



22 *Annual Report* 23

AUSTRALIAN INTERNATIONAL SHOOTING LIMITED
– SHOOTING AUSTRALIA





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AUSTRALIAN SPORTS COMMISSION

A MESSAGE FROM THE CHAIR OF THE AUSTRALIAN SPORTS COMMISSION – JOSEPHINE SUKKAR AM



Sport has a place for everyone and delivers results that make Australia proud.

As we progress through this defining era in Australian sport, the Australian Sports Commission (ASC) is clear in our vision to lead and support the sector.

Our role is to provide opportunities for all communities to be involved in sport, while growing elite success and representation, inspiring future generations.

As the Australian Government agency responsible for supporting and investing in sport at all levels, we strive to increase involvement in sport and enable continued international sporting success.

We do this through leadership and development of a cohesive and effective sports sector, targeted financial support and the operation of the Australian Institute of Sport (AIS).

We play a unique role in the sport ecosystem and tackle the big challenges and opportunities with and for the sector.

We're proud to do so and through our vision, we aim to bring out the best in everyone involved in sport as we establish Australia as the world's best sporting nation.

Collectively, we've already made huge strides to set Australian sport up for success.

Australia's High Performance 2032+ Sport Strategy is an industry-wide approach to harness our collective strengths, talent and resources.

The strategy has a strong focus on Winning Well – balancing success and wellbeing and acknowledging that how we win is just as important as when we win.

Working hand in hand with this is the codesigned National Sport Participation Strategy which will transform the way participation is connected, delivered and supported in Australia.

The strategy will be the first of its kind in Australia and I'm looking forward to seeing the positive impact it has on the sector.

The sporting strategies, programs and facilities we deliver now have the capacity to shape Australia's long-term prosperity, well beyond sporting boundaries.

This is a defining era for Australian sport. We are well into the Green and Gold decade to Brisbane 2032, and we are focused on building sustainable success for decades to come.

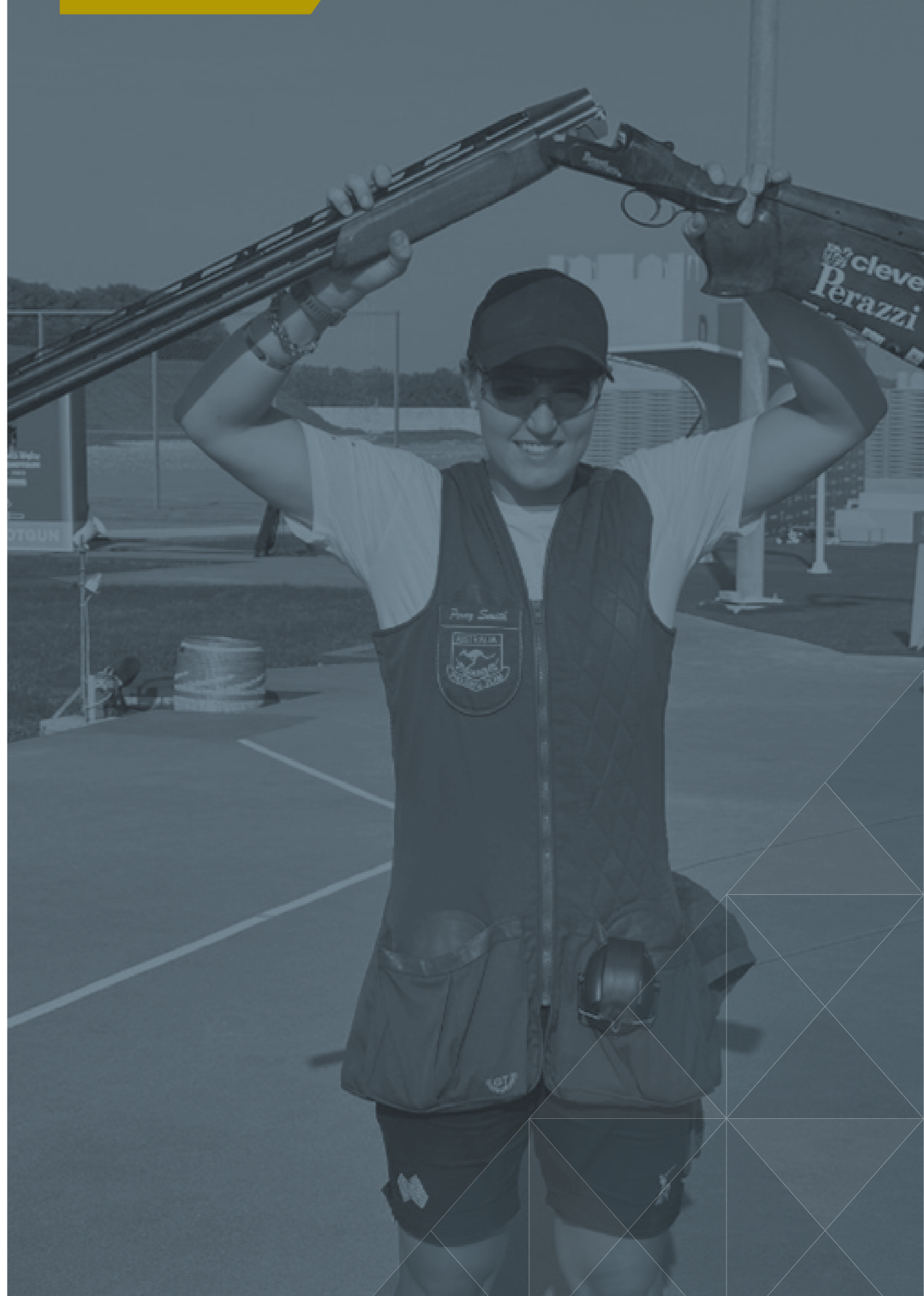
Meanwhile, it has been wonderful to see continued demand from sports to use the AIS facilities in Canberra to prepare for major events, at home and abroad.

As the national home of sport, we are proud of the role we play in supporting athletes, coaches and high performance staff to reach their potential and I look forward to seeing

many of our athletes shine at the upcoming Paris 2024 Olympic and Paralympic Games and Milano Cortina 2026 Olympic and Paralympic Winter Games.

On behalf of the ASC, thank you to everyone who contributes to the sector as we work collectively to ensure every Australian sees a place for themselves in sport.

JOSEPHINE SUKKAR AM
(29 August, 2023)





PRESIDENT'S REPORT

A MESSAGE FROM THE SHOOTING AUSTRALIA PRESIDENT – ANDREW SIMS



On behalf of the Board I am pleased to provide a report on Shooting Australia's (SA) operations for 2023.

2023 consolidated the welcome return to domestic and international competition for our athletes and organisation.

The re-establishment of domestic and international competition (and travel) has been an ongoing success. In the year to 30 June 2023 we are proud to have endorsed 33 domestic events across pistol, rifle and shotgun and supported 108 athlete attendances in international competition. We believe that this is a record.

However – change, agility and adaptation is a theme for our times. Our refocus on high performance in early 2022 was timely. Flattening our structure and reducing costs has been decisive in allowing us to deliver despite the increased costs impacting every aspect of our activities (that have not been offset, to date, by any material increase in funding for sport).

We have needed to further adapt, including introduction of co-funding of travel for some athletes, and events and much tighter planning. We want to make everything possible - but we also need to stretch our resources and keep our focus on the need to deliver

the best possible outcome for our current and emerging athletes, taken as a whole.

Collaboration is a way of coping with a more challenging environment. We are beneficiaries of world class performance support from our system partners – especially the Victorian Institute of Sport (VIS). VIS performance specialists are now embedded in our team and travelling structures. The quality of support and integration has and will continue to be of enormous value in supporting and developing our current and future athletes. We are grateful for this valuable assistance.

Continuing this partnership theme – I congratulate Pistol Australia (PA) for their strategic review of their ISSF athlete coaching and development pathway. We look forward to working with PA in to reinvigorate the opportunity for PA athletes on the world stage.

On a more sombre note, Victoria's decision to withdraw from the 2026 Commonwealth Games was bitterly disappointing.

The Victoria 2026 Games would have represented a once in a lifetime opportunity for many athletes and the regional communities that would have hosted them. The Australian sporting community was excited and committed. SA, our international federation partners and our partners in Victoria had invested considerable time and effort to shape a cost-effective, world class event that would have set a new benchmark in inclusivity.

Commonwealth Games Australia (CGA) and the Commonwealth Games Federation (CGF) are working tirelessly to establish a new host, and we are grateful for their efforts. We thank the Victorian shooting organisations, clubs and community and our international federations – ISSF and WSPS - for their

support in securing Shooting's place in the Games. We are proud of that collaborative effort notwithstanding this setback.

I would like to take this opportunity to thank Cath Fettell for her service as a director. Cath retired from the Board in late 2022. Cath was a longstanding director and outstanding leader of our organisation. We are fortunate that Cath's contribution is continuing. Cath made a significant contribution to the inclusion of Shooting in the Victoria 2026 program and subsequent planning and remains an important and valuable partner through her roles on the ISSF, AOC and Oceania Shooting Federation.

It is important to recognise the support of our system partners – both for the continued funding as well as the guidance and support. SA exists solely because of their financial support and derives substantial benefit from operational partnerships such as that I mentioned above.

The focus for 2024 is firmly on Paris – or in our case, our satellite location at Chateaux (CTX) – and delivering the right support to our athletes to deliver their best.

I would like to thank our athletes, Adam and the SA team and my fellow directors for your hard work and devotion to this task. We look forward to success.

ANDREW SIMS
PRESIDENT
SEPTEMBER 2023

CHIEF EXECUTIVE OFFICER'S REPORT

A MESSAGE FROM SHOOTING AUSTRALIA'S CHIEF EXECUTIVE OFFICER – ADAM SACHS



SA started the year with a firm focus on two key priorities:

- Implementation of an organisational restructure following Shooting's 'Refresh' process with and confirmation of its High Performance (HP) investment from the AIS; and
- Supporting athletes and teams to progress their re-engagement in international competition following the COVID-19 global pandemic and in advance of the start of qualification for the Paris 2024 Olympic and Paralympic Games.

Response to 'Refresh'

SA's restructure saw it reduce the number of staff employed by the organisation from 21 FTEs to 15 FTEs, and the focus of these staff re-aligned with the business' primary purpose, which is to support the performance of Australian Teams at pinnacle events.

In addition, the organisation has undertaken a significant review of its operational planning and financial management to ensure that its limited human and financial resources will support key programs and activities

between now and the beginning of the Los Angeles (LA) 2028 Olympic/ Paralympic cycle. This is when the AIS will determine SA's HP investment for the next four-year period.

Sights on Paris

SA continued to invest heavily in supporting athletes to access high-quality international competitions ahead of the start of Olympic/Paralympic qualification. As the world opened up from the COVID pandemic, international travel brought with it new challenges and significantly increased costs. Every effort was made to ensure that travelling teams (i.e. athletes and staff) were kept safe from COVID and other health challenges.

The 2022 World Championships (WCH) – Able and Para – constituted important opportunities for SA's best athletes to achieve podium performances and quotas for Paris. Australia's first Olympic quota was secured by Catherine Skinner who finished 4th at the ISSF's Shotgun WCH in Croatia.

Our athletes continued to engage in significant international travel and competition throughout 2023 and achieved numerous World Cup finals appearances and medal winning performances. These performances are detailed later in this report and contributed to a number of our athletes finishing the 2023 season towards the top of the ISSF's world and Olympic qualification rankings.

Despite sending a team of highly accomplished athletes to the 2023 ISSF WCH, we were unable to secure any further Olympic or Paralympic quotas. However, their strong performances throughout the season and at the WCH provide the perfect platform for Australia to achieve quotas in all Olympic disciplines and events at the 2023 Oceania Championships, which SA will host on behalf of the ISSF and Oceania Shooting Federation in Brisbane in November.

Victoria 2026 Commonwealth Games

In August 2022, the ISSF submitted to the CGF Shooting's Expression of Interest (EOI) to be included in the competition program for the Victoria (VIC) 2026 Commonwealth Games. This EOI was developed by SA through a collaborative approach with representatives from its Member Organisations at state and national levels.

The EOI proposed a contemporary new competition program for Shooting at the Commonwealth Games that included the inclusion and integration of Para-Shooting with and in the Pistol and Rifle events.

Shooting's EOI was developed on the back of learnings from our sports exclusion from the Birmingham 2022 Commonwealth Games and responded directly to challenges that had been flagged by the CGF and organisers of VIC 2026. These included a shift to a regional hub model for Games delivery and a strong commitment to contain costs and make the Games more affordable and sustainable. Shooting's EOI addressed these objectives directly.

In November 2022, the CGF confirmed that Shooting's EOI had been accepted and that Shooting would be part of the VIC 2026 Games. SA continued to lead our sports engagement in Games planning in conjunction with local, national and international stakeholders. However, in July 2023, in a decision that literally blindsided everyone, the VIC Government withdrew from its commitment to the CGF to host the 2026 Games.

This decision left the CGF and Commonwealth Games program sports, including Shooting, devastated. The CGF is now working to determine if the 2026 Games can proceed and which country might host them. Additionally apart from the CGF's core sports of Swimming and Athletics, there is no guarantee that Shooting or any of the



other sports included in VIC 2026 will remain on the competition program.

Despite the extreme disappointment and uncertainty that Shooting and the Commonwealth Games now face, SA remains very proud of the work done by the Shooting community in Australia to reposition our sport as part of future Games programs. Whatever happens in 2026 or beyond, we remain confident that the contemporary new approach developed by SA with overwhelming support from the ISSF and WSPS, creates the opportunity for Shooting to continue to be part of any future Commonwealth Games in any country.

