2 (Silver Medal)

ISSF WORLD CUP PISTOL, RIFLE, SHOTGUN - BAKU, AZERBAIJAN | 27 MAY – 7 JUNE 2022

Event	Athlete	Score	Position
10m Air Rifle Men Qualification	Michael Davis	621.5	47
10m Air Rifle Men Qualification	Jack Rossiter	623.1	40
10m Air Rifle Men Qualification	Dane Sampson	624.2	31
10m Air Rifle Women Qualification	Tori Rossiter	628.6	15
10m Air Pistol Qualification	Sergei Evglevski	559-14x	74
10m Air Rifle Mixed Teams	Jack & Tori Rossiter	624.1	19
Trap Men Qualification	Joey Yarak	111/125	70
Trap Men Qualification	Thomas Grice	114/125	50
Trap Men Qualification	James Willett	118/125	21
Trap Men Qualification	Mitch Iles	119/125	11
Trap Women Qualification	Charlie Hudson-Czerniecki	105/125	36
Trap Women Qualification	Catherine Skinner	114/125 (SO + 0)	10

Trap Women Qualification	Laetisha Scanlan	119/125 (SO + 2)	2
Trap Women Ranking Match 2 (Semi Final 2)	Laetisha Scanlan	22/25	2
Trap Women Medal Match	Laetisha Scanlan	22/25	3 (Bronze Medal)
10m Air Rifle Team Men Stage 1	Dane Sampson, Jack Rossiter, Michael Davis	933.4	7
10m Air Rifle Team Men Stage 2	Dane Sampson, Jack Rossiter, Michael Davis	626.6	2
1m Air Rifle Team Men Gold Medal Match	Dane Sampson, Jack Rossiter, Michael Davis	8	2 (Silver Medal)
Trap Team Men Qualification	Mitch Iles, James Willett, Thomas Grice	211/225	9
Trap Team Women Qualification	Laetisha Scanlan, Catherine Skinner, Charlie Hudson-Czerniecki	204/225	2
Trap Team Women Gold Medal Match	Laetisha Scanlan, Catherine Skinner, Charlie Hudson-Czerniecki	5 (SO + 0)	2 (Silver Medal)
Trap Mixed Teams	Thomas Grice & Catherine Skinner	137/150	9
Trap Mixed Teams	James Willett & Laetisha Scanlan	142/150 (SO + 2)	2
Trap Mixed Teams Gold Medal Match	James Willett & Laetisha Scanlan	6	1 (Gold Medal)
50m Rifle 3 Positions Men Elimination Relay 1	Jack Rossiter	579-26x	15
50m Rifle 3 Positions Men Elimination Relay 1	Dane Sampson	584-28x	6
50m Rifle 3 Positions Men Elimination Relay 2	Michael Davis	568-18x	28
50m Rifle 3 Positions Men Qualification	Jack Rossiter	578-24x	41
50m Rifle 3 Positions Men Qualification	Dane Sampson	585-20x	17
50m Rifle 3 Positions Women Elimination Relay 2	Tori Rossiter	567-21x	32
50m Rifle 3 Positions Team Men Stage 1	Dane Sampson, Jack Rossiter, Michael Davis	1296-50x	9
50m Rifle 3 Positions Mixed Teams Qualification	Dane Sampson & Tori Rossiter	863-33x	24
25m Rapid Fire Pistol Qualification	Sergei Evglevski	582-17x	11

WSPS WORLD CUP - CHATEAUROUX, FRANCE RESULTS | 4 – 13 JUNE 2022

Event	Athlete	Score	Position
10m Air Rifle Standing SH1 Qualification	Glen McMurtrie	603.7	15
Mixed 25m Pistol SH1 Qualification	Chris Pitt	549-11x	13
Mixed 10m Air Rifle Prone SH1 Qualification	Glen McMurtrie	625.2	38
Mixed 10m Air Rifle Prone SH1 Qualification	Scottie Brydon	626.2	32
Mixed 10m Air Rifle Prone SH1 Qualification	Anton Zappelli	628.1	27
10m Air Pistol Men SH1 Qualification	Chris Pitt	548/600	24
Mixed 50m Rifle Prone SH1 Qualification	Anton Zappelli	593.8	42
Mixed 50m Rifle Prone SH1 Qualification	Scottie Brydon	596.3	38

ISSF WORLD CUP PISTOL, RIFLE, SHOTGUN - CHANGWON, KOREA RESULTS 9 JUL – 21 JUL 2022

Event	Athlete	Score	Position
10m Air Rifle Women Qualification	Elise Collier	616	59
10m Air Rifle Women Qualification	Tori Rossiter	623.4	41
10m Air Rifle Men Qualification	Michael Davis	622.2	40
10m Air Rifle Men Qualification	Jack Rossiter	623.8	35
10m Air Rifle Men Qualification	Alex Hoberg	624.6	27
10m Air Rifle Men Qualification	Dane Sampson	628.2	6
10m Air Rifle Men Ranking Match	Dane Sampson	206.3	5
10m Air Pistol Women Qualification	Elena Galiabovitch	567	25
10m Air Pistol Men Qualification	Sergei Evglevski	557	36
Trap Women Qualification	Catherine Skinner	115/125 (SO + 0)	10
Trap Women Qualification	Penny Smith	122/125	1
Trap Women Medal Match	Penny Smith	30/35	2 (Silver Medal)
Trap Men Qualification	Craig Henwood	110/125	37
Trap Men Qualification	Thomas Grice	116/125	26
Trap Men Qualification	James Willett	118/125	18
Trap Men Qualification	Mitch Iles	119/125	17
Trap Men Qualification	Nathan Argiro	120/125 (SO + 2)	12



10m Air Rifle Mixed Teams Qualification	Jack & Tori Rossiter	622.3	23
10m Air Rifle Mixed Teams Qualification	Dane Sampson & Elise Collier	623	18
10m Air Pistol Mixed Teams Qualification	Sergei Evglevski & Elena Galiabovitch	558-15x	17
Trap Team Men Qualification	Nathan Argiro, Mitch Iles, Craig Henwood	206/225	5
10m Air Rifle Team Men Qualification stage 1	Dane Sampson, Jack Rossiter, Alex Hoberg	927.2	4
10m Air Rifle Team Men Qualification Stage 2	Dane Sampson, Jack Rossiter, Alex Hoberg	620.2	8
Trap Mixed Teams Qualification	Thomas Grice & Catherine Skinner	143/150	2
Trap Mixed Teams Qualification	James Willett & Penny Smith	146/150	1
Trap Mixed Teams Gold Medal Match	Thomas Grice & Catherine Skinner	2	2 (Silver Medal)
Trap Mixed Teams Gold Medal Match	James Willett & Penny Smith	6	1 (Gold Medal)
50m Rifle 3 Positions Men Qualification	Michael Davis	574-18x	43
50m Rifle 3 Positions Men Qualification	Dane Sampson	583-28x	18
50m Rifle 3 Positions Men Qualification	Jack Rossiter	586-28x	8
50m Rifle 3 Positions Men Qualification	Jack Rossiter	355.0-18x	5
25m Pistol Women Qualification	Elena Galiabovitch	569	24
50m Rifle 3 Positions Women Qualification	Tori Rossiter	564	52
50m Rifle 3 Positions Team Men Qualification Stage 1	Jack Rossiter, Dane Sampson, Michael Davis	1306-53x	7
50m Rifle 3 Positions Team Men Qualification Stage 2	Jack Rossiter, Dane Sampson, Michael Davis	872-39x	3
50m Rifle 3 Positions Team Men Bronze Medal Match	Jack Rossiter, Dane Sampson, Michael Davis	16	3 (Bronze Medal)
Skeet Men Qualification	Joshua Bell	112/125	29
Skeet Women Qualification	Aislin Jones	109/125	22
25m Rapid Fire Pistol Qualification	Sergei Evglevski	569x14	28
Skeet Mixed Teams Qualification	Joshua Bell & Aislin Jones	135/150	14