Australia's HP Strategy 2032+

2022 also saw National Sporting Organisations (NSO) including SA and other key stakeholders from across Australia's HP sporting system, come together to develop Australia's HP Strategy 2032+. The Strategy informs what our system needs to do to ensure that Australia is positioned at the top of the medal tally at a home Olympic / Paralympic Games in Brisbane 2032 and how the development of our people, programs and system between

now and then will set Australia up for success beyond Brisbane 2032.

Increased Government funding remains the primary barrier to the successful implementation of Australia's HP Strategy 2032+, however, it's not the only barrier. To capitalise on the unique opportunities that home Olympic and Paralympic Games present, sports will need to be well planned and willing and able to work collaboratively with key stakeholders – internal and external – to bring these plans to life.

In Shooting, this collaboration needs to occur between the HP system and SA, and SA and its Member Organisations. Critical challenges regarding the identification and development of talented athletes and coaches that will deliver success for our sport in Brisbane 2032 can only be addressed and overcome with the support of SA's Member Organisations and the state and club associations they represent. And there is no time to waste.

In parallel with our preparations for the Paris 2024 Olympic/Paralympic Games, SA will commence the development of its HP Strategy for the LA 2028 and

Brisbane 2032 cycles. This Strategy will need to reflect political, social and economic changes to the landscape in which we all operate now and, in the years to come, together with significant changes which may need to be made to SA's HP programs and the pathways that SA and its Member Organisations co-deliver that underpin these. SA remains committed to working closely and collaboratively with Member Organisations to achieve this.

Board, Staff and Volunteers – Thank You!

During the past year, SA has faced into many challenges and continued to deliver success. This would not be possible without the leadership, dedication and commitment that members of SA's Board, staff and volunteers have brought to their roles. I am very grateful for the challenge and support that we bring to our daily interactions with one another, all in the name of developing and supporting our Australian Shooting Teams on the world stage.

CHIEF EXECUTIVE OFFICER
ADAM SACHS

OPERATIONS REPORT

A MESSAGE FROM SHOOTING AUSTRALIA'S CHIEF OPERATIONS OFFICER – JENNI THOM



2022/2023 FINANCIALS

Finance Overview

SA's core funding has remained constant during FY23 and SA has been fortunate to be able to invest carry forward from the unspent funding during the COVID-19 affected years into the Paris Olympic / Paralympic Cycle. Unfortunately, the increased cost of living, compounded by the fact that Australian athletes must travel often to engage in international competition, mean that we have needed to carefully prioritise how we spend and invest.

SA's investment in athletes, particularly funding and international competition opportunities, has increased significantly since the Tokyo 2020 Olympic and Paralympic Games. The increased investment is directed to athletes that SA and the AIS deem to have demonstrated the highest probability of success (qualification and medals) at the Paris 2024 Olympic/ Paralympic Games. The probability of success in 2024 is aligned closely with athletes' recent performance in international competition such as World Cups and World Championships. Due to limited support and the requirement for clear prioritisation, funding to athletes that have not demonstrated podium

potential and/or whose performance progression has slowed or declined has been reduced. This approach is aligned with the requirements from the AIS as the principal investor in high performance.

During FY23 SA supported athletes to compete in international competitions including Grand Prix, World Cups and WCH. The following number of international competition opportunities were provided in each discipline (noting that this is not representative of the number of individual athletes as some competed more than once):

- Shotgun 72
- Rifle 17
- Pistol 8
- Para 11

In addition to supporting athletes to compete internationally, during FY23 SA invested over \$200,000 in direct athlete funding. This funding is in addition to the direct financial support of \$130,000 that categorised athletes received from the Australian Institute of Sport through dAis.

Additional Project Funding Secured – Pathways Program

SA works closely with the ASC and AIS and other high performance system partners for additional resources including funding. SA has been successful in obtaining additional funding for its Pathways Program during FY23. SA secured \$300,000 per year for FY23 and FY24 to support its Performance Pathway Strategy. This funding has and will provide initiatives that align with the pathway strategy, including multi discipline (including para and able) pathways camps, international competitions, financial assistance for pathways national squad athletes, junior world championships team funding and athlete support and development.

Corporate Overhead

The ASC requires National Sporting Organisations (NSO) to calculate a corporate overhead (CO). A CO is the amount of High Performance funding that is used to cover 'corporate' costs, for example CEO, COO, Finance Officer, office rent, audit and legal fees, governance costs etc. The current CO is 13%. SA's CO rate of 13% is significantly lower than what has previously been accepted by the ASC for SA (30%) and other similar NSO's.

SA Staff

SA's investment in staff and coaches is essential to ensure we can support and develop athletes and comply with AIS, ASC, and other statutory requirements. SA has a number of employees who are employed from earmarked funding specifically for workforce. This includes:

- Pathways Manager;
- Para Technical Lead;
- Rifle National Talent Coach;
- Shotgun National Talent Coach ;
- Athlete Wellbeing and Engagement Lead; and
- Rifle State Development Coach.

During FY23 SA invested 37% of total expenditure on salaries and wages, significantly less than 51% during FY21. SA, over the past two years, has restructured its workforce and reduced the number of FTEs in Administration, Media & Communication, Events, and Participation & Sport Development. The number of FTE's in coaching and high-performance roles has increased.



PROFIT & LOSS STATEMENT

Shooting Australia is the registered Trading name of Australian International Shooting Ltd

INCOME	2023 (\$)	2022 (\$)
Grants	\$3,913,615	\$3,709,142
Interest Income	\$54,752	\$1,363
Commission	\$10,066	\$19,298
Affiliation fees	\$25,000	\$25,000
Other Income	\$1,704	\$563
Total Income	\$4,005,137	\$3,755,366

EXPENSES	2023 (\$)	2022 (\$)
Accounting	\$1,050	-
Advertising & Promotion	\$4,841	\$492
Affiliate Support	\$35,000	\$600
Annual Leave Expenses	\$2,444	\$14,776
Audit Fees	\$10,150	\$9,650
Bank Charges	\$1,531	\$1,045
Board/Governance Expense	\$18,301	\$18,120
Computer Expenses	\$6,567	\$7,755
Consultancy Fees	\$15,952	\$15,175
Depreciation	\$94,777	\$69,583
Entertainment Costs	\$1,699	\$2,354
Interest	\$12,209	\$8,350
Legal Fees	\$13,876	\$19,687
Long Service Leave Expenses	\$14,315	\$8,658
Media	\$24,615	\$44,536
Meeting Expenses	\$51,799	\$25,410
Membership Fees Paid	\$2,101	\$1,600
Printing & Stationery	\$5,042	\$3,720
Publications/Subscriptions	\$19,265	\$15,054
Recruitment Expenses	\$2,060	\$2,604
Rent	\$15,137	\$49,213
Staff Amenities	\$1,356	\$1,982
Phone Internet Postage	\$21,898	\$28,701
Uniforms	\$2,454	\$135,000
Insurance		
Business Package	\$11,955	\$4,312
Insurance - Public Liability	\$3,617	\$4,312
Travel	\$2,306	\$4,312
Salaries and Wages	\$378,955	\$559,227
Salaries and Wages HP	\$1,107,641	\$934,968
Superannuation Payable	\$156,480	\$147,289
Payroll Tax	\$16,708	\$7,255
Workcover	\$18,272	\$13,482
Support & Development		
Athlete and Coach Support	\$29,949	\$61,705
Coach & Official Development	\$2,813	\$386
Development Project	\$107,579	\$207,155
Staff Development	\$5,427	\$1,619
Volunteers & Officials	\$11,960	-
Training & Comp - Pathways		
Domestic	\$5,342	-
International	\$9,528	-
Daily Training Environment Support	\$18,153	-

Training & Comp. - Paralympic		
Domestic	\$66,459	\$38,976
International	\$106,449	\$66,410
Daily Training Environment Support	\$8,093	\$3,530
Direct Athlete Support	\$16,059	\$8,333
Solutions Grant - Para	\$16,182	\$45,826
Training & Comp - Pistol		
Domestic	\$69,491	\$63,822
International	\$83,533	\$42,257
Daily Training Environment Support	\$143,650	\$2,837
Direct Athlete Support	\$30,200	\$16,977
Training & Comp - Rifle		
Domestic	\$35,706	\$45,113
International	\$222,098	\$181,970
Daily Training Environment Support	\$2,821	\$109,205
Direct Athlete Support	\$26,394	\$10,500
Training & Comp - Shotgun		
Domestic	\$48,095	\$74,111
International	\$399,875	\$388,278
Daily Training Environment Support	\$89,293	\$5,408
Direct Athlete Support	\$143,983	\$39,705
Solutions Grant - Shotgun	\$121,805	\$78,062
Events		
Awards of Excellence	\$31,023	\$49,800
Performance Series	\$73,043	\$53,897
Expenses - Other		
Other Expenses	\$5,762	
Total Expenses	\$4,005,137	\$3,755,106
Net Profit/(Loss)	\$0.00	\$0.00

NOTE TO PROFIT AND LOSS STATEMENT

SA's operating grant revenue is predominately received from the ASC. Expenditure is typically wholly related to meeting the related performance obligations. Operating grant revenue exceeded expenditure in the period, noting that SA had carry forward unspent revenue from COVID. A nil net profit has been recognised and the unspent operating grant revenue has been recognised as a liability. SA's other usual revenue sources comprise miscellaneous income from commissions, affiliations, interest income and periodic income from events. The miscellaneous income received in the period has been offset against expenditure and therefore generated a nil net profit. There were no income generating events in the current period.

SA going forward will prioritise a focus on providing enhanced support of the preparation and success of the Australian Shooting Teams at pinnacle events including World Championships and the Olympic and Paralympic Games. SA has been in a fortunate position that it was able to carry a significant amount of unused funding to invest into the Paris Cycle. The focus of investment to Paris will include:

- investment in international travel for each discipline to support National Teams to international competitions.
- support of pathways programs including camps, network coaches and competition;
- workforce to align with SA's priorities and strategic direction.

SA is investing carry forward through the remainder of the cycle to best position SA's athletes for success in Paris.

GOVERNANCE – BOARD MOVEMENTS

At the 2022 Annual General Meeting (AGM) SA, President Cath Fettel's three term maximum tenure concluded, and Director Andrew Sims second term was completed.

There were two Director positions to be elected at the AGM. The newly appointed Nomination Committee led the nomination process to independently assess and review the skill and capability of the board and identify the right directors for vacancies. The vacancies were filled by Andrew Sims (re-elected for his third term and final term) and Bob Maddocks (elected for his first term). Andrew was appointed President at the first meeting of the new Board that followed the AGM. Andrew has since stepped down from his role as Chair of the Finance and Audit Committee (FAC) and Deserie Baynes has been appointed as the new FAC Chair.

In February 2023, Gleniss Lawrence was appointed as a Director to the SA Board and replaced Craig Henwood who resigned to focus on his international competition in Men's Trap. We thank Craig for the time he volunteered and the experience and commitment he offered SA and the Board during his 2 years of service.

Also at the AGM, the Members approved a motion to increase the number of Directors by one, from four to five. The previous Board was relatively small with a minimum of four and maximum of six. To ensure good governance and reasonable workload expectations for Directors, and in line with the Sports Governance Principles, the SA Board proposed the increase to a minimum of five Directors.

In March 2023, Shooting Australia announced that James Kitching joined the Board. Nominated by Target Rifle Australia, Adelaide based James was appointed at a Special General Meeting of SA's Member Organisation to fill the fifth Director vacancy. James is an experienced senior executive in the sports industry, specialising in governance, regulation, strategy, integrity and education. James' appointment takes the SA Board to five members.

The Board and Management have been working closely with the ASC and are continuing to examine and improve our sports governance and how we can adapt to the expectations of our community and stakeholders. Good governance is never static, and we are working hard to continue to embed good governance into our organisation and our sport.

HUMAN RESOURCES

PATHWAYS MANAGER – AURELIE GIBSON



Aurelie joined SA in November 2022 as the Pathways Manager, responsible for the leadership and development of SA's Performance Pathways Program across Pistol, Rifle, Shotgun and Para-Shooting.

Aurelie brings tremendous experience to the Performance Pathway Manager role with over 25 years of experience in coaching, education and administration across four countries. She is passionate about empowering athletes and coaches' growth and development so they can bring their best self to training and performance everyday.

Aurelie also provides support to Kathryn Periac (High Performance Manager) and the National coaches and aligning their vision of success for SA into the Pathway stream.

Aurelie plans and implements a range of initiatives to support athletes and coaches in their development to high performance while keeping it interesting and fun along the way.

SHOTGUN NATIONAL TALENT COACH – RENAE BIRGAN



Renae joined SA in April 2023 in the role of Shotgun National Talent Coach.

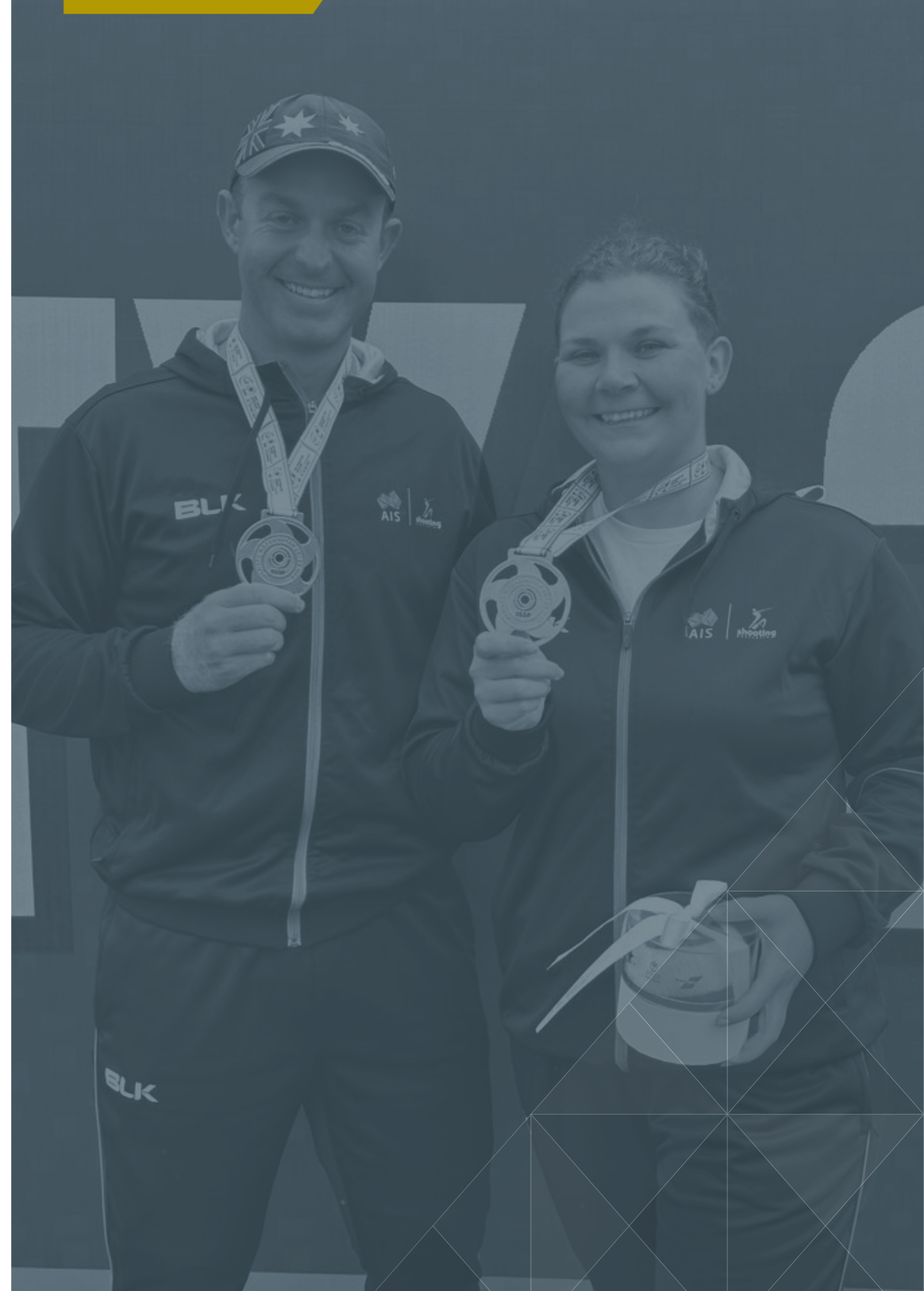
Renae is a world class Sporting Clays athlete and someone who has actively supported the development of other athletes through her work as mentor and coach. Professionally, she has worked in the public sector in Queensland and Victoria and prior to joining SA was a well-established successful business co-owner/operator with her partner. Renae is pursuing her new path as a professional coach.

This position is funded through the additional investment that SA received from the AIS to deliver the Performance Pathways Strategy over the next two years (and beyond).

Renae works closely with Aurelie Gibson (Performance Pathway Manager) and Kathryn Periac (High Performance Manager) to build a program of challenge and support around current and future Pathways National Squad athletes in Shotgun. A key focus is helping athletes to plan and execute purposeful and deliberate performance preparation in their home daily training environments (DTE's) and through domestic camps. This also involves working closely with athletes' coaches to challenge and support their development.

A secondary focus for Renae in this role will be supporting athletes in international competition, including leading the Junior National Team and supporting the athletes on the Senior National Team to targeted international competitions.

JENNI THOM CHIEF OPERATING OFFICER



HIGH PERFORMANCE REPORT

A MESSAGE FROM SHOOTING AUSTRALIA'S HIGH PERFORMANCE MANAGER – KATHRYN PERIAC



This year saw the start of the qualification period for the Paris 2024 Olympic and Paralympic Games and supporting SA athletes and National Teams to engage successfully in international competition continued to be a major focus for our HP Program.

2022 Benchmark Events

SA selected and supported National Teams to engage in the following benchmark events (BME) in 2022:

- 2022 ISSF Senior and Junior World Championships – Pistol/Rifle – Egypt;
- 2022 ISSF Senior and Junior World Championships – Shotgun – Croatia; and
- 2022 WSPS World Championships – United Arab Emirates.

A detailed list of athlete performances at each of these BMEs is provided later in this Report; however, it would be remiss of us not to recognise and celebrate the following outstanding performances by our Australian athletes on the world stage:

- Catherine Skinner – 4th in Women's Trap (Senior Individual) and Australia's first Paris Olympic quota;

- James Willett, Laetisha Scanlan – Bronze medal in Trap Mixed Team (Senior);
- Catherine Skinner, Laetisha Scanlan, Penny Smith – Bronze medal in Trap Team Women (Senior);
- Kiara Dean – Gold medal in Women's Trap (Junior Individual);
- Breanna Collins – Bronze medal in Women's Trap (Junior Individual)
- Kiara Dean, Breanna Collins, Molly Bretag – Bronze medal in Trap Team Women (Junior)

Building to Paris

At the beginning of 2023, SA's National Coaches and Para Technical Lead guided the development of individual performance plans for categorised athletes across each of our Olympic and Paralympic disciplines.

These plans, in conjunction with the relevant event selection criteria, would underpin SA's decisions regarding the selection to, and funding for, the engagement of athletes in National Teams to all ISSF and WSPS World Cup events. Non-categorised athletes were also selected to National Teams but were required to contribute to the costs of their travel to international events. The result was more athletes accessing more international competition during this critical year before the Paris 2024 Olympic and Paralympic Games.

Improving on 2022 results, Australia's best athletes achieved strong results in ISSF World Cup competitions throughout the 2023 season, including the following medal-winning performances:

■ Gold Medals

- o Penny Smith – Women's Trap – Qatar;
- o Laetisha Scanlan – Women's Trap – Italy;

■ Silver Medals

- o Sergei Evglevski – 25m Rapid Fire Pistol – Indonesia;

- o James Willett – Men's Trap – Kazakhstan;

■ Bronze Medals

- o Penny Smith – Women's Trap – Cyprus;
- o James Willett – Men's Trap – Egypt;
- o Catherine Skinner – Women's Trap – Kazakhstan.

In ISSF Grand Prix competition Jack Rossiter won a silver medal in the Men's 10m Air Rifle in Croatia.

At the 2023 ISSF World Championships, Australian athletes delivered some strong performances in what proved to be intense competition across all Olympic disciplines and events. Our best performances were delivered by Mitch Iles (Men's Trap) and Penny Smith (Women's Trap), who, after qualifying with scores of 123/125 and 119/125 respectively, had to shoot off with several other athletes to progress to the finals. Unfortunately, both athletes missed the finals by only one target.

Importantly, at the end of the 2023 international competition season, Australian athletes have secured Qualification Rankings for the Olympic Games (QROG) in most events. Athletes are required to have a QROG before they can be considered for selection to Paris Games. Australia has secured one Olympic quota in Women's Trap and is working to secure quotas in all disciplines and events at the 2023 Oceania Championships in Brisbane.

Para Shooting athletes are required to achieve a Minimum Qualification Score (MQS) twice in their respective event to be eligible for the Paralympic Games. Australia currently has one athlete - Anton Zappelli – who meets this criterion, but Australia is yet to secure a Paralympic quota.

There will be further opportunities for athletes to secure Olympic and Paralympic quotas and achieve QROGs and MQS' through international



competitions in 2024, including events that form part of SA's Olympic nomination and selection process.

Paris Nous Voila – Paris We Will Be Ready!

Away from international competition, SA has been working closely with the Australian Olympic Committee (AOC) and Paralympics Australia (PA) to progress its planning and preparations for our Shooting athletes to engage in the Paris 2024 Games.

The Shooting competitions will be conducted in a town called Châteauroux (CTX), which is located 300km south of Paris. The competition venue is operational and has been hosting ISSF and WSPS World Cup competitions in recent years. Importantly, it is a very good range.

Other Games infrastructure in CTX, such as Olympic/Paralympic Village accommodation for athletes and accredited officials, is still under construction but is expected to be ready

before July 2024. SA and the AOC have also secured additional facilities in CTX to ensure that our Shooting athletes can be supported in the same ways and at the same levels as athletes in other sports that are based in Paris. The AOC will invest significantly in the provision of these additional facilities and for that we are very grateful.

Support for our Olympic and Paralympic athletes extends beyond facilities and includes access to world class performance support (i.e. sports science and medicine) that continues to be provided by SA's HP partners, the VIS and the South Australian Sports Institute (SASI). VIS and SASI staff have been travelling to international competitions with SA's National Teams throughout 2022 and 2023 and will be part of Shooting's Games team staff in Paris.

We also acknowledge the significant investment that SA receives from the ASC. This funding is SA's primary source of income and underpins SA's

ability to support the selection and preparation of Shooting's National Teams for engagement in international competition. In July 2023 SA received additional investment from the ASC as part of its Paris Qualification and Preparation Funding Program. This boost in funding will ensure that SA can optimise its support for athletes and their performances at the Olympic and Paralympic Games.

Acknowledgements

In addition to its HP system partners – the AIS, VIS, SASI, AOC and PA – SA would like to recognise the extraordinary efforts of its HP Staff, particularly our National Coaches, Para Technical Lead and the Athlete Wellbeing and Engagement Lead. These people play critical roles in ensuring that our athletes can successfully navigate the challenges and opportunities that HP sport presents as they work to achieve their goals and dreams.

KATHRYN PERIAC
HIGH PERFORMANCE MANAGER

PERFORMANCE PATHWAYS REPORT



A MESSAGE FROM SHOOTING AUSTRALIA'S PERFORMANCE PATHWAYS MANAGER – AURELIE GIBSON

With significant support from AIS consultants, funding secured through the AIS Pathways Strategy Grant and a Performance Pathway Manager now in place, the Pathway program kicked off strongly in 2023.

Our mission was to align individual discipline pathway camp opportunities through collaborating with Coaches and NIN sport science staff at the VIS and SASI to give Pathway athletes the opportunity to learn more about high performance practices and how they could start to integrate these into their DTE.

Prior to this year it was difficult for non AIS categorised athletes to access information and resources that would support their development. These areas were defined as:

- Access to NIN support staff
- Education needed to upskill athletes in performance planning and how sport science areas can support development and performance
- Individual Performance Plan development (IPP)
- No full-time assistant coach in shotgun or pistol disciplines



- Wide-spread locations of athletes, so difficult to connect them

In late 2022 the National coaches identified targeted areas for development for the pathway athletes as part of camps:

- Applying effective reflections for training sessions and prioritising post-competition reflection to shape future training development
- Introduce psychological skills for supporting development of emotional regulation especially in competition
- Introduce education on shooting fitness and how that supports resilience in training and competition

The following has been implemented this year to support the above areas as identified by athletes and national coaches:

- 6 pathway camps held (2 per discipline) between February and July, 2023
- 1 Junior World Championships pre-departure camp
- 25 out of 31 Pathway athletes attending one or more pathway camps
- National Talent Development or Network coaches and NIN Sport Science Staff contributing to each pathway camp



High Performance topics introduced this year:

- Performance planning – introduction to planning out the competition season for performance focused blocks and incorporating identified opportunities to improve other performance areas.
- Activation theory, skills and drills for performance
- Psychology – using reflection on building competencies as opportunity to improve mindfulness and confidence in skills
- Mental imagery skills
- Nutrition – specific to competition and performance
- Strength and conditioning – the concept of “Shooting Fit”
- Skill acquisition; purposeful and practical approaches to incorporate into training sessions



8 Pathway athletes were selected to National Teams this year and competed in World Cups –
 Men's Skeet: Joshua Bell, Frank Morris
 Women's Skeet: Brittany Melbourne
 Men's Trap: Milad Nasr, Gabe Sensi
 Women's Trap: Kiara Dean
 10m Air Rifle: Alex Hoberg, Elise Collier

2 Pathway athletes were selected to the National Team to compete at the 2023 World Championships –
 Men's Skeet: Joshua Bell
 10m Air Rifle: Elise Collier

6 Pathway athletes achieved Paris 2024 Qualification Ranking for Olympic Games's (QROG's) –
 Men's Skeet: Joshua Bell, Frank Morris
 Men's Trap: Milad Nasr
 Women's Trap: Kiara Dean
 10m Air Rifle: Alex Hoberg
 25m Rapid Fire Pistol: Scott Anderson

9 Pathway athletes were selected to the Junior World Championships Team and competed in Changwon, Korea
 Pistol: Talia Woodroffe
 Women's Trap: Kiara Dean, Molly Bretag, Breanna Collins, Renae Jones
 Men's Trap: Marco Corbo, William Freni-Lizzi, Lucas Furlan, Ollie Zielezna.
 Molly Bretag made the Women's Trap final and placed 4th.