WSPS WORLD CUP - CHANGWON, KOREA | 15 – 25 AUGUST 2022

Event	Athlete	Score	Position
Mixed 25m Pistol SH1 Qualification	Chris Pitt	538-10x	11
Mixed 10m Air Rifle Prone SH1 Qualification	Scottie Brydon	622.7	13
Mixed 50m Rifle Prone SH1 Qualification	Scottie Brydon	594.9	16
Men's 10m Air Pistol SH1 Qualification	Chris Pitt	540-7x	17

MARKETING, MEDIA AND SOCIAL MEDIA REPORT

2021/22 saw a big year for SA in the Marketing and Media space with more advances in our online presence and event coverage, as well as mainstream media appearances. There has been a lot of work put into producing engaging content to capture the audience while continuing to grow the awareness of the sport within Australia and abroad.

Domestic Events

With a return to a more 'normal' competition environment and schedule of events than experienced over the past two years, there was much hype surrounding the 2022 SA Domestic Endorsed Event Series. The coverage of the events saw the highest numbers reached yet for SA and through a heavy social media presence, encompassing what's coming up posts, daily schedules, photographs, interviews, a component of live streaming for Tier 1 (national team selection) events, and results. The content which was produced internally was well received by the community and significantly contributed to the increased numbers for audience growth and engagement in 2022.

In addition to the social media presence, email communications were also sent out to subscribers with specific endorsed event entry reminders, performance results and accompanied with emails to our ever-growing media list identifying interview opportunities with the athletes.

Competition Live Streams

SA continued to make improvements to the live streaming of Tier 1 events across the year. Through the full utilisation of internal resources, it enabled full flexibility and creativity while providing unrestricted access to the live streams through SA social media platforms. The community was constructively engaged and played a part by providing feedback to assist with the delivery of live streams with opportunity for better camera angles, audio, and ways to see live scoreboard updates. SA has also assisted event hosts with live streaming to their own platforms for select events.

Video Content

In 2022, SA produced 140 videos including live streams and interviews with some of the key video content capturing:

- Domestic Endorsed Event Live Streams
- Athlete Interviews
- Event Recaps
- International Women's Day
- International Event Interviews
- 7 month international event recap

Email and Social Media

Building on the successes of 2021 with our social media and email channels, we continued to grow in 2022. SA continued to streamline content to ensure what was being distributed to the community was in line with expectations while delivering key and important messages and information.

In 2022 SA distributed 49 EDM's with content ranging from event updates and what's coming up, to newsletters encompassing a wider range of information across the organisation. Media releases continue to be a priority to ensure SA is the first to tell the story when it comes to athlete, whole of sport,

or organisational successes and milestones.

SA has also been involved in partnered campaigns including the AOC's 'Have A Go' campaign that was a precursor to a Green and Gold Runway installation at Southbank promoting the 10 year road to the Brisbane 2032 Olympics. These campaigns were a chance to promote the target shooting sports and saw great success with social media metrics.

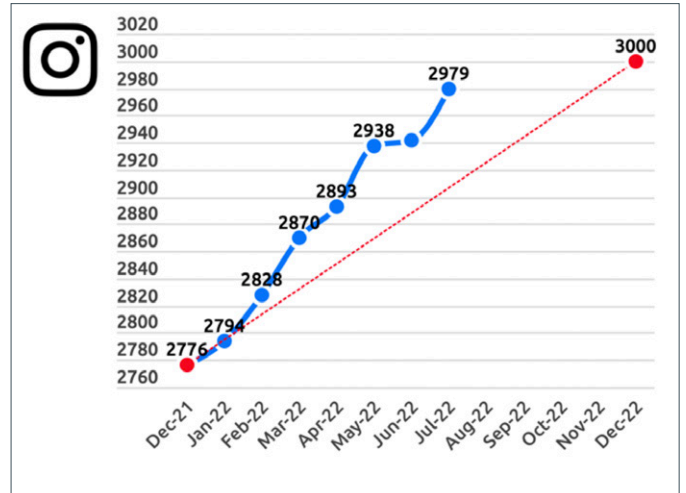
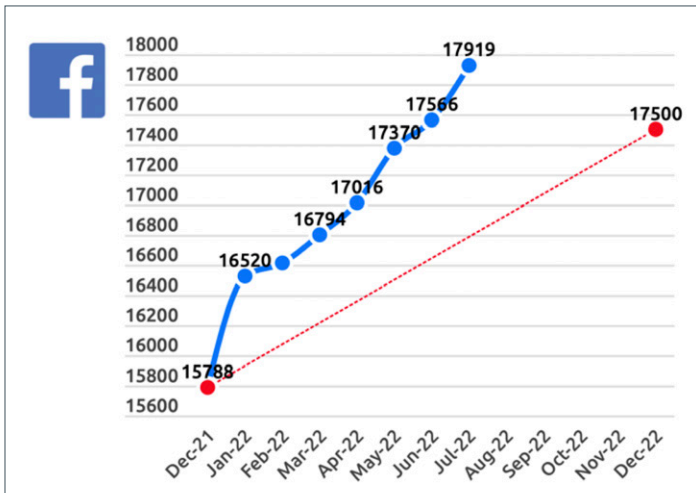
#ShootForTheGames2026

SA also created a social media campaign titled 'Shoot For The Games 2026' in an effort to create awareness and gain support for the inclusion of shooting at the 2026 Commonwealth Games in Victoria, as a means to keep the community informed and of the work SA was doing behind the scenes. The campaign contained 15 posts across social media with templates and graphics also being made available to the community to promote across their own channels.



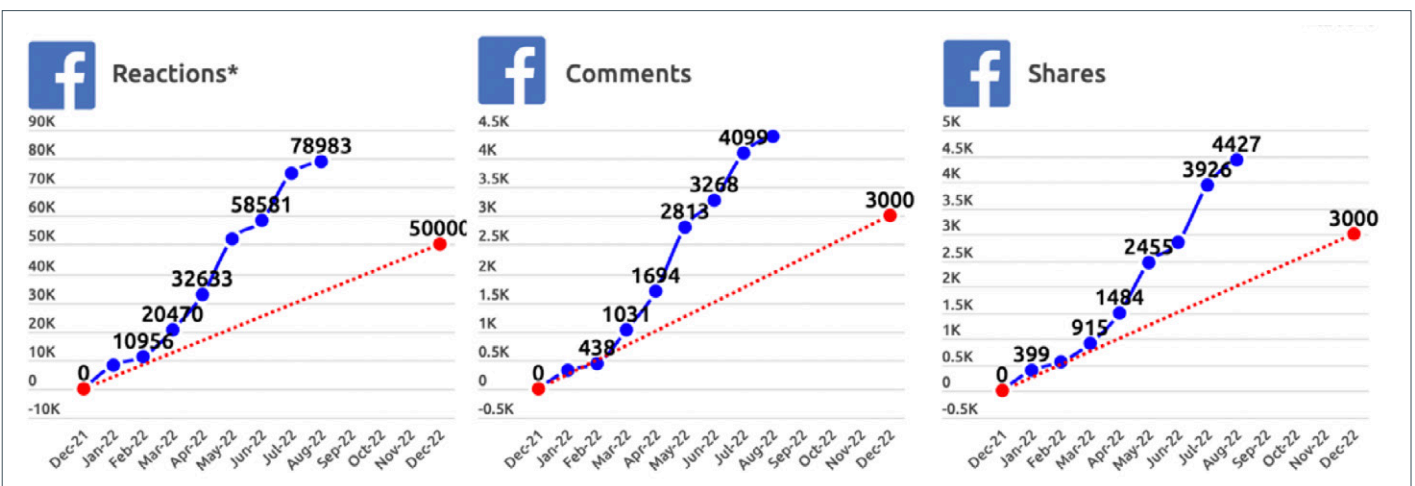
The campaign reached a total of 155,543 people with a total engagement of 14240 signifying the communities eagerness to see shooting included at the Commonwealth Games in 2026.