Pathway to L.A. Olympics/ Paralympics - 2023-2024 Strategy and Beyond

Pathways is about coaches, managers and staff looking ahead to the targets to be reached while creating opportunities each year that will create a strong performance foundation upon which dreams can be realised. Working together we will continue to build knowledge and skills within the pathway athlete cohort though:

- Coaches, staff and NIN collaboration on the updated 'What It Takes To Win' models that are being developed or revised in each discipline to then build the pathway upon
- Aligning athlete Pathway outcomes with AIS Pathway Strategy and 'What It Takes To Win'
- Developing IPPs that support the growth and development needs of the pathway athletes for the ages and stages they are at
- Through camps, continue to develop and provide opportunities that support performance
- Competitions for each discipline that will contribute to performance success

- In collaboration with the AIS; create an online, tiered educational curriculum that all Pathway athletes can access

- Support the Coach Development Plan of each coach working with the PW athletes

Looking ahead to 2028 and 2032, we have the time and vision to develop and prepare for success and we are grateful for the extraordinary support and investment we receive from our community and high-performance and NIN partners.

AURELIE GIBSON PERFORMANCE PATHWAYS MANAGER

ATHLETE WELLBEING & ENGAGEMENT

Athlete Committee

1 November 2022 - 28 February 2025

In November 2022, Sergei Evglevski (Pistol), Glen McMurtrie (Para), Jack Rossiter (Rifle) and Catherine Skinner (Shotgun) were appointed to the SA Athlete Committee after a successful nomination and voting process.

The role of the Athlete Committee is to represent the views of all the SA National Squad Athletes and provide input to the SA Board in respect of those views. The Athletes' Committee will also support all the SA National Squad Athletes to succeed in both their sporting and non-sporting careers.

The first term of the Athletes' Committee will be from 1 November 2022 until 28 February 2025. The Athletes' Committee will meet at least two times a year.

The Athletes' Committee is also extremely fortunate to have access to an independent mentor, Deidre Fischer, who is experienced in board governance both internationally and within Australia. Deidre's mantra that guides her work is; 'leaders find ways to connect with their people and develop their potential' which will strongly support the work that she does moving forward with SA and the Athletes' Committee.



Catherine Skinner
Shotgun
"My mission is to ensure the athlete voice is heard so we can grow a team that we are proud to be a part of."



Glen McMurtrie
Para
"An effective Athlete Committee ensures everyone is represented, and that can only be a good thing."



Sergei Evglevski
Pistol
"I'm excited to represent the pistol athletes and help them have a voice. I hope as a committee we are able to create positive change when necessary and help progress ISSF shooting into the right direction."



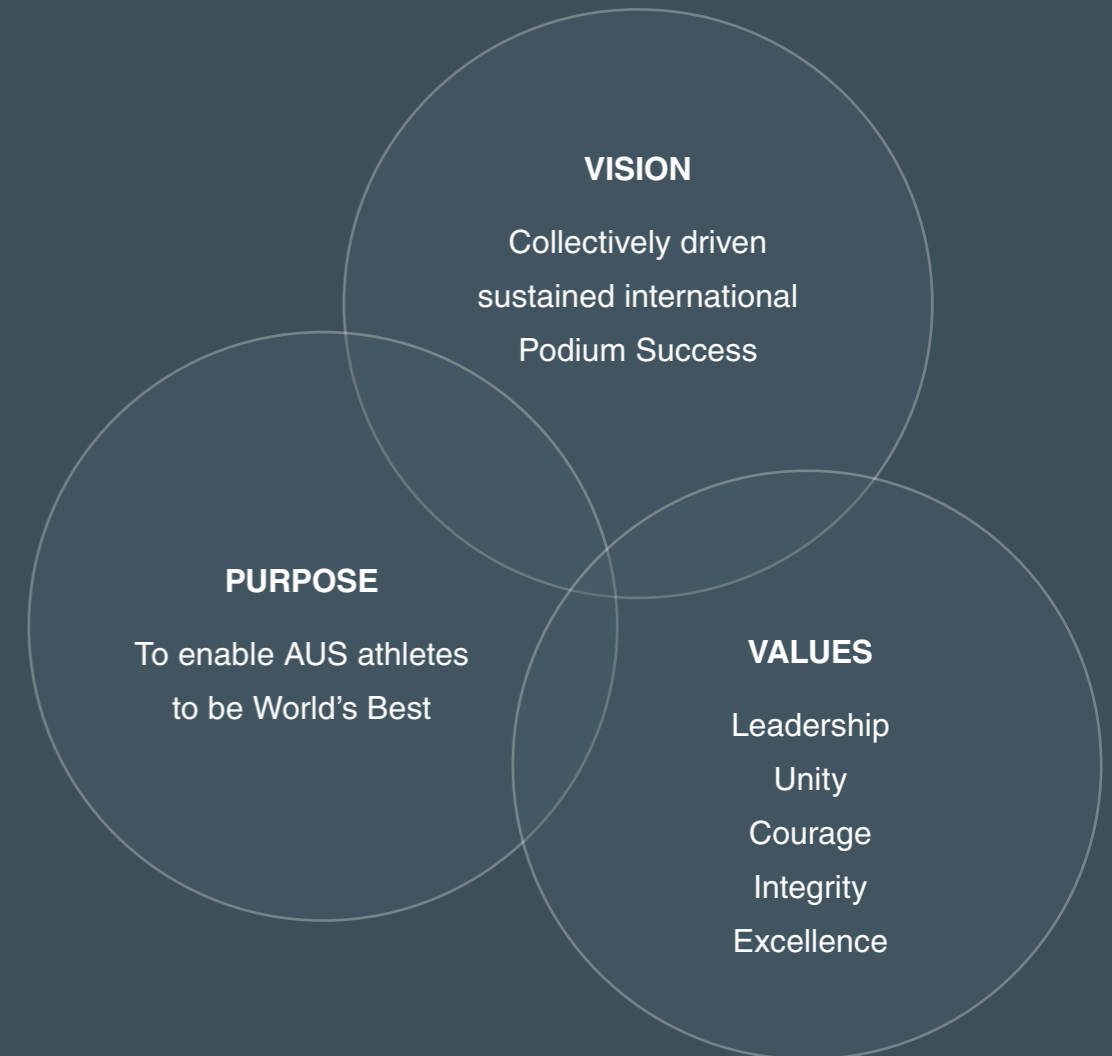
Jack Rossiter
Rifle
"I'm really looking forward to the opportunity to work with the athletes and Shooting Australia."

LAETISHA SCANLAN
AIS MENTAL FITNESS
AMBASSADOR



Laetisha Scanlan was appointed as an ambassador for the AIS Mental Fitness Program this year along with 21 other Olympic, Paralympic and Commonwealth Games athletes. The Mental Fitness Program is a partnership between the AIS and the Black Dog Institute and throughout 2023 it aims to reduce rates of mental illness among young Australians. Over the six months from January through to June, 2023, Laetisha and fellow ambassadors were provided opportunities to share their personal stories and mental health strategies with thousands of high school-aged students across Australia.

SHOOTING AUSTRALIA'S HIGH PERFORMANCE STRATEGY 2020-2024



AIS LAUNCHES 2032 HIGH PERFORMANCE STRATEGY

The AIS has launched its Australia 2032+ HP Strategy. This strategy is a major milestone for Australian sport – it represents the first time all peak bodies from across Australia's Olympic, Paralympic, and Commonwealth Games sports – Federal and State, Summer and Winter Games – have united for a national high performance sport strategy.

PA LAUNCHES 2032 STRATEGIC PLAN

Paralympics Australia has released the strategy for 'Australian Paralympic Sport to Brisbane 2032 and Beyond' and signals the start of a new era in Paralympic sport, seizing the once-in-a-generation opportunity presented by the Brisbane 2032 Paralympic and Olympic Games.

2023 DOMESTIC ENDORSED EVENT SERIES

With continued International Competition opportunities for athletes this year, SA identified the following objectives for a 2023 domestic Endorsed Events Series across the ISSF (and WSPS equivalent) disciplines:

- A need for quality domestic ISSF/ WSPS Competition opportunities for International competition preparation and national team selection
- An opportunity to encourage greater inclusivity across all disciplines
- An opportunity to encourage greater cohesion across ISSF and WSPS disciplines and events
- An opportunity to continually encourage and improve Event Delivery Efficiency in collaboration with event hosts
- An opportunity to encourage greater participation in the ISSF/WSPS disciplines across competitors, officials and volunteers

The 2023 the SA Endorsed Event Series comprised 33 events across the Pistol, Rifle, and Shotgun disciplines. The Endorsed Event Series saw SA partner with Event hosts including Member Organisations, State Associations and Clubs, to deliver events that provided a platform to encourage greater competitive participation in the ISSF disciplines as well as an opportunity for our athletes to prepare for upcoming International ISSF Competitions.

This year, the Endorsed Event Series comprised of Tier 1 and Tier 2 events;

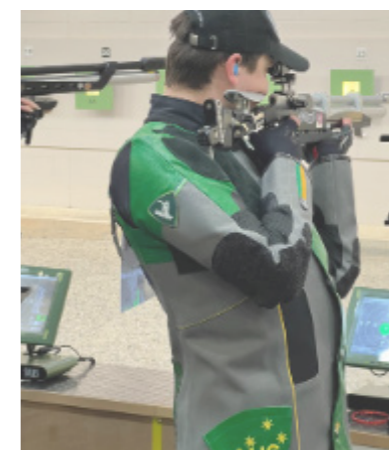
Tier 1 – Pinnacle endorsed events delivered by event hosts that were

used to provide a selection opportunity for the 2023 World Championships National Teams (Junior and Senior), the 2023 WSPS World Championships National Team and the 2023 Oceania Championships National Team.

Tier 2 – Endorsed events to provide opportunities to record a performance score to go towards an athletes Average Performance Score (APS) as well as competition opportunities for the purposes of developing athletes in National Squads. These events did not form part of any National Team selection series.

Thanks to the enormous contribution from event hosts and the huge appetite from athletes looking for domestic competition opportunities, the 2023 Endorsed Event Series has so far been delivered successfully with a few events remaining to close out the 2023 calendar year.

The large number of endorsed events delivered in 2023 would not have been possible without the dedication and passion shown by the event hosts as well as the increasing number of officials and volunteers. This contribution to the sport and to the endorsed events provides athletes with the best domestic competitive opportunities to develop and grow in both the immediate and long term. SA is extremely thankful and appreciative.





INTERNATIONAL COMPETITION RESULTS

2022/23 saw international competition in full swing for the Australian Shooting Team with Australia's best adding to the medal haul and young athletes making their international debuts. In the period 1 July 2022 to 30 September 2023, the Australian Team won 10 individual medals and 4 team event medals in international events where a national team was selected to compete. The 2023 ISSF Junior World Championships, ISSF World Championships and WSPS World Championships closed out the 2023 International circuit for competitions outside of Australia.

Our athletes now turn their focus to the Oceania Shooting Federations Championships to be held in Brisbane, Australia 30 October to 6 November 2023. We wish our athletes the best of luck as they compete for Paris 2024 Olympic Quotas.



WSPS WORLD CHAMPIONSHIP - LIMA, PERU | 19 SEPTEMBER - 29 SEPTEMBER, 2023

Event	Athlete	Score	Position
R3 - Mixed 10m Air Rifle Prone SH1 Qualification	Anton Zappelli	627.9	29
R6 - Mixed 50m Rifle Prone SH1 Qualification	Anton Zappelli	608.3	38

ISSF WORLD CHAMPIONSHIPS – BAKU, AZERBAIJAN 14 AUGUST – 1 SEPTEMBER, 2023

Event	Athlete	Score	Position
Men's 10m Air Pistol Qualification	Bailey Groves	564	96
Women's 10m Air Pistol Qualification	Elena Galiabovitch	568	26
Women's 25m Pistol Women Qualification	Elena Galiabovitch	577	39
Men's 25m Rapid Fire Pistol Men Qualification	Sergei Evglevski	582	13
Mixed Team 10m Air Pistol Qualification	Bailey Groves & Elena Galiabovitch	567	44
Men's 10m Air Rifle Qualification	Jack Rossiter	628.2	19
Men's 10m Air Rifle Qualification	Dane Sampson	628.0	21
Women's 10m Air Rifle Qualification	Elise Collier	622.0	94
Mixed Team 10m Air Rifle Qualification	Jack Rossiter & Elise Collier	624.1	48
Men's 50m Rifle 3 Positions Men Qualification	Dane Sampson	580	26
Men's 50m Rifle 3 Positions Men Qualification	Jack Rossiter	573	61
Men's 50m Rifle Prone Men Qualification	Dane Sampson	618.9	33
Men's Skeet Qualification	Joshua Bell	114/125	104
Women's Skeet Qualification	Aislin Jones	116/125	27
Mixed Team Skeet Qualification	Joshua Bell & Aislin Jones	129/150	45
Men's Trap Qualification	Mitchell Iles	123/125 +1	9
Men's Trap Qualification	James Willett	119/150	40
Men's Trap Qualification	Nathan Argiro	111/150	120
Women's Trap Qualification	Penny Smith	119/150 +1	7
Women's Trap Qualification	Laetisha Scanlan	117/150	10
Women's Trap Qualification	Catherine Skinner	117/150	12
Mixed Team Trap Qualification	James Willett & Penny Smith	139/150	7
Mixed Team Trap Qualification	Nathan Argiro & Catherine Skinner	128/150	41

ISSF JUNIOR WORLD CHAMPIONSHIPS - CHANGWON, KOREA | 14 JULY - 25 JULY, 2023

Event	Athlete	Score	Position
Women's 10m Air Pistol Qualification	Talia Woodroffe	532	60
Women's 25m Pistol Qualification	Talia Woodroffe	538	46
Men's Trap Qualification	Marco Corbo	116/125	12
Men's Trap Qualification	William Freni-Lizzi	114/125	15
Men's Trap Qualification	Lucas Furlan	106/125	33
Men's Trap Qualification	Oliver Zielesna	106/125	35
Women's Trap Qualification	Molly Bretag	111/125	2
Women's Trap Qualification	Breanna Collins	106/125	13
Women's Trap Qualification	Kiara Dean	104/125	16
Women's Trap Qualification	Renae Jones	95/125	25
Women's Trap Medal Match	Molly Bretag	28/35	4
Men's Team	Marco Corbo, William Freni-Lizzi & Oliver Zielesna	336/375	5
Women's Team	Molly Bretag, Kiara Dean & Renae Jones	310/375	5
Mixed Team Trap Qualification	William Freni-Lizzi & Kiara Dean	132/150	8
Mixed Team Trap Qualification	Marco Corbo & Molly Bretag	129/150	10

ISSF WORLD CUP - LONATO, ITALY | 8 JULY - 17 JULY, 2023

Event	Athlete	Score	Position
Men's Skeet Qualification	Frank Morris	113/125	106
Women's Skeet Qualification	Aislin Jones	116/125	26
Women's Skeet Qualification	Laura Coles	115/125	32
Mixed Skeet Qualification	Frank Morris & Aislin Jones	143/150	9
Men's Trap Qualification	James Willett	121/125	14
Men's Trap Qualification	Mitchell Iles	119/125	31
Men's Trap Qualification	Craig Henwood	110/125	117
Women's Trap Qualification	Laetisha Scanlan	118/125	5
Women's Trap Qualification	Catherine Skinner	115/125	18
Women's Trap Qualification	Penny Smith	115/125	19
Women's Trap Medal Match	Laetisha Scanlan	46/50	1 (Gold Medal)

WSPS WORLD CUP - CHANGWON, SOUTH KOREA | 22 MAY - 31 MAY 2023

Event	Athlete	Score	Position
Women's 10m Air Rifle Standing Qualification - SH1	Natalie Smith	616.4	10
Mixed 10m Air Rifle Prone Qualification - SH1	Anton Zappelli	632.6	7
Mixed 10m Air Rifle Prone Final - SH1	Anton Zappelli	633	8
Mixed 50m Rifle Prone Qualification - SH1	Anton Zappelli	609.6	22
Women's 50m Rifle 3 Positions Qualification - SH1	Natalie Smith	1143-37x	10
Men's 10m Air Pistol Qualification - SH1	Rohan Daw	529-6x	35
Men's 25m Pistol Qualification - SH1	Rohan Daw	541-7x	20

ISSF WORLD CUP - ALMATY, KAZAKHSTAN | 20 MAY - 29 MAY, 2023

Event	Athlete	Score	Position
Men's Trap Qualification	James Willett	123/125	1
Men's Trap Qualification	Milad Nasr	117/125	14
Men's Trap Qualification	Thomas Grice	116/125	22
Men's Trap Qualification	Craig Henwood	100/125	65
Men's Trap Medal Match	James Willett	43/50	2 (Silver Medal)
Women's Trap Qualification	Catherine Skinner	120/125 +1	1
Women's Trap Qualification	Laetisha Scanlan	116/125 +0	7
Women's Trap Qualification	Kiara Dean	114/125	14
Women's Trap Medal Match	Catherine Skinner	28/40	3 (Bronze Medal)

ISSF WORLD CUP - BAKU, AZERBAIJAN | 8 MAY - 15 MAY, 2023

Event	Athlete	Score	Position
Men's 10m Air Rifle Qualification	Jack Rossiter	629.4	17
Men's 10m Air Rifle Qualification	Alex Hoberg	626.2	43
Men's 10m Air Rifle Qualification	Dane Sampson	625.5	51
Men's 50m Rifle 3 Position Qualification	Dane Sampson	577	48
Men's 50m Rifle 3 Position Qualification	Jack Rossiter	575	50
Mixed 10m Air Rifle Team Qualification	Elise Collier & Dane Sampson	623.7	45
Mixed 10m Air Rifle Team Qualification	Victoria Rossiter & Jack Rossiter	610.0	69
Men's 25m Rapid Fire Pistol Qualification	Sergei Evglevski	576	21
Women's 10m Air Pistol Qualification	Elena Galiabovitch	563	75
Women's 25m Pistol Qualification	Elena Galiabovitch	572	56

ISSF WORLD CUP - CAIRO, EGYPT | 25 APRIL - 5 MAY, 2023

Event	Athlete	Score	Position
Men's Skeet Qualification	Frank Morris	116/125	41
Men's Skeet Qualification	Josh Bell	112/125	67
Women's Skeet Qualification	Aislin Jones	109/125	32
Women's Skeet Qualification	Laura Coles	104/125	44
Women's Skeet Qualification	Brittany Melbourne	96/125	56

Mixed Team Skeet Qualification	Joshua Bell & Aislin Jones	136/150	17
Mixed Team Skeet Qualification	Frank Morris & Laura Coles	134/150	21
Men's Trap Qualification	Nathan Argiro	120/125 +6	2
Men's Trap Qualification	James Willett	119/125 +4	6
Men's Trap Qualification	Thomas Grice	112/125	52
Men's Trap Qualification	Mitch Iles	110/125	64
Men's Trap Qualification	Gabe Sensi	110/125	65
Men's Trap Ranking Match	James Willett	22/25	2
Men's Trap Ranking Match	Nathan Argiro	21/25	3
Men's Trap Medal Match	James Willett	23/25	3 (Bronze Medal)
Women's Trap Qualification	Penny Smith	118/125	2
Women's Trap Qualification	Laetisha Scanlan	110/125	14
Women's Trap Qualification	Catherine Skinner	108/125	21
Women's Trap Ranking Match	Penny Smith	23/25	1
Women's Trap Medal Match	Penny Smith	11/15	4

ISSF WORLD CUP - LARNACA, CYPRUS | 25 MARCH - 3 APRIL, 2023

Event	Athlete	Score	Position
Men's Skeet Qualification	Josh Bell	117/125	27
Men's Trap Qualification	James Willett	114/125	51
Men's Trap Qualification	Milad Nasr	109/125	87
Women's Trap Qualification	Penny Smith	115/125	2
Women's Trap Qualification	Catherine Skinner	111/125	10
Women's Trap Qualification	Kiara Dean	103/125	43
Women's Trap Ranking Match	Penny Smith	20/25	2
Women's Trap Medal Match	Penny Smith	20/35	3 (Bronze Medal)

ISSF WORLD CUP - DOHA, QATAR | 4 - 13 MARCH, 2023

Event	Athlete	Score	Position
Men's Trap Qualification	James Willett	121/125	21
Men's Trap Qualification	Mitchell Iles	118/125	46
Men's Trap Qualification	Nathan Argiro	118/125	50
Women's Trap Qualification	Penny Smith	120/125	2
Women's Trap Qualification	Laetisha Scanlan	116/125	13
Women's Trap Ranking Match	Penny Smith	23/25	2
Women's Trap Medal Match	Penny Smith	28/35 + 1	1 (Gold Medal)

ISSF WORLD CUP - CAIRO, EGYPT | 17 - 24 FEBRUARY, 2023

Event	Athlete	Score	Position
Men's 10m Air Rifle Qualification	Jack Rossiter	626.8	24
Men's 10m Air Rifle Qualification	Dane Sampson	625.7	34
Men's 50m Rifle 3 Position Qualification	Dane Sampson	557-18x	43
Men's 50m Rifle 3 Position Qualification	Jack Rossiter	576-18x	47
Men's 10m Air Pistol Qualification	Sergei Evglevski	548-8x	64
1 Women's 0m Air Pistol Qualification	Elena Galiabovitch	569-19x	17
Women's 25m Pistol Qualification	Elena Galiabovitch	577-10x	17
Women's 25m Rapid Fire Pistol Qualification	Sergei Evglevski	579-18x	14

ISSF WORLD CUP - JAKARTA, INDONESIA | 27 JANUARY - 7 FEBRUARY 2023

Event	Athlete	Score	Position
Men's 10m Air Pistol Qualification	Sergei Evglevski	553-9x	31
Men's 10m Air Pistol Qualification	Scott Anderson	553-6x	32
Men's 25m Rapid Fire Pistol Qualification	Sergei Evglevski	582-25x	3
Men's 25m Rapid Fire Pistol Qualification	Scott Anderson	562-14x	15
Men's 25m Rapid Fire Pistol Ranking Match	Sergei Evglevski	12	3
Men's 25m Rapid Fire Pistol Final	Sergei Evglevski	28 + 2	2 (Silver Medal)

ISSF 10M GRAND PRIX - OSIJEK, CROATIA | 17 - 21 JANUARY, 2023

Event	Athlete	Score	Position
Men's 10m Air Rifle Qualification	Jack Rossiter	628.3	7
Men's 10m Air Rifle Qualification	Dane Sampson	625.2	20
Men's 10m Air Rifle Ranking Match	Jack Rossiter	262.4	2
Men's 10m Air Rifle Final	Jack Rossiter	10	2 (Silver Medal)

ISSF 10M GRAND PRIX - RUSE, SLOVENIA | 11 - 15 JANUARY, 2023

Event	Athlete	Score	Position
Men's 10m Air Rifle Qualification	Jack Rossiter	628.20	11
Men's 10m Air Rifle Qualification	Dane Sampson	624.8	29

ISSF PRESIDENT'S CUP - CAIRO, EGYPT | 28 NOV - 4 DECEMBER, 2022

Event	Athlete	Score	Position
Women's Trap Qualification	Catherine Skinner	93/100 + 2	2
Women's Trap Qualification	Laetisha Scanlan	88/100	10
Women's Trap Ranking Match	Catherine Skinner	19/25	6

WSPS WORLD CUP - AL AIN, UAE | 3 - 18 NOVEMBER, 2022

Event	Athlete	Score	Position
Mixed 10m Air Rifle Prone SH1 Qualification	Anton Zappelli	628.3	29
Mixed Trap Seated SG-S Shotgun PT1	Nigel Young	99/125	9

ISSF WORLD CHAMPIONSHIPS - CAIRO, EGYPT | 12 - 28 OCTOBER, 2022

Event	Athlete	Score	Position
Men's 10m Air Rifle Qualification	Jack Rossiter	626.8	26
Men's 10m Air Rifle Qualification	Dane Sampson	625.1	50
Men's 10m Air Rifle Qualification	Michael Davis	616.7	96
Men's 50m Rifle 3 Position Qualification	Dane Sampson	578-24x	65
Men's 50m Rifle 3 Position Qualification	Jack Rossiter	576-15x	68
Men's 50m Rifle Prone Qualification	Dane Sampson	615.2	62
Men's 50m Rifle Prone Qualification	Jack Rossiter	611.2	77
Women's 10m Air Rifle 3 Position Qualification	Victoria Rossiter	569	67
Women's 50m Rifle Prone Qualification	Victoria Rossiter	613.4	48
Men's 10m Air Rifle Junior Qualification	Alex Hoberg	624.5	14
Mixed 10m Air Rifle Team Qualification	Elise Collier & Dane Sampson	626.2	26
Mixed 10m Air Rifle Team Qualification	Victoria Rossiter & Jack Rossiter	621.7	57
Men's Air Rifle Team Qualification	Michael Davis, Jack Rossiter & Dane Sampson	626.2	26
Men's 25m Rapid Fire Pistol Qualification	Sergei Evglevski	576	25
Women's 25m Pistol Qualification	Elena Galiabovitch	574	44

ISSF WORLD CHAMPIONSHIPS - OSIJEK, CROATIA | 19 SEP - 12 OCTOBER, 2022

Event	Athlete	Score	Position
Women's Junior Trap Medal Match	Breanna Collins	19/25	3 (Bronze Medal)
Women's Junior Trap Ranking Match 1	Kiara Dean	21/25	1
Women's Junior Trap Ranking Match 1	Breanna Collins	20/25	2
Women's Junior Trap Qualification	Kiara Dean	110	3
Women's Junior Trap Women Qualification	Breanna Collins	109/125 (SO + 3)	5
Women's Junior Trap Qualification	Molly Bretag	102/125	16
Women's Junior Trap Qualification	Georgia Pistone	100/125	18
Men's Junior Trap Qualification	William Freni-Lizzi	112/125	10
Men's Junior Trap Qualification	Marco Corbo	110/125	17
Men's Junior Trap Qualification	Acacio Mota	106/125	35
Men's Junior Trap Qualification	Gabe Sensi	Withdrawn	64

Women's Junior Trap Medal Match	Kiara Dean	30/35	1 (Gold Medal)
Mixed Trap Team Junior Qualification	William Freni-Lizzi & Breanna Collins	128/150	11
Mixed Trap Team Junior Qualification	Marco Corbo & Kiara Dean	130/150	7
Trap Team Men Junior Qualification	Acacio Mota, William Freni-Lizzi, Marco Corbo	196/225	9
Women's Trap Team Junior Qualification	Kiara Dean, Breanna Collins, Molly Bretag	191 (SO + 1)	4
Women's Trap Team Junior Qualification	Kiara Dean, Breanna Collins, Molly Bretag	6	3 (Bronze Medal)
Men's Trap Qualification	Thomas Grice	109/125	110
Men's Trap Qualification	James Willett	119/125	18
Men's Trap Qualification	Nathan Argiro	120/125 (SO + 1)	15
Women's Trap Qualification	Penny Smith	Withdrawn	79
Women's Trap Qualification	Laetisha Scanlan	117/125 (SO + 0)	7
Women's Trap Qualification	Catherine Skinner	118/125 (SO + 3)	4
Women's Trap Ranking Match 1	Laetisha Scanlan	11/15	4
Women's Trap Ranking Match 2	Catherine Skinner	21/25	1
Women's Trap Women Medal Match	Catherine Skinner	10/15	4
Mixed Trap Team Qualification	Thomas Grice & Catherine Skinner	135/150	30
Mixed Trap Team Qualification	James Willett & Laetisha Scanlan	142/150 (SO + 4)	5
Mixed Trap Team Bronze Medal Match 1	James Willett & Laetisha Scanlan	5 (SO + 2)	3 (Bronze Medal)
Men's Trap Team Qualification	James Willett, Nathan Argiro, Thomas Grice	209/225	16
Women's Trap Team Qualification	Catherine Skinner, Penny Smith, Laetisha Scanlan	202/225	4
Women's Trap Team Bronze Medal Match	Catherine Skinner, Penny Smith, Laetisha Scanlan	6	3 (Bronze Medal)
Women's Skeet	Aislin Jones	111/125	33

WSPS WORLD CUP - CHANGWON, KOREA | 15-25 AUGUST, 2022

Event	Athlete	Score	Position
Mixed 25m Pistol SH1 Qualification	Chris Pitt	538-10x	11
Mixed 10m Air Rifle Prone SH1 Qualification	Scottie Brydon	622.7	13
Mixed 50m Rifle Prone SH1 Qualification	Scottie Brydon	594.9	16
Men's 10m Air Pistol SH1 Qualification	Chris Pitt	540-7x	17

MARKETING, MEDIA AND SOCIAL MEDIA REPORT

2022/23 saw a big year for SA in the Marketing and Media perspective with more advances in our online presence and event coverage, as well as mainstream media appearances. There has been a lot of work put into producing engaging content to capture the audience and while continuing to grow the awareness of the sport within Australia and abroad.