Shooting Australia Audience Growth

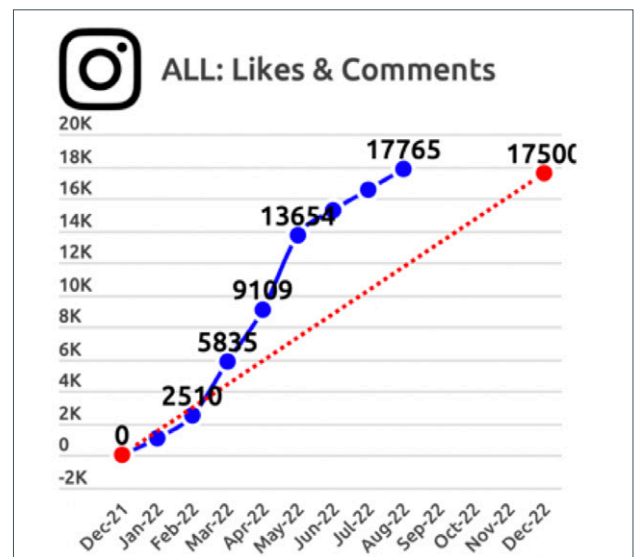


In the graphs shown, the red line represents the Key Performance Indicator set for SA to work towards audience growth. With a starting position of 15,788 and a target of 17,500, the blue line above indicates where SA's audience was at each month. With the return of international competition this year, SA has been able to exceed Key Performance Indicators for audience growth by a large margin. The content being published on the Facebook and Instagram channels continue to grow the SA brand and target shooting audience at a rapid rate.

Shooting Australia Engagement



With the increase in content being pushed out to the community via social media, there has also been an increase in the reactions, comments, and shares on Facebook that have been well above the Key Performance Indicators. The audience has been engaged with reacting (likes, comments, shares) to SA content and this has been displayed through the above average KPI's above (represented by the blue lines in the above graphs). Instagram has also seen likes and comments above the Key Performance Indicator as we continue to grow our audience on social media platforms..



2021 AWARDS OF EXCELLENCE

The SA Awards of Excellence is an opportunity to celebrate the magnificent efforts across all areas of the target shooting community.

The 2021 Awards of Excellence held on Tuesday 23 November 2021 and hosted by Brihony Dawson and special guest Sergei Evglevski, included an 'in person' opportunity to attend one of three broadcast hubs in Melbourne, Adelaide and Brisbane, while being streamed live on SA's social media platforms. With domestic travel still challenging, this modified approach to delivering the Awards of Excellence was considered the best opportunity to engage the widest audience possible across the target shooting community and included live crosses, interviews and packages.

Due to the lack of ability to travel and compete internationally, along with the cancellation of much of the domestic competition schedule in 2021, the HP Awards were not presented. Instead, the Awards of Excellence was used as an opportunity to reflect on the Olympic and Paralympic Games with the presentation of a medallion to each of the athletes and staff as a memento of the Games' campaigns. Domestic endorsed events through the Performance Series and community acknowledgements were also a significant component of the evening.

2021 SHOOTING AUSTRALIA PERFORMANCE SERIES WINNERS

50m Rifle 3 Positions

Men - Dane Sampson

Women - Tori Rossiter

10m Air Rifle

Men - Jack Rossiter

Women - Tori Rossiter

50m Rifle Prone

Dane Sampson

SH1 10m Air Rifle Prone

Anton Zappelli

Fullbore Queens Prize

Men - Ben Emms

Women - Donna Negus

Trap

Men - Mitch Iles

Women - Penny Smith

Skeet

Men - Joshua Bell

Women - Laura Coles

WSPS Trap

Scottie Brydon

10m Air Pistol

Men - Daniel Repacholi

Women - Elena Galiabovitch

25m Rapid Fire Pistol

Sergei Evglevski

25m Pistol Women

Civon Smith

COMMUNITY AWARDS

SA Endorsed Event Volunteer of the Year

Sylvia Meuhlberg

SA Coach of the Year

Allison Doyle

SA Volunteer of the Year

Bruce Scott

SA Club of the Year

Townsville Marksmen Rifle Club

SA, together with the Member Organisations would like to acknowledge the work of many Coaches, Officials, Clubs and Volunteers who are actively engaged in our target shooting community and have continued to make significant contributions to the sport over the past year. We congratulate those who were nominated for a Community Award and those who were the proud recipients of the Awards. Thank you to everyone who assisted with the delivery of the 2021 Awards of Excellence.

EVENT AND COMMUNICATION MANAGER

JANE VELLA



PARTICIPATION AND SPORT DEVELOPMENT

A REPORT FROM SHOOTING AUSTRALIA'S PARTICIPATION AND SPORT DEVELOPMENT MANAGER – TY ALLEN

SA Coaching Reference Group (SACRG) – Coach Education Framework

SA has been working with its Member Organisations through the SA Coaching Reference Group (SACRG) on the updating of the Sport General Coach Education materials. These materials are utilised as resources to deliver the Sport General Coach Educational content for the Club Coach (level 1) and Coach (level 2) courses.

The SACRG which is made up of representatives from each of the five member organisations has also identified the following areas for attention to support the reinvigoration of coach education and course delivery for their respective organisations:

- Identification and development of new Coach Educators and Course Presenters.
- Educational and developmental opportunities identified for new and current Coach Educators to ensure appropriate upskilling and qualification.

The SACRG will focus its efforts on how the above priorities can be addressed through a collaborative approach where practical, whilst acknowledging each Member Organisation has the ultimate responsibility for their coach education activities.

SA would like to recognise and thank the contribution of the SACRG members as listed below:

- Tricia van Nus - SA - Coach Education Officer
- Dave Coleman - Australian Clay Target Association
- Allan Lozsan - Pistol Australia
- Robyn Ridley - Target Rifle Australia
- Mike Gates - Sporting Clays Australia
- Catherine Berry - National Rifle Association of Australia (Concluded involvement from December 2021)

Sport Integrity

In March 2022 SA adopted the Sport Integrity Australia (SIA) National Integrity Framework (NIF) made up of the following integrity policies:

- National Integrity Framework
- Member Protection Policy
- Child Safeguarding Policy

- Improper Use of Drugs & Medicines Policy
- Competition Manipulation and Sports Wagering Policy
- Complaints, Disputes & Discipline Policy
- Anti-doping Policy

The additional policies listed below were adopted in May 2022 to provide coverage for matters that are not be within the scope of the NIF policies.

- SA Code of Conduct Policy
- SA Personal Grievance Policy
- SA Conduct and Disciplinary Policy
- SA Review and Appeals Policy

The adoption of the policy framework is an important milestone for SA in continuing to provide a safe and fair environment for our people.