Domestic Events

With a return to a more 'normal' competition environment and schedule of events than experienced over the past two years, there was much hype surrounding the 2022 SA Domestic Endorsed Event Series. The coverage of the events saw the highest numbers reached yet for SA and through a heavy social media presence, encompassed 'What's Coming Up' posts, daily schedules, photographs, interviews, a continuation of livestreaming for Tier 1 (national team selection) events and results. The content, which was produced internally, was produced internally was well received by the community and significantly contributed to the increased numbers for audience growth and engagement in 2022.

In addition to the social media presence, email communications were also sent out to subscribers specific to entry reminders, performance results and accompanied with emails to our ever-growing media list identifying interview opportunities with the athletes.

Competition Live Streams

Video Content

In 2022/2023, SA produced 96 videos including the live streaming of domestic Tier 1 endorsed event finals, medallist interviews and athlete profiling. Some of the key video content captured this year was:

- Live Streams of Domestic Events finals
- Athlete Interviews featuring preparation for competition and post medal reactions
- Athlete Profiles leading into the Junior and Senior World Championships
- Rapid fire Interviews to dive deeper into an Athlete's thought process and learn more about them
- 2022 calendar year recap
- Social Media trends

Digital Media

After a successful 2022 through our digital media Channels, we continued to build on our communication and relations by growing on these platforms in 2023. SA maintained high standards of streamlining content while ensuring all communication was in line with expectations and delivering key messages and important information in a timely manner.

In the window of July '22 – August 15th '23, SA has covered a range of topics and spread necessary information through a total of 84 Electronic Direct Mails. These have included Team Announcements and Results from International Competitions being of primary importance, but also featured regular updates, staff/board appointments and news in the form of newsletters. SA aims to be first to spread a story with regards to athletes, organisational success and milestones,

hence prioritising Media Releases too.

We have been involved in partnered campaigns like the AOC's 'Have a Go' campaign, one year to go to the 2024 Olympics and Paralympics, and 'Are You Ok' day.

SA continued to make improvements to the live streaming of Tier 1 (national team selection) events across the year. Through the full utilisation of internal resources, it enabled full flexibility and creativity while providing unrestricted access to the live streams through SA social media platforms. The community was constructively engaged and played a part by providing feedback to assist with the delivery of live streams with opportunity for better camera angles, audio and ways to see live scoreboard updates, SA has also assisted event hosts with live streaming to their own platforms for select events.

Shooting Australia Audience Growth



2022 vs 2023
FACEBOOK

20.5k FOLLOWERS
2.9k GROWTH
16.48% GROWTH

2022 vs 2023
INSTAGRAM

3.2k FOLLOWERS
225 GROWTH
7.65% GROW

With the coverage of international and domestic competitions across the year, SA has exceeded Key Performance Indicators for audience growth by a considerable margin. With the aim of reaching out to larger target audiences, promoting the SA brand and enhancing the profiles of the Athletes involved, the content has been strategised and executed with a vision to grow.

Shooting Australia Engagement



2022 vs 2023
FACEBOOK COMPARISONS

167.4K
TOTAL REACTIONS
(75K IN 2022)

7.1K
TOTAL COMMENTS
(4K IN 2022)

8.8K
TOTAL SHARES
(3.9K IN 2022)



INSTAGRAM LIKES
AND COMMENTS

14.3k
TOTAL INTERACTIONS

With the increase in content being pushed out to the community there has also been an increase in the reactions, comments and shares on Facebook that have been well above the Key Performance Indicators. The audience has been engaged with reacting to SA content as well as commenting (congratulations etc.) and sharing the posts to their network as well. Instagram has also seen likes and comments above the Key Performance Indicators as we continue to grow our audience on the platform.

2022 AWARDS OF EXCELLENCE

The SA Awards of Excellence is an opportunity to celebrate the magnificent efforts across all areas of the target shooting community.

The 2022 Awards of Excellence held on Saturday 10th December in Melbourne, was hosted by Katrina Webb, provided an opportunity to have everyone together in the one room again after the challenges of the previous couple of years.

The Awards of Excellence was a platform to celebrate and commend our athletes in what was a jam packed and very successful year of domestic and international competition. Awards were presented across the High Performance Program including Athlete of the Year Awards in each of the discipline programs followed by the awarding of the Junior and Senior Athletes of the Year.

Through the presentation of the SA Domestic Endorsed Event Awards, acknowledgement was given to the significant role the target shooting community plays in the High Performance Program and the domestic development of our athletes through access to regular, high quality competition opportunities.



The Awards of Excellence was also an opportunity to thank our key stakeholders and NINs for their contributions to SA and the High Performance Program and representatives from the AIS and VIS were welcomed, together with representatives of the SA Member Organisations, the SA Board, SA's CEO and the wider staff group, Award Nominees, Award Winners, athletes, family and friends.

The evening was also a celebration of SA President Cath Fettell who stepped down from the position after 9 years of service and a maximum of 3 terms. Cath's contribution to SA and the target shooting sports was recognised through a package of pre-recorded video messages from key partners and those who have worked with Cath through her term as President. Congratulations and thank you Cath!

2022 SHOOTING AUSTRALIA AWARD WINNERS

2022 HIGH PERFORMANCE ATHLETES OF THE YEAR



Junior Athlete of the Year
Kiara Dean

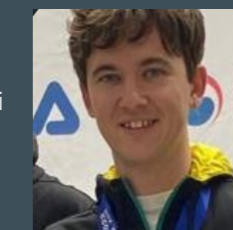


Senior Athlete of the Year
Catherine Skinner

2022 HIGH PERFORMANCE PROGRAM WINNERS



Pistol
Sergei Evglevski



Rifle
Jack Rossiter



Shotgun
Penny Smith



Para
Anton Zappelli

2022 DOMESTIC ENDORSED EVENT COMMUNITY AWARD WINNERS



Official of the Year
Tania Evans



Event Host of the Year
Queensland Target Sports



Volunteer of the Year
Guy Yoannidis

SA, together with the Member Organisations would like to acknowledge the work of many Coaches, Officials, Clubs and Volunteers who are actively engaged in our target shooting community and have continued to make significant contributions to the sport over the past year. We congratulate those who were nominated for a Community Award and those who were the proud recipients of the Awards. Thank you to everyone who assisted with the delivery of the 2022 Awards of Excellence.

PARTICIPATION AND SPORT DEVELOPMENT

FEDERAL GOVERNMENT INVESTMENT TO ENHANCE THE DAILY TRAINING ENVIRONMENT

In 2022 SA facilitated an investment from the federal government through the AIS to fund two projects in Melbourne and Brisbane specific to enhancing the DTE of pistol and shotgun athletes.

Melbourne – Pistol (25m Electronic Target Purchase and Installation)

Two sets of 25 metre SIUS electronic targets were purchased and installed at the Melbourne International Shooting Centre and will be utilised for the DTE of SA National Pistol Program athletes.



Brisbane – Shotgun (2018 Commonwealth Games Trap Relocation Project)

Through a collaboration between SA, the Brisbane Gun Club (BGC) and the Queensland Rifle Association (QRA), 53 trap machines were successfully relocated from the 2018 Commonwealth Games Shotgun Range in Belmont to the BGC. The cost of the removal and reinstallation was covered by SA through the investment funding received from the AIS. Increased access to BGC will now be available to SA Shotgun Program athletes, as well as greater access to a quality shotgun range in Brisbane for event delivery.

SA is grateful for the investment the AIS has made in these projects which will primarily benefit the DTE for athletes.

Target Sport Participation Project (TSPP)

In November 2021 SA was successful in being awarded \$300,000 by Sport Australia through the Participation Grant Program to deliver the TSPP. The submission for the TSPP was based on a partnership between SA, Archery Australia, Target Rifle Australia and Scouts State Branches in SA, VIC, QLD and WA.

The project aims to provide scouts participants with introductory experiences using optical rifles and the equivalent modified equipment for Archery, to create a pathway to club level participation for both shooting and archery clubs.

Target Rifle Australia took on the role of Project Manager for the shooting component of the project and worked with their state associations in SA, QLD, and WA to support the local connection and facilitation of training with Scouts State Branches.

This model of project delivery is considered “Best practice” by the ASC and is a model SA is looking to replicate where practical in future.

The TSPP concluded in June 2023 and led to the development of a suite of materials including Activity Leaders Guide, Participants Workbook and a Sustainability Plan. The TSPP was a success with school-based programs in Queensland and South Australia and scouts based programs in Western Australia and South Australia. TRA and Scouts are building on the TSPP with intentions to integrate with “Beyond the Chair” program targeting people with a disability and expanding the school-based programs to include Target Sprint.

DTE Video Optimisation Project

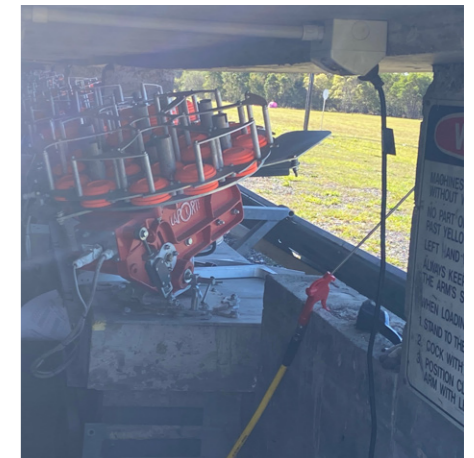
SA was successful in obtaining funding to support the installation of video analysis technology at the Brisbane International Shooting Centre (BISC) to mirror the same system that has been installed at the Wingfield Shooting Complex in South Australia. The installation at BISC is now complete and will provide an enhanced opportunity for the Adelaide based National Rifle Coach and National Rifle Talent Coach to reach rifle athletes in Brisbane, as well as enabling remote and concurrent inter-state training sessions for athletes based in Adelaide and Brisbane.

National Insurance Program (NIP)

The SA National Insurance Program (NIP) commenced on 31 December 2022. The NIP utilises the value of collective bargaining power of the participating organisations to address the key areas of cover, cost and service levels. The NIP includes:

- Public liability
- Club Management Liability
- General Property and
- Personal Accident Cover.

Marsh is now working in consultation with participating organisations to provide clubhouse property insurance.



FINANCIAL REPORT

**Australian International Shooting Ltd
Financial Statements
For the Year Ended 30 June 2023**

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DIRECTORS' REPORT 30 JUNE 2023

The directors present their report on Australian International Shooting Ltd for the financial year ended 30 June 2023.

1. GENERAL INFORMATION

DIRECTORS

The names of the directors in office at any time during, or since the end of, the year are:

Catherine Fettell
Term Expired 21 November 2022

Andrew Sims
Re-elected 21 November 2022

Deserie Baynes
Craig Henwood
Resigned 2 February 2023

Robert (Bob) Maddocks
Elected 21 November 2022

Gleniss Lawrence
Appointed 8 February 2023
to casual vacancy

James Kitching
Elected 30 March 2023

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

INFORMATION ON DIRECTORS

The names of each person who has been a director during the year and to the date of this report are:

Catherine Fettell

Experience: Cath served as the President of Shooting Australia from 2012 to 2022 and as a member of the Board since 2011. Cath is an experienced Director, having also been the President of Pistol Australia from 2004 to 2011 and has held numerous other Director roles at National, State and Club level. In 2000, Cath was awarded the Australian Sports Medal by the Australian Government in recognition of services to shooting. She is a member of the AOC Executive and ISSF Vice President, Oceania Shooting Federation

President, and Commonwealth Shooting Federation Vice President.

Andrew Sims

Experience: Andrew joined as a Director with Shooting Australia in 2017 and became President following the 2022 AGM. Andrew is an experienced Director and past Chairman with 15 years' Board experience and 30 years' senior executive experience. His CEO and senior management experience was focussed on the infrastructure investment, funds management and finance sectors. He describes himself as a lifelong and avid competitive shooter, having pursued the sport of shooting in three different countries and is a state and Australian representative.

Deserie Baynes

Experience: Deserie joined the Shooting Australia Board in 2019. Deserie is a Commonwealth and Olympic Games Medallist in Trap and an inductee to the Australian Clay Target Association Hall of Fame. Deserie is a Network Shotgun Coach for the Australian Shotgun team and has been an active member of the Clay Target Sport community for 50 years. She is a qualified ISSF Referee and Jury member. Deserie is a successful business administrator, married and mother of three boys.

Craig Henwood

Experience: Craig joined the Shooting Australia Board in 2020 and resigned in 2023. Craig represented Australia at the 2008 Beijing Olympics. He is a Life Member of the Melbourne Gun Club having served on the committee for 12 years and held the role of Vice President for the last 4. Craig is the founder and coordinator for Universal Trench Australia for Sporting Clays Australia in which he organises and runs a series to select a team to represent Australia each year at the Universal Trench World Championships.

Robert (Bob) Maddocks

Experience: Bob joined Shooting Australia as a Director in November

2022. Bob has over 50 years' experience as a competitive pistol shooter. Bob joined the Victorian Amateur Pistol Association in 1971 and has been a member of Melbourne International Pistol Club 1971 to 1980 and Diamond Valley Pistol Club (DVPC) from 1980. Bob is a Life member of DVPC and has held the positions President, Secretary, Treasurer and Club Captain over a 20-year period. Since 2004, Bob has also served on the executive of the Victorian Amateur Pistol Association, 2 years as 2nd Vice President, 13yrs as Treasurer and has held the position of President since 2018.

Gleniss Lawrence

Gleniss joined the Shooting Australia Board in 2023. Glennis has previous experience on Education, Sport and Health Boards. Gleniss has been an ISSF Shotgun Committee Member since 2012 and has served in the role of International Technical Official at the Rio and Tokyo Olympics, as well as numerous ISSF World Championships, World Cups, Oceania and Domestic Events. Glennis was an Australian representative athlete and went on to be Shooting Australia Team Manager/Coach for 15 years, whilst also becoming an International Referee and Judge.

James Kitching

James was elected to the Shooting Australia Board in March 2023. He is an experienced international sports executive, previously holding senior management positions at FIFA and the Asian Football Confederation. James currently services the sports industry through his boutique advisory business, The FC, and holds several board positions (incl. at FIFA Clearing House SAS, Boxing Independent Integrity Unit, Basketball South Australia) and arbitrator appointments (incl. at the Court of Arbitration for Sport, Sports Resolutions, Badminton World Federation, and Football Australia).

PRINCIPAL ACTIVITIES

The principal activity of Australian International Shooting Ltd during the financial year was to support competition shooting sports opportunities.

No significant changes in the nature of the Company's activity occurred during the financial year.

2. OTHER ITEMS

SIGNIFICANT CHANGES IN STATE OF AFFAIRS

There have been no significant changes in the state of affairs of the Company during the year.

EVENTS AFTER THE REPORTING DATE

No matters or circumstances have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future financial years.

MEETINGS OF DIRECTORS

During the financial year, 11 meetings of directors were held. Attendances by each director during the year were as follows:

DIRECTOR MEETINGS		
	Number eligible to attend	Number attended
Catherine Fettell	2	2
Andrew Sims	11	11
Deserie Baynes	11	11
Craig Henwood	5	3
Robert (Bob) Maddocks	9	8
Gleniss Lawrence	5	5
James Kitching	3	3

AUDITOR'S INDEPENDENCE DECLARATION

The auditor's independence declaration in accordance with section 307C of the *Corporations Act 2001*, for the year ended 30 June 2023 has been received and can be found on page 4 of the financial report.

Signed in accordance with a resolution of the Board of Directors:

Andrew Sims

ANDREW SIMS DIRECTOR

Deserie Baynes

DESERIE BAYNES DIRECTOR

Dated this 20th day of September 2023

Auditor's Independence Declaration under Section 307C of the Corporations Act 2001 to the Directors of Australian International Shooting Ltd

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2023, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

BENTLEYS SA AUDIT PARTNERSHIP

David Francis

DAVID FRANCIS PARTNER

Level 5, 63 Pirie Street
ADELAIDE SA 5000

Dated at Adelaide this 3rd day of September 2023

FINANCIAL REPORT

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2023

	Note	2023 (\$)	2022 (\$)
Revenue	3	4,005,137	3,755,366
Administrative wages		(587,174)	(750,688)
Lease expenses		(15,137)	(49,213)
Depreciation and amortisation expense		(94,777)	(69,583)
Other expenses		(161,069)	(169,170)
Board/Governance expense		(18,301)	(18,120)
High performance		(2,718,992)	(2,255,115)
Pathways		(171,059)	(123,888)
Events		(104,066)	(103,698)
Participation & sport development		(122,353)	(207,541)
Finance costs		(12,209)	(8,350)
Surplus/(Loss) for the year		-	-
Other comprehensive income for the year		-	-
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		-	-

FINANCIAL REPORT

STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2023

ASSETS	Note	2023 (\$)	2022 (\$)
CURRENT ASSETS			
Cash and cash equivalents	4	881,463	3,110,763
Trade and other receivables	5	11,880	7,415
Other financial assets	6	1,834,482	83,366
Other assets		144,809	-
TOTAL CURRENT ASSETS		2,872,634	3,201,544
NON-CURRENT ASSETS			
Property, plant and equipment	7	41,903	53,504
Right-of-use assets	8	255,579	330,382
TOTAL NON-CURRENT ASSETS		297,482	383,886
TOTAL ASSETS		3,170,116	3,585,430
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	9	111,833	151,239
Employee benefits	10	247,282	218,868
Contract liabilities	11	1,817,107	2,141,274
Lease liabilities		66,889	68,500
TOTAL CURRENT LIABILITIES		2,243,111	2,579,881
NON-CURRENT LIABILITIES			
Employee benefits	10	-	11,655
Lease liabilities		200,707	267,596
TOTAL NON-CURRENT LIABILITIES		200,707	279,251
TOTAL LIABILITIES		2,443,818	2,859,132
NET ASSETS		726,298	726,298
EQUITY			
Retained earnings		726,298	726,298
TOTAL EQUITY		726,298	726,298

FINANCIAL REPORT

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2023

2023	Note	Retained Earnings (\$)	Total (\$)
Balance at 1 July 2022		726,298	726,298
Profit attributable to members of the entity		-	-
BALANCE AT 30 JUNE 2023		726,298	726,298

2021	Note	Retained Earnings (\$)	Total (\$)
Balance at 1 July 2021		726,298	726,298
Profit attributable to members of the entity		-	-
BALANCE AT 30 JUNE 2022		726,298	726,298

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2023

	Note	2023 (\$)	2022 (\$)
CASH FLOWS FROM OPERATING ACTIVITIES:			
Receipts from funding providers		3,621,753	4,148,089
Payments to suppliers and employees		(4,069,248)	(3,610,372)
Interest received		54,752	1,363
Interest paid		(12,209)	(8,350)
NET CASH PROVIDED BY OPERATING ACTIVITIES	15	(404,952)	530,730
CASH FLOWS FROM INVESTING ACTIVITIES:			
Payment for property plant & equipment		(8,370)	(20,061)
Investment in term deposits		(1,751,116)	(758)
Net cash used by investing activities		(1,759,486)	(20,819)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Repayment of lease liability		(64,862)	(37,921)
Net cash used by financing activities		(64,862)	(37,921)
Net increase in cash and cash equivalents held		(2,229,300)	471,990
Cash and cash equivalents at beginning of year		3,110,763	2,638,773
Cash and cash equivalents at end of financial year	4	881,463	3,110,763

FINANCIAL REPORT

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2023

The financial report covers Australian International Shooting Ltd as an individual entity. Australian International Shooting Ltd is a not-for-profit Company limited by guarantee, incorporated and domiciled in Australia.

The functional and presentation currency of Australian International Shooting Ltd is Australian dollars.

Comparatives are consistent with prior years, unless otherwise stated.

1. BASIS OF PREPARATION

In the Directors opinion, the Company is not a reporting entity since there are unlikely to exist users of the financial statements who are not able to command the preparation of reports tailored so as to satisfy specifically all of their information needs. This special purpose financial report has been prepared to meet the reporting requirements of the *Corporations Act 2001*.

The financial statements have been prepared in accordance with the recognition and measurement requirements of the Australian Accounting Standards and Accounting Interpretations, and the disclosure requirements of AASB 101 *Presentation of Financial Statements*, AASB 107 *Statement of Cash Flows*, AASB 108 *Accounting Policies, Changes in Accounting Estimates and Errors* and AASB 1054 *Australian Additional Disclosures*.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Income Tax

The Company is exempt from income tax under Division 50 of the *Income Tax Assessment Act 1997*.

(b) Revenue and other income

Grant revenue

When the Company receives operating grant revenue, it assesses whether the contract is enforceable and has sufficiently specific performance obligations in accordance with AASB 15.

When both these conditions are satisfied, the Company:

- identifies each performance obligation relating to the grant
- recognises its obligations under the agreement as income in advance

- recognises revenue as it satisfies its performance obligations.

Where the contract is not enforceable or does not have sufficiently specific performance obligations, the Company:

- recognises the asset received in accordance with the recognition requirements of other applicable accounting standards (e.g. AASB 9, AASB 16, AASB 116 and AASB 138);
- recognises related amounts (being contributions by owners, lease liability, financial instruments, provisions, revenue or contract liability arising from a contract with a customer); and
- recognises income immediately in profit or loss as the difference between the initial carrying amount of the asset and the related amount.

The Company's operating grant revenue is predominately received from the Australian Sports Commission (ASC) and primarily relates to the development of high performance athletes. Some of the grants received have more specific performance obligations (i.e. a specific dedicated purpose) as opposed to the main high performance funding that is received from ASC. Funding related to these grants is only recognised as revenue to the extent of the expenditure incurred in relation to those grants, and the balances are carried forward as income in advance.

The Company's other usual revenue sources comprise miscellaneous income from commissions and affiliations and periodic income from events. The miscellaneous income received in the period has been offset against general overhead costs.

FINANCIAL REPORT

As the primary purpose of the Company is to develop high performance athletes for participation in competitive events, any remaining expenditure is considered related to the performance obligation of the high performance grant funding received from ASC. The funding received relating to high performance is recognised as revenue to the extent of the remaining balance of expenses is recognised during the year. Any excess is carried forward as income in advance.

Operating grant revenue exceeded expenditure in the period. A nil net profit has been recognised and the unspent operating grant revenue has been recognised as income in advance.

All revenue is stated net of the amount of goods and services tax (GST).

Interest revenue

Interest is recognised using the effective interest method.

Other income

Other income is recognised on an accruals basis when the Company is entitled to it.

(c) Goods and services tax (GST)

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payable are stated inclusive of GST.

Cash flows in the statement of cash flows are included on a gross basis and the GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

(d) Cash and cash equivalents

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

(e) Leases

Lease assessment at contract inception

At inception of a contract, the Company assesses whether a lease exists.

Right-of-use asset

At the lease commencement, the Company recognises a right-of-use asset and associated lease liability for the lease term. The lease term includes extension periods where the Company believes it is reasonably certain that the option will be exercised.

The right-of-use asset is measured using the cost model where cost on initial recognition comprises of the lease liability, initial direct costs, prepaid lease payments, estimated cost of removal and restoration less any lease incentives received.

The right-of-use asset is depreciated over the lease term on a straight line basis and assessed for impairment in accordance with the impairment of assets accounting policy.

Lease liability

The lease liability is initially measured at the present value of the remaining lease payments at the commencement of the lease. The discount rate is the rate implicit in the lease, however where this cannot be readily determined then the Company's incremental borrowing rate is used.

Subsequent to initial recognition, the lease liability is measured at amortised cost using the effective interest rate method. The lease liability is remeasured whether there is a lease modification, change in estimate of the lease term or index upon which the

lease payments are based (e.g. CPI) or a change in the Company's assessment of lease term.

Where the lease liability is remeasured, the right-of-use asset is adjusted to reflect the remeasurement or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

Exceptions to lease accounting

The Company has elected to apply the exceptions to lease accounting for both short-term leases (i.e. leases

with a term of less than or equal to 12 months) and leases of low-value assets. The Company recognises the payments associated with these leases as an expense on a straight-line basis over the lease term.

(f) Property, plant and equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment.

Where the cost model is used, the asset is carried at its cost less any accumulated depreciation and any impairment losses. Costs include purchase price, other directly attributable costs and the initial estimate of the costs of dismantling and restoring the asset, where applicable.

Depreciation

Property, plant and equipment, excluding freehold land, is depreciated on a straight-line basis over the assets useful life to the Company, commencing when the asset is ready for use.

The depreciation rates used for each class of depreciable asset are shown below:

Fixed asset class	Depreciation rate
Furniture, Fixtures and Fittings	10%
Office Equipment	33%
Diagnostic Equipment	33%
Leasehold improvements	term of lease

FINANCIAL REPORT

At the end of each annual reporting period, the depreciation method, useful life and residual value of each asset is reviewed. Any revisions are accounted for prospectively as a change in estimate.

(g) Financial instruments

Financial instruments are recognised initially on the date that the Company becomes party to the contractual provisions of the instrument.

On initial recognition, all financial instruments are measured at fair value plus transaction costs (except for instruments measured at fair value through profit or loss where transaction costs are expensed as incurred).

Financial assets

All recognised financial assets are subsequently measured in their entirety at either amortised cost.

Classification

On initial recognition, the Company classifies its financial assets into the following categories, those measured at:

- amortised cost
- fair value through profit or loss - FVTPL

Financial assets are not reclassified subsequent to their initial recognition unless the Company changes its business model for managing financial assets.

Amortised cost

The Company's financial assets measured at amortised cost comprise trade and other receivables and cash and cash equivalents in the statement of financial position.

Subsequent to initial recognition, these assets are carried at amortised cost

using the effective interest rate method less provision for impairment.