Member Organisation adoption of SIA NIF and supporting integrity policies

In November 2021 SA made the decision in coordination with Member Organisations and SIA that we will not be adopting a “one sport, one policy” approach to the NIF or National Sports Tribunal (NST) policies. Alternatively, SA is working with each Member Organisation individually to provide support and guidance on implementing both the NIF and the NST policy templates. This approach is based on:

- Pistol Australia, Australian Clay Target Association and Target Rifle Australia having all formally agreed to adopt the NIF and NST templates and are actively working through the adoption process.
- Sporting Clays Australia and National Rifle Association of Australia having advised they intend to adopt however are not at the stage of formal adoption.

National Insurance Program (NIP)

Based on considerable feedback from Member Organisations regarding the challenges being faced in obtaining the required insurance with suitable cover, cost and appropriate service levels, SA facilitated the delivery of a Conceptual Services Tender process. This process was delivered to seek submissions from insurance brokers to outline a conceptual model for a National Insurance Program (NIP) that will utilise the value of the collective bargaining power of participating organisations to address the key areas of cover, cost, and service levels.

A National Insurance Program Working Group was established with the following Member Organisations engaged:

- Australian Clay Target Association
- National Rifle Associations of Australia
- Sporting Clays Australia
- Target Rifle Australia

In November 2021, the NIP Working Group assessed the tenders submitted and the group unanimously voted to appoint Marsh Advantage as the preferred broker and provider of the NIP.

Throughout 2022 Marsh Advantage has been working in consultation with the NIP Working Group to develop the NIP which includes the insurances listed below:

- Public Liability
- Club Management Liability
- Personal Accident Cover
- General Property (assets that can be removed from the premises)

Additionally, Marsh Advantage is working to provide cover for Clubhouse Insurance which has proven to be a significant challenge for shooting organisations previously.

In July 2022 the following State Associations joined the NIP and will each have members on the NIP Working Group:

- South Australian Revolver and Pistol Association
- New South Wales Amateur Pistol Association
- West Australian Pistol Association
- Pistol Queensland
- Victorian Amateur Pistol Association

- Tasmania Pistol Association

- Pistol Northern Territory

The NIP and provision of cover for Clubhouse Insurance is to commence from January 1, 2023.

Member Organisation (MO) Engagement

SA has continued to strive for genuine and meaningful engagement with each of the five MO's. The formal engagement has taken place through the delivery of Member Forums held both online and in person as listed below:

- November 13, 2021 – Conducted online
- March 17, 2022 – Conducted online
- June 25-26, 2022 – Conducted in Melbourne

These Member Forums provide a platform for discussion on key topics as well as updates on key projects.

Additionally SA conducts monthly meetings between SA Management and MO Executive Officers's and CEO's to ensure an appropriate level of updating and insight is provided across key projects and any emerging issues.

Target Sport Participation Project (TSPP)

In November 2021 SA was successful in being awarded \$300,000 by ASC through the Participation Grant Program to deliver the TSPP. The submission for the TSPP was based on a partnership between SA, Archery Australia, Target Rifle Australia and Scouts State Branches in SA, VIC, QLD and WA.

The project aims to provide scouts participants with introductory experiences using optical rifles and the equivalent modified equipment for Archery, to create a pathway to club level participation for both shooting and archery clubs.

Target Rifle Australia has taken on the role of Project Manager for the shooting component of the project and is working with their state associations in SA, QLD, and WA to support the local connection and facilitation of training with Scouts State Branches.

This model of project delivery is considered "Best practice" by ASC and is a model SA is looking to replicate where practical in future.

The TSPP will be delivered through to June 2023

PARTICIPATION AND SPORT DEVELOPMENT MANAGER
TY ALLEN



FINANCIAL REPORT

Australian International Shooting Ltd Financial Statements For the Year Ended 30 June 2022

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Independent Audit Report

DIRECTORS' REPORT 30 JUNE 2022

The directors present their report on Australian International Shooting Ltd for the financial year ended 30 June 2022.

1. GENERAL INFORMATION

DIRECTORS

The names of the directors in office at any time during, or since the end of, the year are:

Catherine Fettell

Catherine Clark – Resigned 22/10/2021

Andrew Sims

Clive Pugh – Term Expired 28/2/2022

Deserie Baynes

Craig Henwood

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

INFORMATION ON DIRECTORS

The names of each person who has been a director during the year and to the date of this report are:

Catherine Fettell

Experience: The President of Shooting Australia since 2012 and a member of the Board since 2011. Cath is an experienced Director having also been the President of Pistol Australia from 2004 to 2011 and has held numerous other Director roles at National, State and Club level. Awarded the Australian Sports Medal by the Australian Government in 2000 for recognition of services to shooting. She is a member of the AOC Executive and ISSF Executive, Commonwealth Shooting Federation Vice President, Australian representative to the Oceania Shooting Federation and currently a member of the NSW Firearms Registry Consultative Council.

Catherine Clark

Experience: An experienced Board Director, CEO, and Senior Executive with previous roles in Australian and New Zealand Governments and leadership posts in national and international sports organisations. Catherine excels at leading change and innovation. Catherine is the current CEO of Paralympics Australia.

Andrew Sims

Experience: An experienced Director and past Chairman with 15 years' Board experience and 30 years' senior executive experience. His CEO and senior management experience was focused in the infrastructure investment, funds management and finance sectors. He describes himself as a lifelong and avid competitive shooter, having pursued the sport of shooting in three different countries and is a state and Australian representative.

Clive Pugh

Experience: An experienced Director and Senior Manager with experience on a number of not for profit and Association Boards. He has experience in commercial dealings in sales, marketing and finance in international markets as well as leading wholesale and manufacturing business in Australia. He has been actively involved in the shooting industry for more than 10 years and has a sound understanding of the challenges facing the sport from a commercial, regulatory and governance point of view.

Deserie Baynes

Experience: Deserie is a Commonwealth and Olympic Games Medallist in Trap and an inductee to the Australian Clay Target Association Hall of Fame. Deserie is a Network Shotgun Coach for the Australian Shotgun team and has been an active member of the Clay Target Sport community for 50 years. She is a qualified ISSF Referee and Jury member. Deserie is a successful business administrator, married and mother of three boys.

Craig Henwood

Experience: Craig represented Australia at the 2008 Beijing Olympics. He is a Life Member of the Melbourne Gun Club having served on the committee for 12 years and being the Vice President for the last 4. He is a Resourceful Scheduler who meticulously orchestrates simultaneous project operations while meeting tight deadlines and maintaining optimal efficiency in fastpaced settings. Craig is the founder and coordinator for Universal Trench Australia for Sporting Clays Australia in which he organises and runs a series to select a team to represent Australia each year at the World Championships for Universal Trench.

PRINCIPAL ACTIVITIES

The principal activity of Australian International Shooting Ltd during the financial year was to support competition shooting sports opportunities.

No significant changes in the nature of the Company's activity occurred during the financial year.

2. OTHER ITEMS

SIGNIFICANT CHANGES IN STATE OF AFFAIRS

There have been no significant changes in the state of affairs of the Company during the year.

EVENTS AFTER THE REPORTING DATE

No matters or circumstances have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future financial years.

MEETINGS OF DIRECTORS

During the financial year, 6 meetings of directors were held. Attendances by each director during the year were as follows:

DIRECTOR MEETINGS		
	Number eligible to attend	Number attended
Catherine Fettel	6	6
Catherine Clark	3	3
Andrew Sims	6	6
Clive Pugh	4	3
Deserie Baynes	6	6
Craig Henwood	6	5

AUDITOR'S INDEPENDENCE DECLARATION

The auditor's independence declaration in accordance with section 307C of the Corporations Act 2001, for the year ended 30 June 2022 has been received and can be found on page 4 of the financial report.