Interest income, foreign exchange gains or losses and impairment are recognised in profit or loss. Gain or loss on derecognition is recognised in profit or loss.

Financial assets through profit or loss

All financial assets not classified as measured at amortised cost as described above are measured at FVTPL.

Net gains or losses, including any interest or dividend income are recognised in profit or loss.

Impairment of financial assets

Impairment of financial assets is recognised on an expected credit loss (ECL) basis.

When determining whether the credit risk of a financial assets has increased significant since initial recognition and when estimating ECL, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis based on the Company's historical experience and informed credit assessment and including forward looking information.

The Company uses the presumption that an asset which is more than 30 days past due has seen a significant increase in credit risk. Credit losses are measured as the present value of the difference between the cash flows due to the Company in accordance with the contract and the cash flows expected to be received. This is applied using a probability weighted approach.

Trade receivables

Impairment of trade receivables have been determined using the simplified approach in AASB 9 which uses an estimation of lifetime expected credit losses. The Company has determined

the probability of non-payment of the receivable and multiplied this by the amount of the expected loss arising from default.

The amount of the impairment is recorded in a separate allowance account with the loss being recognised in finance expense. Once the receivable is determined to be uncollectable then the gross carrying amount is written off against the associated allowance.

Where the Company renegotiates the terms of trade receivables due from certain customers, the new expected cash flows are discounted at the original effective interest rate and any resulting difference to the carrying value is recognised in profit or loss.

Other financial assets measured at amortised cost

Impairment of other financial assets measured at amortised cost are determined using the expected credit loss model in AASB 9. On initial recognition of the asset, an estimate of the expected credit losses for the next 12 months is recognised. Where the asset has experienced significant increase in credit risk then the lifetime losses are estimated and recognised.

Financial liabilities

The Company measures all financial liabilities initially at fair value less transaction costs, subsequently financial liabilities are measured at amortised cost using the effective interest rate method.

The financial liabilities of the Company comprise trade payables, bank and other loans and lease liabilities.

FINANCIAL REPORT

(h) Impairment of non-financial assets

At the end of each reporting period the Company determines whether there is an evidence of an impairment indicator for non-financial assets.

Where an indicator exists and regardless for indefinite life intangible assets and intangible assets not yet available for use, the recoverable amount of the asset is estimated.

Where assets do not operate independently of other assets, the recoverable amount of the relevant cashgenerating unit (CGU) is estimated.

The recoverable amount of an asset or CGU is the higher of the fair value less costs of disposal and the value in use. Value in use is the present value of the future cash flows expected to be derived from an asset or cashgenerating unit.

Where the recoverable amount is less than the carrying amount, an impairment loss is recognised in profit or loss.

Reversal indicators are considered in subsequent periods for all assets which have suffered an impairment loss.

(i) Employee benefits

Provision is made for the Company's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits are presented as current liabilities in the statement of financial position if the Company does not have an unconditional right to defer settlement of the liability for at least twelve months after the reporting

date regardless of the classification of the liability for measurement purposes under AASB 119 Employee Benefits.

In determining the liability for employee entitlements to long service leave, the Company is satisfied that based on past experience, the accrual of the Company's long service liability based on remuneration rates and on costs current at balance date for all employees with five or more completed years of service provides and estimate of the long service liability not materially different from the estimate determined using the present value basis of measurement.



3. REVENUE AND OTHER INCOME

	2023 (\$)	2022 (\$)
OTHER REVENUE		
Grants	3,913,615	3,709,142
Interest Income	54,752	1,363
Commission	10,066	19,298
Affiliation fees	25,000	25,000
Other income	1,704	563
TOTAL REVENUE	4,005,137	3,755,366

4. CASH AND CASH EQUIVALENTS

	2023 (\$)	2022 (\$)
Cash at bank and in hand	859,650	3,088,950
Short-term deposits	21,813	221,813
TOTAL CASH AND CASH EQUIVALENTS	881,463	3,110,763

5. TRADE AND OTHER RECEIVABLES

	2023 (\$)	2022 (\$)
Trade receivables	11,880	7,415
TOTAL TRADE AND OTHER RECEIVABLES	11,880	7,415

The carrying value of trade receivables is considered a reasonable approximation of fair value due to the short-term nature of the balances.

The maximum exposure to credit risk at the reporting date is the fair value of each class of receivable in the financial statements.

6. OTHER FINANCIAL ASSETS

	2023 (\$)	2022 (\$)
Investment in term deposits	1,834,482	83,366
TOTAL OTHER FINANCIAL ASSETS	1,834,482	83,366

7. PROPERTY, PLANT AND EQUIPMENT

PROPERTY, PLANT AND EQUIPMENT	2023 (\$)	2022 (\$)
FURNITURE, FIXTURES AND FITTINGS		
At cost	27,341	36,659
Accumulated depreciation	(5,672)	(6,435)
Total furniture, fixtures and fittings	21,669	30,224
OFFICE EQUIPMENT		
At cost	52,256	58,370
Accumulated depreciation	(32,022)	(35,090)
Total Office Equipment	20,234	23,280
TARGET EQUIPMENT		
At cost	-	19,222
Accumulated depreciation	-	(19,222)
Total Target Equipment	-	-
TOTAL PROPERTY, PLANT AND EQUIPMENT	41,903	53,504

8. LEASES

Company as a lessee

The Company has a lease for the building used for their office premise.

Terms and conditions of leases

The lease term is for 5 years, and the lease includes an option to renew for a further period equal to the non-cancellable lease term.

The lease contains an annual pricing mechanism based on 3% at each anniversary of the lease inception.

RIGHT-OF-USE ASSETS	Buildings (\$)	Total (\$)
YEAR ENDED 30 JUNE 2023		
Opening balance	330,382	330,382
Amortisation	(71,165)	(71,165)
Revaluations	(3,638)	(3,638)
BALANCE AT END OF YEAR	255,579	255,579

The maturity analysis of lease liabilities based on contractual undiscounted cash flows is shown in the table below:

LEASE LIABILITIES	< 1 year (\$)	1 - 5 years (\$)	> 5 years (\$)	Total undiscounted lease liabilities (\$)	Lease liabilities included in this Statement Of Financial Position (\$)
2023 Lease liabilities	76,398	211,014	-	287,412	267,596
2022 Lease liabilities	80,708	287,412	-	368,120	336,096

Extension options

The building leases contain an extension options which allow the Company to extend the lease term by the original non-cancellable period of the lease.

The Company includes options in the leases to provide flexibility and certainty to the Company operations and reduce costs of moving premises and the extension options are at the Company's discretion.

At commencement date and each subsequent reporting date, the Company assesses where it is reasonably certain that the extension options will be exercised.

Statement of Profit or Loss and Other Comprehensive Income

The amounts recognised in the statement of profit or loss and other comprehensive income relating to interest expense on lease liabilities and short-term leases or leases of low value assets are shown below:

	2023 (\$)	2022 (\$)
Interest expense on lease liabilities	12,209	8,350
Expenses relating to short-term leases	15,137	49,213
	27,346	57,563

9. TRADE AND OTHER PAYABLES

	2023 (\$)	2022 (\$)
Trade payables	58,897	31,741
Accrued expenses	13,362	5,689
Other payables	39,574	113,809
TOTAL TRADE AND OTHER PAYABLES	111,833	151,239

Trade and other payables are unsecured, non-interest bearing and are normally settled within 30 days. The carrying amounts are considered to be a reasonable approximation of fair value.

10. EMPLOYEE BENEFITS

	2023 (\$)	2022 (\$)
CURRENT LIABILITIES		
Long service leave	106,677	80,706
Annual leave	140,605	138,162
Total current employee benefits	247,282	218,868
NON-CURRENT LIABILITIES		
Long service leave	-	11,655
Total non-current employee benefits	-	11,655

11. CONTRACT LIABILITIES

	2022 (\$)	2021 (\$)
Income in advance	1,817,107	2,141,274

12. MEMBERS' GUARANTEE

The Company is incorporated under the *Corporations Act 2001* and is a Company limited by guarantee. If the Company is wound up, the constitution states that each member is required to contribute a maximum of \$ 10 each towards meeting any outstandings and obligations of the Company.

The totals of remuneration paid to the key management personnel of Australian International Shooting Ltd during the year are as follows:

13. KEY MANAGEMENT PERSONNEL DISCLOSURES

	2023 (\$)	2022 (\$)
\$50,001 - \$100,000	1	2
\$101,000 - \$150,000	2	1
>\$150,000	1	1
TOTAL	4	5

In addition to the above KMP remuneration, directors of the Company received the following remuneration during the year:

A director of the Company, Deserie Baynes, received remuneration during the period as consideration for an unrelated role as Shotgun Network Coach. The role commenced in FY21 and the term of that role is ongoing with annual amount of \$10,000 with the expectation of approximately 300 hours per annum. Deserie also supported Shotgun teams at International Competition during FY23. Deserie's remuneration for the year was \$18,297 with an additional amount of remuneration paid in July 22 for support on international tours in FY23 of \$7,290. The amounts received were consistent with others in similar roles.

None of the other directors of the Company received any remuneration during the year.

14. CONTINGENCIES

In the opinion of the Directors, the Company did not have any contingencies at 30 June 2023 (30 June 2022:None).

15. CASH FLOW INFORMATION

Reconciliation of result for the year to cashflows from operating activities

	2023 (\$)	2022 (\$)
Surplus (deficit) for the year	-	-
Non-cash flows in profit:		
depreciation	91,345	69,583
net loss on disposal of property, plant and equipment	(209)	-
CHANGES IN ASSETS AND LIABILITIES:		
increase/(decrease) in trade and other receivables	(4,465)	(1,418)
increase/(decrease) in other assets	(144,809)	28,468
increase/(decrease) in income in advance	(324,167)	395,503
increase/(decrease) in trade and other payables	(39,406)	15,159
increase/(decrease) in provisions	16,759	23,435
CASHFLOWS FROM OPERATIONS	(404,952)	530,730

16. STATUTORY INFORMATION

The registered office and principal place of business of the company is:

Australian International Shooting Ltd
28 Greenhill Road
WAYVILLE SA 5034

DIRECTORS' DECLARATION

The directors have determined that the Company is not a reporting entity and that these special purpose financial statements should be prepared in accordance with the accounting policies described in Note 2 of the financial statements.

The directors of the Company declare that:

- The financial statements and notes, as set out on pages 5 to 18, are in accordance with the Corporations Act 2001 and:
 - comply with Australian Accounting Standards as stated in Note 1; and
 - give a true and fair view of the financial position as at 30 June 2023 and of the performance for the year ended on that date in accordance with the accounting policy described in Note 2 of the financial statements.
- In the directors' opinion, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors..

Andrew Sims

CHAIR OF THE BOARD
ANDREW SIMS

Deserie Baynes

CHAIR OF THE FAC
DESERIE BAYNES

Dated this 20th day of September 2023

INDEPENDENT AUDIT REPORT TO THE MEMBERS OF AUSTRALIAN INTERNATIONAL SHOOTING LTD

REPORT ON THE AUDIT OF THE FINANCIAL REPORT

Opinion

We have audited the accompanying financial report, being a special purpose financial report of Australian International Shooting Ltd (the Company), which comprises the statement of financial position as at 30 June 2023, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Company is in accordance with the Corporations Act 2001, including:

(i) giving a true and fair view of the Company's financial position as at 30 June 2023 and of its financial performance for the year ended; and

(ii) complying with Australian Accounting Standards to the extent described in Note 1 and the Corporations Regulations 2001.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the

ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter - Basis of Accounting

We draw attention to Note 1 to the financial report, which describes the basis of accounting. The financial report has been prepared for the purpose of fulfilling the directors' financial reporting responsibilities under the Corporations Act 2001. As a result, the financial report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

Responsibilities of Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view and have determined that the basis of preparation described in Note 1 to the financial report is appropriate to meet the requirements of the *Corporations Act 2001* and is appropriate to meet the needs of the members. The directors' responsibility also includes such internal control as the directors determine necessary to enable the preparation of a financial

report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

BENTLEYS SA AUDIT PARTNERSHIP



DAVID FRANCIS
PARTNER

Dated at Adelaide this 21st day of September 2023

MARSH INSURANCE REPORT

This report is presented as an overview of the last twelve months sponsored income to Australian International Shooting Ltd T/ As Shooting Australia. The below data is a summary for the period September 2022 to September 2023 and provides a comparison to the previous three years.

As insurers continue to re-evaluate their risk profile and appetites we see a withdrawal of insurer options for this risk category.

The largest struggle continues to be within the property insurance market which is not isolated to one risk or occupation category. Marsh is committed to securing a long term, steadfast property solution for firearms clubs and associations. We have engaged with a number of underwriting agencies to adapt an insurance model which will see all clubs be able to source affordable cover.

Marsh is continuing to work with Shooting Australia to implement the programme for the benefit of all Member Organisations. We are pleased to announce our continued partnership by way of a sponsorship agreement which will see a contribution of \$20,000 annually from Marsh.

Private & Commercial Business 30 September 2019 to 30 September 2020

Policies	Premium Earned	Net Income to AISL
188	\$378,668.72	\$13,445.36

Private & Commercial Business 30 September 2020 to 30 September 2021

Policies	Premium Earned	Net Income to AISL
268	\$467,649.40	\$16,449.03

Private & Commercial Business 30 September 2021 to 30 September 2022

Policies	Premium Earned	Net Income to AISL
194	\$557,457.64	\$16,379.28

Private & Commercial Business 30 September 2022 to 30 September 2023

Policies	Premium Earned	Net Income to AISL
173	\$750,591.20	\$6,707.77



shooting
a u s t r a l i a

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