Signed in accordance with a resolution of the Board of Directors:



CATHERINE FETTELL
DIRECTOR



ANDREW SIMS
DIRECTOR

Dated this 30th day of
September 2022

Auditor's Independence Declaration under Section 307C of the Corporations Act 2001 to the Directors of Australian International Shooting Ltd

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2022, there have been:

(i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and

(ii) no contraventions of any applicable code of professional conduct in relation to the audit. BENTLEYS SA AUDIT PARTNERSHIP



DAVID FRANCIS
PARTNER

Level 5, 63 Pirie Street
ADELAIDE SA 5000

FINANCIAL REPORT

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2022

	Note	2022 (\$)	2021 (\$)
Revenue	3	3,755,366	3,015,272
Administrative wages		(750,688)	(835,159)
Lease expenses		(49,213)	(24,942)
Administrative wages		(835,159)	(775,649)
Depreciation and amortisation expense		(69,583)	(88,869)
Other expenses		(194,580)	(307,103)
Board/Governance expense		(18,120)	(12,802)
High performance		(2,353,593)	(1,601,985)
Events		(103,698)	(93,933)
Participation & sport development		(207,541)	(79,964)
Finance costs		(8,350)	(3,570)
Loss for the year		-	(33,055)
Other comprehensive income for the year, net of tax		-	-
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		-	(33,055)

FINANCIAL REPORT

STATEMENT OF FINANCIAL AS AT 30 JUNE 2022

ASSETS	Note	2022 (\$)	2021 (\$)
CURRENT ASSETS			
Cash and cash equivalents	4	3,110,763	2,638,773
Trade and other receivables	5	7,415	5,997
Other financial assets	6	83,366	82,609
Other assets		-	28,468
TOTAL CURRENT ASSETS		3,201,544	2,755,847
NON-CURRENT ASSETS			
Property, plant and equipment	7	53,504	59,391
Right-of-use assets	8	330,382	-
TOTAL NON-CURRENT ASSETS		383,886	59,391
TOTAL ASSETS		3,585,430	2,815,238
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	9	151,239	136,081
Employee benefits	10	218,868	186,678
Other financial liabilities	11	2,141,274	1,745,771
Lease liabilities	12	68,500	61,122
TOTAL CURRENT LIABILITIES		2,579,881	2,068,530
NON-CURRENT LIABILITIES			
Employee benefits	10	11,655	20,410
Lease liabilities		267,596	-
TOTAL NON-CURRENT LIABILITIES		279,251	20,410
TOTAL LIABILITIES		2,859,132	2,088,940
NET ASSETS		726,298	726,298
EQUITY			
Retained earnings		726,298	726,298
TOTAL EQUITY		726,298	726,298

FINANCIAL REPORT

STATEMENT OF CHANGES FOR THE YEAR ENDED 30 JUNE 2022

2022	Note	Retained Earnings (\$)	Total (\$)
Balance at 1 July 2021		726,298	726,298
Profit attributable to members of the entity		-	-
BALANCE AT 30 JUNE 2022		726,298	726,298

2021	Note	Retained Earnings (\$)	Total (\$)
Balance at 1 July 2020		759,353	759,353
Profit attributable to members of the entity		(33,055)	(33,055)
BALANCE AT 30 JUNE 2021		726,298	726,298

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2022

	Note	2022 (\$)	2021 (\$)
CASH FLOWS FROM OPERATING ACTIVITIES:			
Receipts from customers		4,148,089	3,815,170
Payments to suppliers and employees		(3,610,372)	(2,894,048)
Interest received		1,363	4,182
Interest paid		(8,350)	(3,570)
NET CASH PROVIDED BY/(USED IN) OPERATING ACTIVITIES	15	530,730	921,734
CASH FLOWS FROM INVESTING ACTIVITIES:			
Payment for property plant & equipment		(20,061)	(43,308)
Investment in term deposits		(758)	400,114
Net cash used by investing activities		(20,819)	356,806
CASH FLOWS FROM FINANCING ACTIVITIES:			
Payment of lease liability		(37,921)	(72,126)
Net cash used by financing activities		(37,921)	(72,126)
Net increase/(decrease) in cash and cash equivalents held		471,990	1,206,414
Cash and cash equivalents at beginning of year		2,638,773	1,432,359
Cash and cash equivalents at end of financial year	4	3,110,763	2,638,773

FINANCIAL REPORT

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2022

The financial report covers Australian International Shooting Ltd as an individual entity. Australian International Shooting Ltd is a not-for-profit Company limited by guarantee, incorporated and domiciled in Australia.

The functional and presentation currency of Australian International Shooting Ltd is Australian dollars.

Comparatives are consistent with prior years, unless otherwise stated.

1. BASIS OF PREPARATION

In the Directors opinion, the Company is not a reporting entity since there are unlikely to exist users of the financial statements who are not able to command the preparation of reports tailored so as to satisfy specifically all of their information needs. This special purpose financial report has been prepared to meet the reporting requirements of the *Corporations Act 2001*.

The financial statements have been prepared in accordance with the recognition and measurement requirements of the Australian Accounting Standards and Accounting Interpretations, and the disclosure requirements of AASB 101 *Presentation of Financial Statements*, AASB 107 *Statement of Cash Flows*, AASB 108 *Accounting Policies, Changes in Accounting Estimates and Errors* and AASB 1054 *Australian Additional Disclosures*.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Income Tax

The Company is exempt from income tax under Division 50 of the *Income Tax Assessment Act 1997*.

(b) Revenue and other income

When the Company receives operating grant revenue, it assesses whether the contract is enforceable and has sufficiently specific performance obligations in accordance with AASB 15.

When both these conditions are satisfied, the Company:

- identifies each performance obligation relating to the grant
- recognises a contract liability for its obligations under the agreement
- recognises revenue as it satisfies its performance obligations.

Where the contract is not enforceable or does not have sufficiently specific performance obligations, the Company:

- recognises the asset received in accordance with the recognition requirements of other applicable accounting standards (e.g. AASB 9, AASB 16, AASB 116 and AASB 138);
- recognises related amounts (being contributions by owners, lease liability, financial instruments, provisions, revenue or contract liability arising from a contract with a customer); and
- recognises income immediately in profit or loss as the difference between the initial carrying amount of the asset and the related amount.

If a contract liability is recognised as a related amount above, the Company recognises income in profit or loss when or as it satisfies its obligations under the contract.

Grant revenue

SA's operating grant revenue met the conditions noted above.

SA's operating grant revenue is predominately received from AIS and SportAus. With the exception of events (noted below) expenditure is typically wholly related to meeting the related performance obligations.

Operating grant revenue exceeded expenditure in the period. A nil net profit has been recognised and the unspent operating grant revenue has been recognised as a liability.

SA's other usual revenue sources comprise miscellaneous income from commissions and affiliations and periodic income from events. The miscellaneous income received in the period generated related expenditure and therefore generated a nil net profit.

Event income is recognised as revenue and the relevant costs are included as expenses. Net income from an event will generate a corresponding operating surplus in the period. If the

FINANCIAL REPORT

event generates a loss and the conduct of the event represents the satisfaction of a performance obligation under SA's operating grant(s), the loss from the event will be offset against operating grant revenue (to the extent available). There were no income generating events in the current period.

All revenue is stated net of the amount of goods and services tax (GST).

Interest revenue

Interest is recognised using the effective interest method.

Other income

Other income is recognised on an accruals basis when the Company is entitled to it.

(c) Goods and services tax (GST)

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payable are stated inclusive of GST.

Cash flows in the statement of cash flows are included on a gross basis and the GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

(d) Cash and cash equivalents

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

(e) Leases

Lease assessment at contract inception

At inception of a contract, the Company assesses whether a lease exists.

Right-of-use asset

At the lease commencement, the Company recognises a right-of-use asset and associated lease liability for the lease term. The lease term includes extension periods where the Company believes it is reasonably certain that the option will be exercised.

The right-of-use asset is measured using the cost model where cost on initial recognition comprises of the lease liability, initial direct costs, prepaid lease payments, estimated cost of removal and restoration less any lease incentives received.

The right-of-use asset is depreciated over the lease term on a straight line basis and assessed for impairment in accordance with the impairment of assets accounting policy.

Lease liability

The lease liability is initially measured at the present value of the remaining lease payments at the commencement of the lease. The discount rate is the rate implicit in the lease, however where this cannot be readily determined then the Company's incremental borrowing rate is used.

Subsequent to initial recognition, the lease liability is measured at amortised cost using the effective interest rate method. The lease liability is remeasured whether there is a lease modification, change in estimate of the lease term or index upon which the lease payments are based (e.g. CPI) or a change in the Company's assessment of lease term.

Where the lease liability is remeasured, the right-of-use asset is adjusted to reflect the remeasurement or is recorded in profit or loss if the carrying

amount of the right-of-use asset has been reduced to zero.

Exceptions to lease accounting

The Company has elected to apply the exceptions to lease accounting for both short-term leases (i.e. leases with a term of less than or equal to 12 months) and leases of low-value assets. The Company recognises the payments associated with these leases as an expense on a straight-line basis over the lease term.

(f) Property, plant and equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment.

Where the cost model is used, the asset is carried at its cost less any accumulated depreciation and any impairment losses. Costs include purchase price, other directly attributable costs and the initial estimate of the costs of dismantling and restoring the asset, where applicable.

Depreciation

Property, plant and equipment, excluding freehold land, is depreciated on a straight-line basis over the assets useful life to the Company, commencing when the asset is ready for use.

(f) Property, plant and equipment

The depreciation rates used for each class of depreciable asset are shown below:

Fixed asset class	Depreciation rate
Furniture, Fixtures and Fittings	10%
Office Equipment	33%
Diagnostic Equipment	33%
Leasehold improvements	term of lease

At the end of each annual reporting period, the depreciation method, useful life and residual value of each asset is reviewed. Any revisions are accounted for prospectively as a change in estimate.

FINANCIAL REPORT

(g) Financial instruments

Financial instruments are recognised initially on the date that the Company becomes party to the contractual provisions of the instrument.

On initial recognition, all financial instruments are measured at fair value plus transaction costs (except for instruments measured at fair value through profit or loss where transaction costs are expensed as incurred).

Financial assets

All recognised financial assets are subsequently measured in their entirety at either amortised cost.

Classification

On initial recognition, the Company classifies its financial assets into the following categories, those measured at:

- amortised cost
- fair value through profit or loss - FVTPL
- fair value through other comprehensive income - equity instrument (FVOCI - equity)

Financial assets are not reclassified subsequent to their initial recognition unless the Company changes its business model for managing financial assets.

Amortised cost

The Company's financial assets measured at amortised cost comprise trade and other receivables and cash and cash equivalents in the statement of financial position.

Subsequent to initial recognition, these assets are carried at amortised cost using the effective interest rate method less provision for impairment.

Interest income, foreign exchange gains or losses and impairment are recognised in profit or loss. Gain or loss on derecognition is recognised in profit or loss.

Financial assets

Fair value through other comprehensive income

Equity instruments

The Company has a number of strategic investments in listed and unlisted entities over which they do not have significant influence nor control. The Company has made an irrevocable election to classify these equity investments as fair value through other comprehensive income as they are not held for trading purposes.

These investments are carried at fair value with changes in fair value recognised in other comprehensive income (financial asset reserve). On disposal any balance in the financial asset reserve is transferred to retained earnings and is not reclassified to profit or loss.

Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in OCI.

Financial assets through profit or loss

All financial assets not classified as measured at amortised cost or fair value through other comprehensive income as described above are measured at FVTPL.

Net gains or losses, including any interest or dividend income are recognised in profit or loss (refer to hedging accounting policy for derivatives designated as hedging instruments.)

Impairment of financial assets

Impairment of financial assets is recognised on an expected credit loss (ECL) basis.

When determining whether the credit risk of a financial assets has increased significant since initial recognition and when estimating ECL, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis based on the Company's historical experience and informed credit assessment and including forward looking information.

The Company uses the presumption that an asset which is more than 30 days past due has seen a significant increase in credit risk.

Credit losses are measured as the present value of the difference between the cash flows due to the Company in accordance with the contract and the cash flows expected to be received. This is applied using a probability weighted approach.

Trade receivables

Impairment of trade receivables have been determined using the simplified approach in AASB 9 which uses an estimation of lifetime expected credit losses. The Company has determined the probability of non-payment of the receivable and multiplied this by the amount of the expected loss arising from default.

The amount of the impairment is recorded in a separate allowance account with the loss being recognised in finance expense. Once the receivable is determined to be uncollectable then the gross carrying amount is written off against the associated allowance.

FINANCIAL REPORT

Financial assets

Where the Company renegotiates the terms of trade receivables due from certain customers, the new expected cash flows are discounted at the original effective interest rate and any resulting difference to the carrying value is recognised in profit or loss.

Other financial assets measured at amortised cost

Impairment of other financial assets measured at amortised cost are determined using the expected credit loss model in AASB 9. On initial recognition of the asset, an estimate of the expected credit losses for the next 12 months is recognised. Where the asset has experienced significant increase in credit risk then the lifetime losses are estimated and recognised.

Financial liabilities

The Company measures all financial liabilities initially at fair value less transaction costs, subsequently financial liabilities are measured at amortised cost using the effective interest rate method.

The financial liabilities of the Company comprise trade payables, bank and other loans and lease liabilities.

(h) Impairment of non-financial assets

At the end of each reporting period the Company determines whether there is an evidence of an impairment indicator for non-financial assets.

Where an indicator exists and regardless for indefinite life intangible assets and intangible assets not yet available for use, the recoverable amount of the asset is estimated.

Where assets do not operate independently of other assets, the recoverable amount of the relevant cash-generating unit (CGU) is estimated.

The recoverable amount of an asset or CGU is the higher of the fair value less costs of disposal and the value in use. Value in use is the present value of the future cash flows expected to be derived from an asset or cash-generating unit.

Where the recoverable amount is less than the carrying amount, an impairment loss is recognised in profit or loss.

Reversal indicators are considered in subsequent periods for all assets which have suffered an impairment loss.

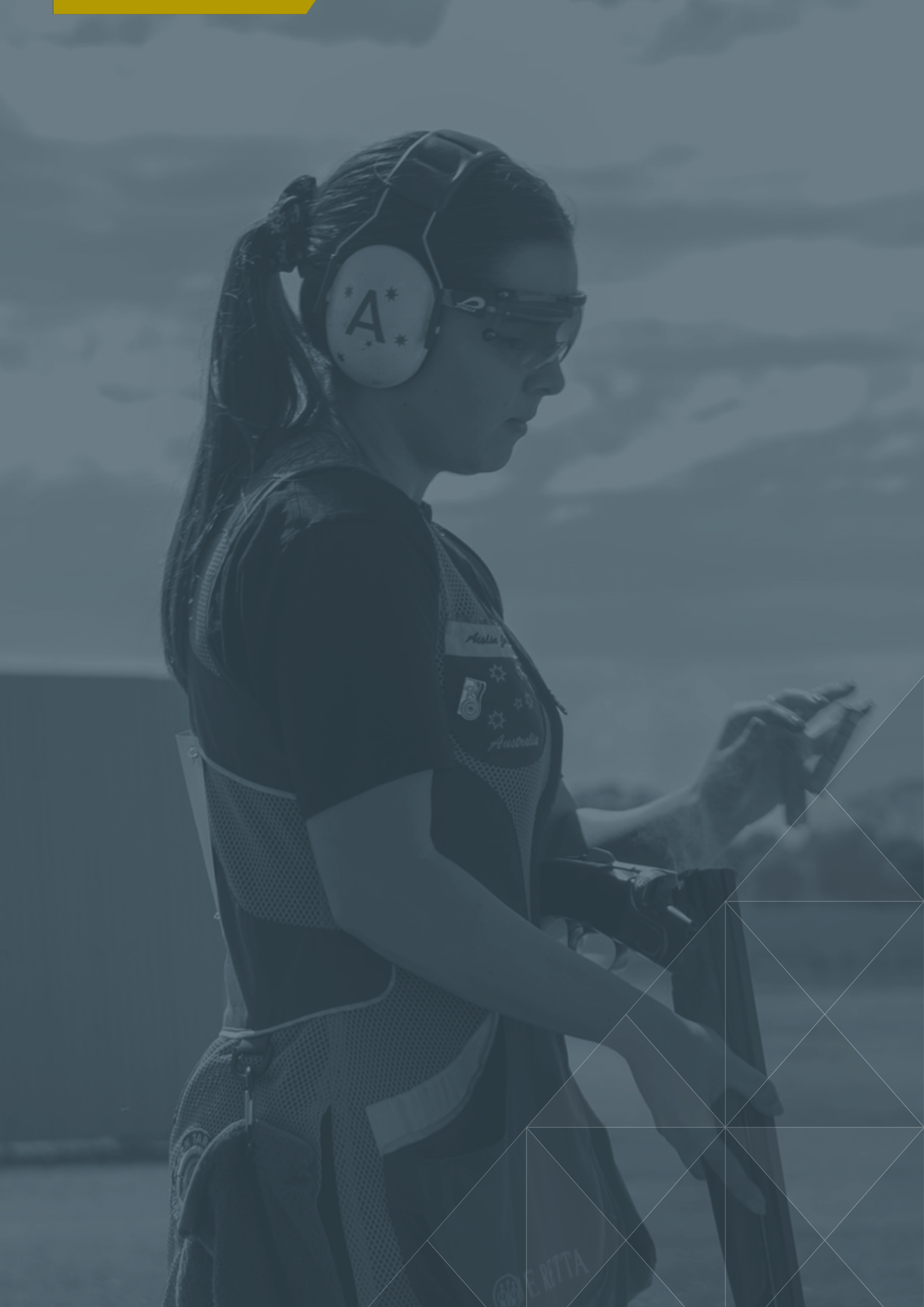
(i) Employee benefits

Provision is made for the Company's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits are presented as current liabilities in the statement of financial position if the Company does not have an unconditional right to defer settlement of the liability for at least twelve months after the reporting date regardless of the classification of the liability for measurement purposes under AASB 119 Employee Benefits.

In determining the liability for employee entitlements to long service leave, the Company is satisfied that based on past experience, the accrual of the Company's long service liability based on remuneration rates and on costs current at balance date for all employees with five or more completed years of service provides

and estimate of the long service liability not materially different from the estimate determined using the present value basis of measurement.



3. REVENUE AND OTHER INCOME

	2022 (\$)	2021 (\$)
Interest Income	1,363	4,182
OTHER REVENUE		
Grants	1,963,371	1,971,531
Carry forward funding	1,745,771	935,979
Commission	19,298	16,470
Affiliation fees	25,000	25,000
Other income	563	12,110
ATO Economic stimulus package	-	50,000
	3,754,003	3,011,090
TOTAL REVENUE	3,755,366	3,015,272

4. CASH AND CASH EQUIVALENTS

	2022 (\$)	2021 (\$)
Cash at bank and in hand	3,088,950	2,638,773
Short-term deposits	221,813	-
TOTAL CASH AND CASH EQUIVALENTS	3,110,763	2,638,773

5. TRADE AND OTHER RECEIVABLES

	2022 (\$)	2021 (\$)
Trade receivables	7,415	5,997
TOTAL TRADE AND OTHER RECEIVABLES	7,415	5,997

The carrying value of trade receivables is considered a reasonable approximation of fair value due to the short-term nature of the balances.

The maximum exposure to credit risk at the reporting date is the fair value of each class of receivable in the financial statements.

6. OTHER FINANCIAL ASSETS

	2022 (\$)	2021 (\$)
Investment in term deposits	83,366	82,609
TOTAL OTHER FINANCIAL ASSETS	83,366	82,609

7. PROPERTY, PLANT AND EQUIPMENT

PROPERTY, PLANT AND EQUIPMENT	2022 (\$)	2021 (\$)
FURNITURE, FIXTURES AND FITTINGS		
At cost	36,659	26,414
Accumulated depreciation	(6,435)	(3,324)
Total furniture, fixtures and fittings	30,224	23,090
OFFICE EQUIPMENT		
At cost	58,370	48,553
Accumulated depreciation	(35,090)	(18,247)
Total office equipment	23,280	30,306
LEASEHOLD IMPROVEMENTS		
TARGET EQUIPMENT		
At cost	19,222	60,398
Accumulated depreciation	(19,222)	(54,403)
Total Target Equipment 5,995 12,751	-	5,995
TOTAL PROPERTY, PLANT AND EQUIPMENT	53,504	59,391

8. LEASES

Company as a lessee

The Company has a lease for the building used for their office premise.

Terms and conditions of leases

The lease term is for 5 years, and the lease includes an option to renew for a further period equal to the non-cancellable lease term.

The lease contains an annual pricing mechanism based on 3% at each anniversary of the lease inception.

RIGHT-OF-USE ASSETS	Buildings (\$)	Total (\$)
YEAR ENDED 30 JUNE 2022		
Opening balance	-	-
Additions	374,017	374,017
Amortisation	(43,635)	(43,635)
BALANCE AT END OF YEAR	330,382	330,382

The maturity analysis of lease liabilities based on contractual undiscounted cash flows is shown in the table below:

LEASE LIABILITIES	< 1 year (\$)	1 - 5 years (\$)	> 5 years (\$)	Total undiscounted lease liabilities (\$)	Lease liabilities included in this Statement Of Financial Position (\$)
2022 Lease liabilities	80,708	287,412	-	368,120	336,096

Extension options

The building leases contain an extension options which allow the Company to extend the lease term by the original non-cancellable period of the lease.

The Company includes options in the leases to provide flexibility and certainty to the Company operations and reduce costs of moving premises and the extension options are at the Company's discretion.

At commencement date and each subsequent reporting date, the Company assesses where it is reasonably certain that the extension options will be exercised.

There are \$488,196 in potential future lease payments which are not included in lease liabilities as the Company has assessed that the exercise of the option is not reasonably certain.

Statement of Profit or Loss and Other Comprehensive Income

The amounts recognised in the statement of profit or loss and other comprehensive income relating to interest expense on lease liabilities and short-term leases or leases of low value assets are shown below:

	2022 (\$)	2021 (\$)
Interest expense on lease liabilities	8,350	3,570
Expenses relating to short-term leases	49,213	24,942
	57,563	28,512

9. TRADE AND OTHER PAYABLES

	2022 (\$)	2021 (\$)
Trade payables	31,741	37,443
Accrued expenses	5,689	-
Other payables	113,809	98,638
	151,239	136,081

Trade and other payables are unsecured, non-interest bearing and are normally settled within 30 days. The carrying amounts are considered to be a reasonable approximation of fair value.

10. EMPLOYEE BENEFITS

	2022 (\$)	2021 (\$)
CURRENT LIABILITIES		
Long service leave	80,706	63,293
Annual leave	138,162	123,385
Total current employee benefits	218,868	186,678
NON-CURRENT LIABILITIES		
Long service leave	11,655	20,410
Total non-current employee benefits	11,655	20,410

11. OTHER FINANCIAL LIABILITIES

	2022 (\$)	2021 (\$)
Income in advance	2,141,274	1,745,771
TOTAL OTHER FINANCIAL LIABILITIES	2,141,274	1,745,771

	2022 (\$)	2021 (\$)
CURRENT Lease liabilities	-	61,122
NON-CURRENT Lease liabilities	-	308,196

12. MEMBERS' GUARANTEE

The Company is incorporated under the *Corporations Act 2001* and is a Company limited by guarantee. If the Company is wound up, the constitution states that each member is required to contribute a maximum of \$10 each towards meeting any outstandings and obligations of the Company.

13. KEY MANAGEMENT PERSONNEL DISCLOSURES

The totals of remuneration paid to the key management personnel of Australian International Shooting Ltd during the year are as follows:

	2022 (\$)	2021 (\$)
\$50,001 - \$100,000	2	3
\$101,000 - \$150,000	2	1
>\$150,000	1	1
TOTAL	5	5

In addition to the above KMP remuneration, directors of the Company received the following remuneration during the year:

A director of the Company, Deserie Baynes, received remuneration during the period as consideration for an unrelated role as Shotgun Network Coach. The role commenced in FY21 and the term of that role is ongoing with annual amount of \$10,000 with the expectation of approximately 300 hours per annum. Deserie also supported Shotgun teams at International Competition during FY22. Deserie's remuneration for the year was \$9,071.11 with an additional amount of remuneration paid in July 22 for support on international tours in FY22 of \$7,290.00. The amounts received were consistent with others in similar roles.

A director of the Company, Craig Henwood, received financial support from AISL during FY22 to travel and compete in the 2022 ISSF World Cup Lonato, Italy. Total AISL support for the year was \$8,274.98, this is consistent with other selected athletes.

None of the other directors of the Company received any remuneration during the year.

14. CONTINGENCIES

In the opinion of the Directors, the Company did not have any contingencies at 30 June 2022 (30 June 2021:None).

15. CASH FLOW INFORMATION

Reconciliation of result for the year to cashflows from operating activities

Reconciliation of net income to net cash provided by operating activities:

	2022 (\$)	2021 (\$)
Profit/(deficit) for the year	-	(33,055)
Cash flows excluded from profit attributable to operating activities		
Non-cash flows in profit:		
depreciation	69,583	88,869
net loss on disposal of property, plant and equipment	-	3,312
CHANGES IN ASSETS AND LIABILITIES:		
increase/(decrease) in trade and other receivables	(1,418)	(5,712)
increase/(decrease) in other assets	28,468	15,421
increase/(decrease) in income in advance	395,503	809,792
increase/(decrease) in trade and other payables	15,159	35,747
increase/(decrease) in provisions	23,435	7,360
CASHFLOWS FROM OPERATIONS	530,730	921,734

16. STATUTORY INFORMATION

The registered office and principal place of business of the company is:

Australian International Shooting Ltd

28 Greenhill Road
WAYVILLE SA 5034

DIRECTORS' DECLARATION

The directors have determined that the Company is not a reporting entity and that these special purpose financial statements should be prepared in accordance with the accounting policies described in Note 2 of the financial statements.

The directors of the Company declare that:

1. The financial statements and notes, as set out on pages 5 to 19, are in accordance with the Corporations Act 2001

and:

(a) comply with Australian Accounting Standards as stated in Note 1; and

(b) give a true and fair view of the financial position as at 30 June 2022 and of the performance for the year ended on that date in accordance with the accounting policy described in Note 2 of the financial statements.

2. In the directors' opinion, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.



Director
Catherine Fettell



Director
Andrew Sims

Dated this 30th day of September 2022

INDEPENDENT AUDIT REPORT TO THE MEMBERS OF AUSTRALIAN INTERNATIONAL SHOOTING LTD

REPORT ON THE AUDIT OF THE FINANCIAL REPORT

Opinion

We have audited the accompanying financial report, being a special purpose financial report, of Australian International Shooting Limited which comprises the statement of financial position as at 30 June 2022, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and the directors' declaration.

In our opinion, the financial report of Australian International Shooting Limited is in accordance with the *Corporations Act 2001*, including:

(a) giving a true and fair view of Australian International Shooting Limited's financial position as at 30 June 2022 and of its performance for the year ended on that date; and

(b) complying with Australian Accounting Standards to the extent described in Note 2 and the *Corporations Regulations 2001*.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the

ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter - Basis of Accounting

We draw attention to Note 1 to the financial report, which describes the basis of accounting. The financial report has been prepared for the purpose of fulfilling the directors' financial reporting responsibilities under the *Corporations Act 2001*. As a result, the financial report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view and have determined that the basis of preparation described in Note 1 to the financial report is appropriate to meet the requirements of the *Corporations Act 2001* and is appropriate to meet the needs of the members. The directors' responsibility also includes such internal control as the directors determine is necessary to enable the preparation of a financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibility for the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: <http://www.auasb.gov.au/Home.aspx>. This description forms part of our auditor's report.

BENTLEYS SA AUDIT PARTNERSHIP



DAVID FRANCIS
PARTNER

Dated this 9th day of
October 2022

MARSH INSURANCE REPORT

This report is presented as an overview of the last twelve months sponsored income to Australian International Shooting Ltd T/ As SA. The below data is a summary for the period September 2021 to September 2022 and provides a comparison to the previous three years.

The hardening insurance market has seen an enormous shift in the risk appetites of insurers and a continual struggle for this risk category. The largest struggle is within the property insurance market which is not isolated to one risk or occupation category. The development of a long term, steadfast property solution for firearms clubs and associations continues to be our motivation.

Marsh is continuing to work with SA to implement a programme for the benefit of all Member Organisations. A focus group has been formed with the aim to meet at least once a quarter where Marsh can deliver relevant updates and provide support and advice where required.

Private & Commercial Business 30 September 2018 to 30 September 2019

Policies	Premium Earned	Net Income to AISL
230	\$653,134.71	\$19,513.88

Private & Commercial Business 30 September 2019 to 30 September 2020

Policies	Premium Earned	Net Income to AISL
188	\$378,668.72	\$13,445.36

Private & Commercial Business 30 September 2020 to 30 September 2021

Policies	Premium Earned	Net Income to AISL
268	\$467,649.40	\$16,449.03

Private & Commercial Business 30 September 2021 to 30 September 2022

Policies	Premium Earned	Net Income to AISL
194	\$557,457.64	\$16,379.28

SIMON CALABRESE

National Segment Leader – Sport, Leisure & Entertainment



shooting
a u s t r a l i a

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